# **Quarterly Report 3**

for the three-month and nine-month periods ended September 30, 2023 and 2022



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#### **FORWARD-LOOKING**

The following document is the quarterly financial report and Management's Discussion and Analysis ("MD&A") of the operating results and financial position of Cascades Inc. ("Cascades" or "the Corporation") and should be read in conjunction with the Corporation's Unaudited Condensed Interim Consolidated Financial Statements and accompanying notes for the three-month and nine-month periods ended September 30, 2023 and 2022, together with the most recent Audited Consolidated Financial Statements. Information contained herein includes any significant developments as of November 8, 2023, the date on which the MD&A was approved by the Corporation's Board of Directors. For additional information, readers are referred to the Corporation's Annual Information Form ("AIF"), which is published separately. Additional information relating to the Corporation is also available on the SEDAR website at www.sedarplus.ca.

The financial information contained herein, including tabular amounts, is expressed in Canadian dollars, unless otherwise specified, and is prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), unless otherwise specified. Unless otherwise specified or if required by context, the terms "we", "our" and "us" refer to Cascades Inc. and all of its subsidiaries, joint ventures and associates

This MD&A is intended to provide readers with information that Management believes is necessary for an understanding of Cascades' current results and to assess the Corporation's future prospects. Consequently, certain statements herein, including statements regarding future results and performance, are forward-looking statements within the meaning of securities legislation, based on current expectations. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the effect of general economic conditions, decreases in demand for the Corporation's products, prices and availability of raw materials, changes in relative values of certain currencies, fluctuations in selling prices and adverse changes in general market and industry conditions. Cascades disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required under applicable securities regulations. This MD&A also includes price indices, as well as variance and sensitivity analysis that are intended to provide the reader with a better understanding of the trends with respect to our business activities. These items are based on the best estimates available to the Corporation.

# MANAGEMENT'S DISCUSSION & ANALYSIS TO OUR SHAREHOLDERS

### **FINANCIAL SNAPSHOT**

(in millions of Canadian dollars, unless otherwise noted) (unaudited)	Q3 2023	Q2 2023	Q3 2022
Sales	1,198	1,168	1,174
Operating income	80	64	25
EBITDA (A) (adjusted earnings before interest, taxes, depreciation and amortization) <sup>1</sup>	161	141	111
EBITDA (A) as a percentage of sales <sup>1</sup>	13.4%	12.1%	9.5%
Net earnings (loss)			
As reported	34	22	(2)
Adjusted <sup>1</sup>	45	26	20
Net earnings (loss) per common share (basic) (in Canadian dollars)			
As reported	\$0.34	\$0.22	(\$0.02)
Adjusted <sup>1</sup>	\$0.44	\$0.27	\$0.20
Capital expenditures, net of disposals	56	104	121
Dividends declared per common share (in Canadian dollars)	\$0.12	\$0.12	\$0.12
FINANCIAL POSITION			
Total assets	4,938	4,912	5,057
Net debt <sup>1</sup>	2,088	2,076	2,011
Net debt / EBITDA (A) ratio <sup>1</sup>	3.8x	4.1x	6.2x
Equity attributable to Shareholders	1,820	1,779	1,929
per common share (in Canadian dollars)	\$18.07	\$17.68	\$19.22
Working capital as a percentage of sales <sup>1,3</sup>	10.3%	10.6%	10.2%
KEY INDICATORS			
Total shipments (in '000 of s.t.) <sup>2</sup>	563	532	525
US\$/CAN\$ - Average rate	\$0.75	\$0.74	\$0.77

<sup>1</sup> Some information represents non-IFRS financial measures, other financial measures or non-IFRS ratios which are not standardized under IFRS and therefore might not be comparable to similar financial measures disclosed by other corporations. Please refer to the "Supplemental Information on Non-IFRS Measures" and Other Financial Measures" section for a complete reconciliation.

<sup>2</sup> Shipments do not take into account the elimination of business sector inter-segment shipments. Shipments from our Specialty Products segment are not presented, as different units of measure are used.

<sup>3</sup> Percentage of sales = Average quarterly last twelve months (LTM) working capital / LTM sales.

#### **SEGMENTED SALES**

(in millions of Canadian dollars) (unaudited)	Q3 2023	Q2 2023	Q3 2022
Packaging Products			
Containerboard	593	562	595
Specialty Products	157	164	168
Inter-segment sales	(7)	(9)	(11)
	743	717	752
Tissue Papers	422	416	382
Inter-segment sales, Corporate, Recovery and Recycling activities	33	35	40
Sales	1,198	1,168	1,174

# SEGMENTED OPERATING INCOME (LOSS)

(in millions of Canadian dollars) (unaudited)	Q3 2023	Q2 2023	Q3 2022
Packaging Products			
Containerboard	61	62	68
Specialty Products	13	19	20
Tissue Papers	38	18	(31)
Corporate, Recovery and Recycling activities	(32)	(35)	(32)
Operating income (loss)	80	64	25

# SEGMENTED EBITDA (A)1

(in millions of Canadian dollars) (unaudited)	Q3 2023	Q2 2023	Q3 2022
Packaging Products			
Containerboard	101	96	103
Specialty Products	21	24	25
Tissue Papers	61	44	4
Corporate, Recovery and Recycling activities	(22)	(23)	(21)
EBITDA (A) <sup>1</sup>	161	141	111

# The main variances<sup>2</sup> in EBITDA (A)<sup>1</sup> are shown below:

(in millions of Canadian dollars) (unaudited)	Q3 2023 vs Q2 2023	Q3 2023 vs Q3 2022	2023 vs 2022 (nine months)
Price	(12)	(39)	56
Freight and production costs	10	(2)	(33)
Volume and mix, foreign exchange and others	22	16	1
Raw materials and energy	_	75	152
Variances in EBITDA (A) <sup>1</sup>	20	50	176

<sup>1</sup> Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

<sup>2</sup> For definitions of certain EBITDA (A)<sup>1</sup> variation categories, please refer to the "Financial Overview" section for more details.

We are pleased with our solid third quarter results. Sequential sales growth of 2.6% reflects stronger Containerboard volume and more favourable sales mix in Tissue Papers. Quarterly EBITDA (A)<sup>1</sup> improved 14%, exceeding expectations, fuelled by a robust 39% increase in Tissue Papers as benefits from lower raw material costs, price increases, and repositioning of this segment's operational platform and other profitability, efficiency and productivity initiatives undertaken over the past year continued to yield results. Sequentially, raw material costs were a headwind for our packaging businesses, but remained below prior year levels, while production costs were a tailwind. Notwithstanding a less favourable exchange rate, we maintained our net debt levels stable due to strong cash flows from operations and lower capital expenditures during the quarter. Consequently, our leverage ratio<sup>1</sup> improved to 3.8x from 4.1x at the end of Q2.

1 Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

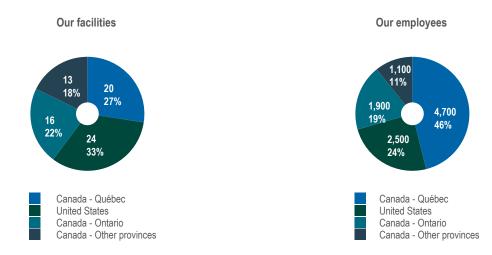
/s/ Mario Plourde MARIO PLOURDE President and Chief Executive Officer November 8, 2023

#### **OUR BUSINESS**

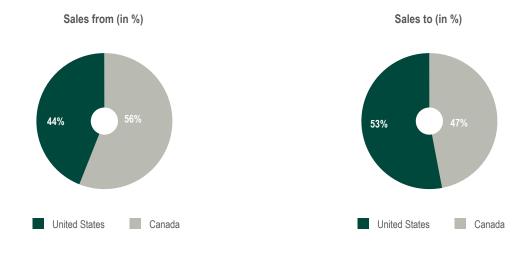
Cascades Inc. is a paper and packaging company that produces, converts and sells packaging and tissue products composed primarily of recycled fibres. Established in 1964 in Kingsey Falls, Québec, Canada, the Corporation was founded by the Lemaire brothers, who saw the economic and social potential of building a company focused primarily on the sustainable development principles of reusing, recovering and recycling. 60 years later, Cascades is a multinational business with more than 70 operating facilities<sup>1</sup> and approximately 10,000 employees<sup>1</sup> across Canada and the United States. The Corporation currently operates three business segments:

(Business segments) (unaudited)	Number of facilities <sup>1</sup>	Q3 2023 Sales <sup>2</sup> (in \$M)	% of sales	Q3 2023 Operating income (in \$M)	Q3 2023 EBITDA (A) <sup>2, 3</sup>	Q3 2023 EBITDA (A) Margin <sup>2, 3</sup> (%)	% of EBITDA (A)
PACKAGING PRODUCTS							
Containerboard	26	593	50.6%	61	101	17.0%	55.2%
Specialty Products	19	157	13.4%	13	21	13.4%	11.5%
TISSUE PAPERS	10	422	36.0%	38	61	14.5%	33.3%

The locations of our facilities<sup>4</sup> and employees by geographic segments in North America are as follows:



Sales, in the first nine months of 2023, by geographic segments are as follows:



- 1 Including 50% owned joint ventures. The Corporation also has 18 Recovery and Recycling facilities which are included in Corporate Activities.
- 2 Excluding associates and joint ventures not included in consolidated results. Refer to Note 8 of the 2022 Audited Consolidated Financial Statements for more information on associates and joint ventures.
- 3 Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.
- 4 Excluding sales offices, distribution and transportation hubs and corporate offices. Including main joint ventures.

#### **BUSINESS HIGHLIGHTS**

#### STRATEGIC PLAN 2022 - 2024

As part of the annual review of its strategy, the Corporation analyzes its overall business and the environment in which it competes, sets objectives for the following year and the years ahead and approves its annual plans, all with a view to enhancing shareholder value. On February 24, 2022, Management and the Board of Directors disclosed the Corporation's strategic plan update for the years 2022 to 2024. We provided a comprehensive update of our 2022 to 2024 Strategic Plan in conjunction with our Q1 2023 results on May 11, 2023. The presentation is available on the SEDAR website at www.sedarplus.ca and on www.cascades.com/en/investors.

The following is a summary of our updated financial targets for 2024:

			2024 Financial Targets Presented February 2022	Updated 2024 Financial Targets May 2023
	1	Sales:	~\$5.0B+ in 2024	~\$5.0B
Financial	2	EBITDA (A) Margin⁴:	~13% - 15% in 2024	~12% - 14%
Targets	3	Capital expenditures (Capex):	~4% of sales in 2023-2024 <sup>1</sup>	~\$175M in 2024 (3.5% of sales)
rargets	4	Free cash flow <sup>2,3,4</sup> :	~9% - 11% of sales	~9% - 10% of sales
	5	Net debt / EBITDA (A)4:	2.0x - 2.5x by the end of 2024	2.5x - 3.0x

#### TISSUE PAPERS SEGMENT PROFITABILITY PLAN

On April 25, 2023, the Corporation announced the repositioning of its Tissue Papers operating platform. This decision strengthens the operational, financial and environmental performance of this business segment with the closure of assets that have been underperforming.

These actions simplify operations by concentrating the majority of tissue product operating activities at core, geographically well-positioned, sites that offer opportunities for future development and will further consolidate the Corporation's position as a leading manufacturer of private label tissue products in the North American retail and Away-from-Home markets.

The profitability plan initiatives progressed as planned, with the closures completed as scheduled. We anticipate that these decisions, combined with the ongoing productivity optimization initiatives, which are also progressing as expected, will continue to strengthen the performance of our Tissue Papers business going forward, as demonstrated by the solid financial performance during the third quarter of 2023.

#### **BEAR ISLAND PROJECT**

On May 2, 2023, we announced the production of the first roll of 100% lightweight recycled containerboard at the Bear Island, Virginia mill.

After the commissioning of the Greenpac mill nearly 10 years ago, the start-up of Bear Island marks another historic milestone in the strategic modernization of our containerboard manufacturing network, allowing us to pursue long-term growth in packaging and enhance our portfolio of sustainable packaging solutions for our customers on a North American scale.

The cost of the project was revised in February 2023 to approximately \$690 million (~US\$525 million) up from the initial total investment, announced at the end of 2020, of \$475 million (US\$380 million) due to important cost inflation, delays in the completion of certain construction milestones due to labour and material availability and changes required to the original construction plans. As of September 30, 2023, total cost of the project is unchanged.

The important capital investments for this project combined with our lower consolidated financial results in 2022 led to a notable increase in our net debt to EBITDA (A) ratio<sup>4</sup>. We expect this ratio to decrease as our 2023 business performance improves and Bear Island begins to contribute to cash flow in the near-term.

- 1 Excluding strategic projects.
- 2 Defined as EBITDA (A)4 Capex.
- $3 \quad \textit{Interests, cash tax, working capital, lease payments, dividends paid to non-controlling interests and other cash flow item requirements are estimated at <math>\mp\$225M$  \$250M/year.
- 4 Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

#### BUSINESS START-UP, ACQUISITION, DISPOSAL AND CLOSURE

The following transactions should be taken into consideration when reviewing the overall and segmented analysis of the Corporation's 2023 and 2022 results.

#### 2023

#### CONTAINERBOARD PACKAGING

• On May 2, 2023, the Corporation announced the permanent closure of the paper machine #2 at the plant located in Niagara Falls. The paper machine was stopped in November 2022.

#### SPECIALTY PRODUCTS

• On September 22, 2023, the Corporation announced the consolidation of its isotherm packaging operations, resulting in the closure of its facilities in Tacoma, Washington in October 2023 and Grand Rapids, Michigan in December 2023.

#### **TISSUE PAPERS**

On April 25, 2023, the Corporation announced an important repositioning of its Tissue Papers operating platform to enhance the
performance of the business. In June and July, Cascades closed its underperforming plants in Barnwell, South Carolina, and
Scappoose, Oregon, as well as the virgin paper tissue machine at its St. Helens plant, also in Oregon. On August 10, 2023, the
Corporation announced the closing of the second paper machine at its St. Helens plant, resulting in the complete shutdown of
the facility. The end of operations was effective at the beginning of October 2023. Please refer to the "Business Highlights Strategic Plan 2022 - 2024" section for more details.

# SIGNIFICANT FACTS AND DEVELOPMENTS

2023

On September 15, 2023, our subsidiary, Greenpac, entered into a 3-year credit agreement with a banking syndicate securing a
revolving credit facility authorized at US\$150 million which bears interest at a variable rate based on the level of leverage ratio of
the subsidiary. Transaction fees amounting to US\$2 million (\$2 million) were capitalized in other assets.

#### 2022

On October 19, 2022, the Corporation entered into an agreement with its lenders for its existing credit agreement to increase its
authorized term loan to US\$260 million from US\$160 million and to extend the maturity from December 2025 to December 2027.
Concurrently, the Corporation extended its existing \$750 million revolving credit facility maturity from July 2025 to July 2026. The
financial conditions of both facilities remain unchanged. The Corporation incurred \$2 million in capitalizable transaction fees
related to the refinancing.

#### FOURTH QUARTER OUTLOOK

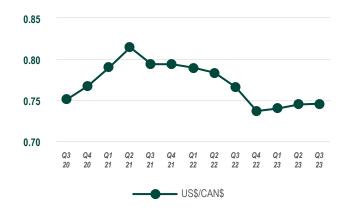
On a consolidated basis, we are forecasting fourth quarter results to decrease sequentially. This is driven by lower expected results in our Containerboard segment due to higher raw material costs, slightly lower average selling prices and usual softer seasonal volumes in the fourth quarter. Results in the Specialty Packaging and Tissue Papers segments are expected to remain stable on a sequential basis. More broadly, we continue to remain prudent on the demand-side, most notably in our packaging businesses, due to general economic uncertainty. Notwithstanding this, we are very pleased with the continued ramp-up of production at the Bear Island facility, and the benefits being realized in our Tissue Papers segment following the wide-ranging measures executed in recent quarters. In both cases, the benefits from these strategic actions will continue to generate long-term commercial and competitive advantages for Cascades and sustainable value for our shareholders.

#### **BUSINESS DRIVERS**

Cascades' results may be impacted by fluctuations in the following areas:

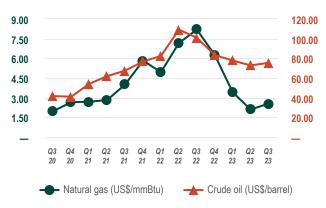
#### **EXCHANGE RATES**

Sequentially, the average value of the Canadian dollar was stable compared to the US dollar in the third quarter of 2023. On a year-over-year basis, the average value of the Canadian dollar decreased by 3% compared to the US dollar.



#### **ENERGY COSTS**

During the third quarter of 2023, the average price of natural gas increased by 22% sequentially and decreased by 69% compared to the same period of last year. In the case of crude oil, the average price was 4% higher sequentially and 25% lower year-over-year.



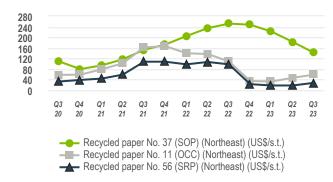
					2021					2022				2023
(unaudited)	Q1	Q2	Q3	Q4	YEAR	Q1	Q2	Q3	Q4	YEAR	Q1	Q2	Q3	YTD <sup>1</sup>
US\$/CAN\$ - Average rate	\$0.79	\$0.81	\$0.79	\$0.79	\$0.80	\$0.79	\$0.78	\$0.77	\$0.74	\$0.77	\$0.74	\$0.74	\$0.75	\$0.74
US\$/CAN\$ - End of the period rate	\$0.80	\$0.81	\$0.79	\$0.79	\$0.79	\$0.80	\$0.78	\$0.72	\$0.74	\$0.74	\$0.74	\$0.76	\$0.74	\$0.74
Natural Gas Henry Hub - US\$/ mmBtu	\$2.69	\$2.83	\$4.01	\$5.83	\$3.84	\$4.95	\$7.17	\$8.20	\$6.26	\$6.64	\$3.42	\$2.10	\$2.55	\$2.69
Crude oil (US\$/barrel)	\$54.16	\$62.01	\$67.60	\$76.84	\$65.15	\$82.49	\$109.25	\$101.05	\$83.39	\$94.04	\$77.85	\$72.87	\$75.49	\$75.41

Source: Bloomberg

#### **RAW MATERIALS**

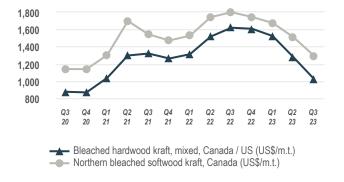
#### Reference prices - recycled fibre costs in North America<sup>2</sup>

During the third quarter of 2023, the brown grade recycled paper No. 11 (old corrugated containers, OCC) index price increased by 26% sequentially and decreased by 46% year-over-year while the recycled paper No. 56 (sorted residential papers, SRP) index price increased by 56% sequentially and decreased by 71% year-over-year. The white grade recycled paper No. 37 (sorted office papers, SOP) index price decreased by 22% sequentially and decreased by 44% year-over-year.



#### Reference prices - virgin pulp in North America<sup>2</sup>

During the third quarter of 2023, the reference price for NBSK and NBHK decreased by 14% and 20% respectively, on a sequential basis and decreased by 28% and 37% year-over-year.



<sup>1</sup> YTD (year-to-date)

<sup>2</sup> Source: RISI, excluding mixed papers

#### **OPERATIONAL PERFORMANCE INDICATORS**

We use several operational performance indicators to monitor our action plan and analyze the progress we are making toward achieving our long-term objectives. These indicators include the following:

					2021					2022				2023	LTM <sup>6</sup>
(unaudited)	Q1	Q2	Q3	Q4	YEAR	Q1	Q2	Q3	Q4	YEAR	Q1	Q2	Q3	YTD <sup>7</sup>	
OPERATIONAL															
Total shipments (in '000 short tons (s.t.)) <sup>1</sup>															
Packaging Products															
Containerboard	391	385	377	368	1,521	372	379	391	364	1,506	383	398	429	1,210	1,574
Tissue Papers	123	138	148	145	554	131	133	134	123	521	124	134	134	392	515
Total	514	523	525	513	2,075	503	512	525	487	2,027	507	532	563	1,602	2,089
Integration rate <sup>2</sup>															
Containerboard	57%	57%	58%	58%	58%	57%	57%	52%	53%	55%	49%	50%	50%	50%	51%
Tissue Papers	79%	69%	71%	76%	74%	79%	82%	85%	87%	83%	84%	83%	87%	85%	85%
Manufacturing capacity utilization rate <sup>3</sup>															
Containerboard	97%	96%	94%	89%	94%	93%	96%	93%	83%	91%	91%	93%	91%	92%	90%
Tissue Papers	80%	78%	84%	85%	82%	84%	81%	88%	81%	83%	81%	86%	92%	90%	85%
FINANCIAL															
Working capital															
In millions of CAN\$, at the end of period <sup>4</sup>	376	377	410	297	297	424	493	561	397	397	487	514	512		
As a percentage of sales <sup>4, 5</sup>	8.4%	8.4%	8.5%	8.6%	8.6%	9.3%	9.6%	10.2%	10.5%	10.5%	10.6%	10.6%	10.3%		

<sup>1</sup> Shipments do not take into account the elimination of business sector inter-segment shipments. Shipments from our Specialty Products segment are not presented, as different units of measure are used.

<sup>2</sup> Defined as: Percentage of manufacturing shipments transferred to our converting operations.

<sup>3</sup> Defined as: Manufacturing internal and external shipments/practical capacity. Excluding Specialty Products segment manufacturing activities.

<sup>4</sup> Some information represents non-IFRS financial measures, other financial measures or non-IFRS ratios which are not standardized under IFRS and therefore might not be comparable to similar financial measures disclosed by other corporations. Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

<sup>5</sup> Percentage of sales = Average quarterly last twelve months (LTM) working capital / LTM sales.

<sup>6</sup> LTM (last twelve months)

<sup>7</sup> YTD (year to date)

## HISTORICAL MARKET PRICES OF MAIN PRODUCTS AND RAW MATERIALS

	2021					2022			2023	Q3 202 Q3 2		Q3 202 Q2 2	
These indexes should only be used as trend indicators. They may differ from our actual selling prices and purchasing costs. (unaudited)	YEAR	Q1	Q2	Q3	Q4	YEAR	Q1	Q2	Q3	Change	%	Change	%
Selling prices (average)													
PACKAGING PRODUCTS													
Containerboard (US\$/short ton)													
Linerboard 42-lb. unbleached kraft, Eastern US (open market)	833	895	935	935	915	920	872	852	845	(90)	(10%)	(7)	(1%)
Corrugating medium 26-lb. semichemical, Eastern US (open market)	745	818	865	865	832	845	762	728	715	(150)	(17%)	(13)	(2%)
Specialty Products (US\$/short ton)													
Uncoated recycled boxboard - bending chip, 20-pt. (series B)	845	1,027	1,067	1,100	1,100	1,073	1,053	1,040	1,040	(60)	(5%)	_	-%
TISSUE PAPERS (US\$/short ton)													
Parent rolls, recycled fibres (transaction)	1,156	1,213	1,271	1,291	1,290	1,266	1,269	1,233	1,196	(95)	(7%)	(37)	(3%)
Parent rolls, virgin fibres (transaction)	1,515	1,504	1,597	1,644	1,631	1,594	1,572	1,489	1,394	(250)	(15%)	(95)	(6%)
Raw material prices (average)													
RECYCLED PAPER													
North America (US\$/short ton)													
Sorted residential papers, No. 56 (SRP - Northeast average)	80	98	107	98	23	81	18	18	28	(70)	(71%)	10	56%
Old corrugated containers, No. 11 (OCC - Northeast average)	127	140	137	109	35	105	33	47	59	(50)	(46%)	12	26%
Sorted office papers, No. 37 (SOP - Northeast average)	134	205	235	252	248	235	222	183	142	(110)	(44%)	(41)	(22%)
VIRGIN PULP (US\$/metric ton)													
Northern bleached softwood kraft, Canada	1,478	1,527	1,743	1,800	1,745	1,704	1,675	1,510	1,293	(507)	(28%)	(217)	(14%)
Bleached hardwood kraft, mixed, Canada/US	1,229	1,312	1,517	1,620	1,608	1,514	1,523	1,277	1,023	(597)	(37%)	(254)	(20%)

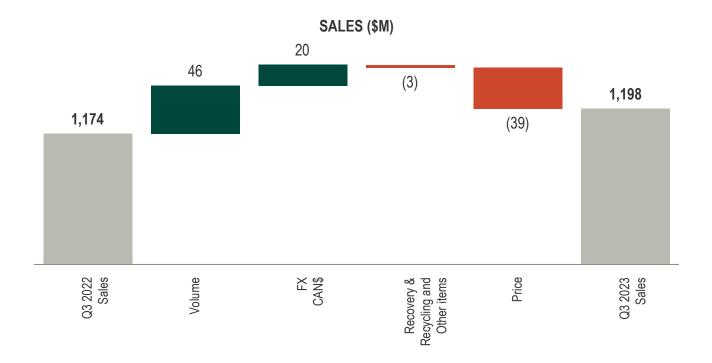
Sources: RISI and Cascades

#### **FINANCIAL OVERVIEW - 2023**

#### **SALES**

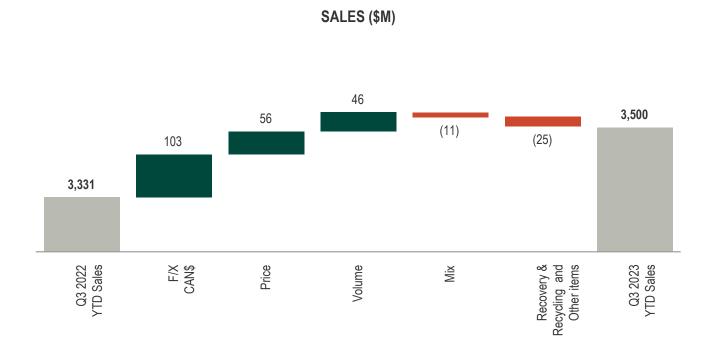
Sales of \$1,198 million increased by \$24 million, or 2%, in the third quarter of 2023 compared to \$1,174 million in the same period of 2022. Foreign exchange rate had a positive impact on sales for all business segments. Additionally, higher selling prices and a favourable product mix benefited sales levels in the Tissue Papers segment. Conversely, sales in the Containerboard Packaging segment were impacted by lower selling prices, the effects of which were offset by higher volumes, which include the beneficial impact of the start-up of the Bear Island mill. The Specialty Products segment had lower sales year-over-year, reflecting softer volume and a less favourable mix.

The main variances in sales in the third quarter of 2023, compared to the same period of 2022, are shown below: (in millions of Canadian dollars)



For the nine-month period ended September 30, 2023, consolidated sales totaled \$3,500 million, an increase of \$169 million, or 5%, compared to \$3,331 million in the same period of 2022. Exchange rate was favourable for all segments while higher selling prices in the Tissue Papers segment were partly offset by packaging segments pricing pressures. Stronger volume in the Containerboard Packaging segment and a better mix in the Tissue Papers segment were partly offset by lower volume from the Specialty Products segment, lower sales from Recovery and Recycling activities and a less favourable mix in the Containerboard Packaging segment.

The main variances in sales in the first nine months of 2023, compared to the same period of 2022, are shown below: (in millions of Canadian dollars)



### OPERATING INCOME AND EBITDA (A)1

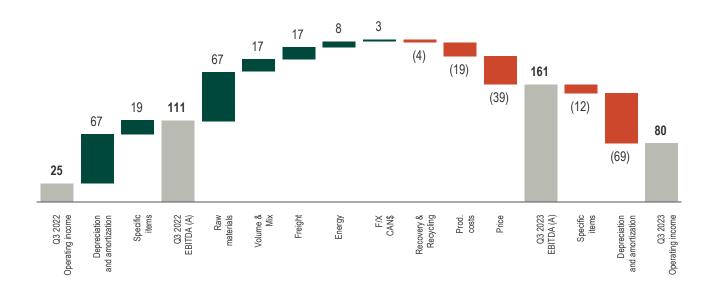
For the three-month period ended September 30, 2023, the Corporation recorded an operating income of \$80 million, compared to an operating income of \$25 million in the same period of 2022 due to a stronger operational performance, variation of specific items<sup>1</sup> recorded in both periods and a slightly higher depreciation and amortization expense in 2023.

The Corporation recorded an EBITDA (A)<sup>1</sup> of \$161 million in the third quarter of 2023, compared to \$111 million in the same period of 2022. The increase largely reflects the positive impact from lower raw materials and freight costs in all segments. Volume and mix contributed positively in the Tissue Papers and Containerboard Packaging segments, while they were lower in the Specialty Products segment. Higher selling prices contributed positively in the Tissue Papers segment, but were more than offset by the Containerboard Packaging and Specialty Products segments selling price pressure. Inflationary pressure on other production costs and a lower contribution from our Recovery and Recycling activities had a negative effect on performance compared to last year.

The main variances in operating income and in EBITDA (A)<sup>1</sup> in the third quarter of 2023, compared to the same period of 2022, are shown below:

(in millions of Canadian dollars)

#### **OPERATING INCOME AND EBITDA (A) (\$M)**



<sup>1</sup> Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

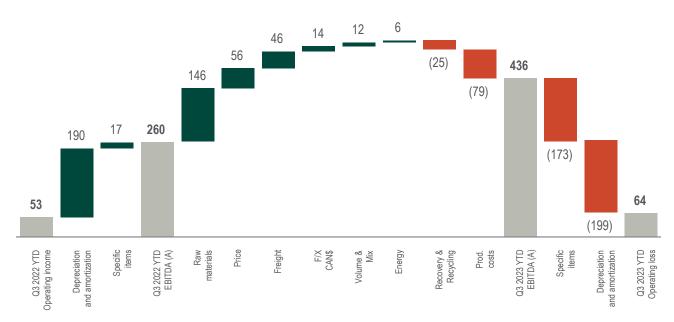
For the nine-month period ended September 30, 2023, the Corporation recorded an operating income of \$64 million, compared to an operating income of \$53 million in the same period of 2022. The operating income variance is explained by a significant specific items loss of \$173 million, including impairment charges amounting to \$161 million recorded in the first nine months of 2023 (\$7 million in the third quarter), and higher depreciation and amortization expense in 2023 partly offset by better overall operating performance. For more details on impairment charges please refer to the "Segmented Information" section of the Unaudited Condensed Interim Consolidated Financial Statements for the three-month and nine-month periods ended September 30, 2023 and 2022.

The Corporation recorded an EBITDA (A)<sup>1</sup> of \$436 million in the first nine months of 2023, compared to \$260 million in the same period of 2022. Tissue Papers segment performance was much stronger, Containerboard Packaging segment results were stable and Specialty Products segment contribution was lower. On a consolidated basis, higher selling price and volume combined with lower raw material, freight and energy costs more than offset a lower contribution from Recovery and Recycling activities and higher general production costs mainly stemming from inflation.

The main variances in operating income and in EBITDA  $(A)^1$  in the first nine months of 2023, compared to the same period of 2022, are shown below:

(in millions of Canadian dollars)

### OPERATING INCOME AND EBITDA (A) (\$M)



Raw materials (EBITDA (A) <sup>1</sup> )	The impacts of these estimated costs are based on production costs per unit shipped externally or inter-segment, which are affected by yield, product mix changes, inbound freight costs and purchase and transfer prices. In addition to market pulp and recycled fibre, these costs include purchases of external boards and parent rolls for the converting sector, and other raw materials such as plastic and wood chips.
F/X CAN\$ (EBITDA (A)¹)	The estimated impact of the exchange rate is based on the Corporation's Canadian export sales less purchases, denominated in US\$, that are impacted by exchange rate fluctuations and by the translation of our non-Canadian subsidiaries EBITDA (A) into CAN\$. It also includes the impact of exchange rate fluctuations on the Corporation's Canadian units in currency other than the CAN\$ on working capital items and cash positions, as well as our hedging transactions. It excludes indirect sensitivity (please refer to the "Sensitivity Table" section of the 2022 Annual Report for further details).
Production costs (EBITDA (A)¹)	These costs include the impact of variable and fixed costs based on production costs per unit shipped externally, which are affected by downtime and efficiency.
Recovery and Recycling activities (Sales and EBITDA (A) <sup>1</sup> )	While this sub-segment is integrated within the other segments of the Corporation, all variations in the results of Recovery and Recycling activities are presented separately and on a global basis in the charts.

The sales and EBITDA (A)<sup>1</sup> variances analysis by segment is shown in each business segment review (please refer to "Business Segment Review" for more details).

<sup>1</sup> Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

#### **DEPRECIATION AND AMORTIZATION**

The depreciation and amortization expense increased by \$9 million to \$199 million in the first nine months of 2023 (\$69 million in the third quarter), compared to \$190 million in the same period of 2022 (\$67 million in the third quarter). The increase reflects the depreciation of the Canadian dollar which increased the depreciation expense in the first nine months of 2023 by \$5 million (\$1 million in the third quarter). The start-up of the Bear Island mill contributed to the increase in the depreciation and amortization expense, the impact was partially offset by the impairment recorded over the last twelve months.

#### FINANCING EXPENSE

The financing expense amounted to \$92 million in the first nine months of 2023 (\$38 million in the third quarter), compared to \$68 million in the same period of 2022 (\$32 million in the third quarter), an increase of \$24 million.

Higher interest rates and higher level of debt resulted in a variance of \$35 million. The variance is also impacted by the capitalization of the financing expense related to the qualifying assets during the construction of the Bear Island mill that amounts to \$9 million in the first nine months of 2023 (nil in the third quarter), compared to \$9 million in the same period of 2022 (\$4 million in the third quarter). The increase reflects the depreciation of the Canadian dollar which increased the financing expense in the first nine months of 2023 by \$3 million (\$1 million in the third quarter).

The variance is also impacted by the foreign exchange loss (gain) on long-term debt and financial instruments. In the first nine months of 2023, the Corporation recorded a gain of \$1 million (loss of \$2 million in the third quarter), compared to a loss of \$12 million in the same period of 2022 (loss of \$10 million in the third quarter).

The average interest rate on our revolving credit facility increased to 7.13% as of September 30, 2023 compared to 4.59% at the same date in 2022. As of September 30, 2023, 40% of the Corporation's total long-term debt was at a variable rate and 60% was at a fixed rate.

#### SHARE OF RESULTS OF ASSOCIATES AND JOINT VENTURES

Share of results of associates and joint ventures amounted to \$19 million in the first nine months of 2023 (\$4 million in the third quarter), compared to \$15 million in the same period of 2022 (\$5 million in the third quarter). In the first quarter of 2023, it included a gain of \$9 million on the disposal of a non-significant joint venture. For more information on share of results of associates and joint ventures please refer to Note 7 of the Unaudited Condensed Interim Consolidated Financial Statements for the three-month and nine-month periods ended September 30, 2023 and 2022.

#### PROVISION FOR (RECOVERY OF) INCOME TAXES

In the first nine months of 2023, the Corporation recorded a recovery of income taxes of \$9 million (provision for income taxes of \$6 million in the third quarter), which compares to a recovery of income taxes of \$6 million in the same period of 2022 (recovery of income taxes of \$5 million in the third quarter).

Greenpac is a limited liability company (LLC) and partners agreed to account for it as a disregarded entity for tax purposes. Consequently, income taxes associated with Greenpac net earnings are proportionately recorded by each partner based on its respective share in the LLC and no income tax provision is included in Greenpac's net earnings. As such, although Greenpac is fully consolidated in the Corporation's results, only 92% of pre-tax book income is considered for tax provision purposes.

The effective tax rate and income taxes are affected by the results of certain subsidiaries and joint ventures located in countries where the income tax rates are different from those in Canada, notably the United States. The normal effective tax rate is expected to be in the range of 21% to 27%. The weighted-average applicable tax rate was 24.4% in the first nine months of 2023.

#### **NET EARNINGS (LOSS)**

For the three-month period ended September 30, 2023, the Corporation posted net earnings of \$34 million, or \$0.34 per common share, compared to a net loss of \$(2) million, or (\$0.02) per common share, in the same period of 2022. On an adjusted basis<sup>1</sup>, the Corporation posted net earnings of \$45 million in the third quarter of 2023, or \$0.44 per common share, compared to net earnings of \$20 million, or \$0.20 per common share, in the same period of 2022.

For the nine-month period ended September 30, 2023, the Corporation posted a net loss of \$(19) million, or (\$0.19) per common share, compared to a net loss of \$(7) million, or (\$0.07) per common share, in the same period of 2022. On an adjusted basis<sup>1</sup>, the Corporation posted net earnings of \$104 million in the first nine months of 2023, or \$1.03 per common share, compared to net earnings of \$15 million, or \$0.15 per common share, in the same period of 2022.

<sup>1</sup> Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

#### **BUSINESS SEGMENT REVIEW**

#### PACKAGING PRODUCTS - CONTAINERBOARD

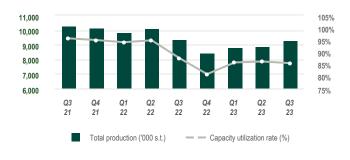
# **Our Industry**

#### U.S. containerboard industry production and capacity utilization rate <sup>1</sup>

During the third quarter of 2023, total U.S. containerboard production amounted to 9.3 million short tons, a sequential increase of 4% and a year-over-year decrease of 1%. The industry registered an average capacity utilization rate of 85% during the quarter.

# by 15% year-over-year during the third quarter of 2023. Inventory levels stood at approximately 2.6 million short tons at the end of September 2023, representing 4.1 weeks of supply.

U.S. containerboard inventories at box plants and mills <sup>2</sup>



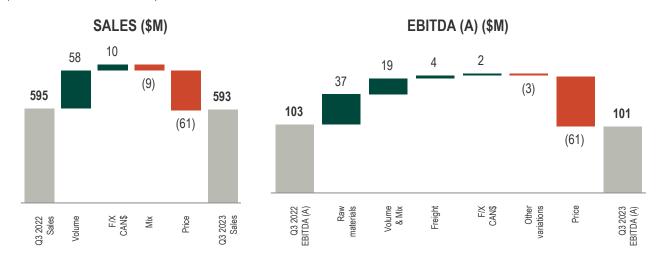


The average inventory level decreased by 3% sequentially and decreased

- 1 Source: RISI
- 2 Source: Fibre Box Association

#### **Our Performance**

The main variances<sup>1</sup> in sales and EBITDA (A)<sup>2</sup> for the Containerboard Packaging segment in the third quarter of 2023, compared to the same period of 2022, are shown below: (in millions of Canadian dollars)



- 1 For definitions of certain sales and EBITDA (A)<sup>2</sup> variation categories, please refer to the "Financial Overview" section for more details.
- 2 Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.



1 Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

Shipments increased by 38,000 s.t., or 10%, in the third quarter of 2023 compared to the same period of 2022.

This reflected a 27,000 s.t., or 14%, increase in parent roll shipments compared to the same period of 2022, largely attributable to new volume from the Bear Island facility as it ramps up production. With the addition of Bear Island, the mill integration rate decreased by 2% to 50% compared to the same period of 2022. Including sales to other partners<sup>3</sup>, the integration rate decreased by 4% to 65%, year-over-year. The manufacturing utilization rate decreased by 2% to 91%, which includes the impact of the start-up of Bear Island.

Shipments from converting activities increased by 11,000 s.t., or 6%, compared to the same period of 2022. In square feet, volume of 3.7 billion increased by 7% year-over-year. Canadian converted product shipments increased by 6% year-over-year, which is greater than the 1% increase in the market, while US converted product shipments increased by 10% year-over-year, significantly outperforming the 4% market decrease.

The average selling price decreased by 9% in the third quarter of 2023 compared to the same period of 2022. This reflected a decrease of 15% for parent rolls and a decrease of 4% for converted products, in addition to a less favourable product mix with more parent rolls.

Sales decreased by \$2 million in the third quarter of 2023 compared to the same period of 2022. This reflected a negative \$61 million impact from lower average selling prices and a \$9 million negative impact related to a less favourable sales mix. These negative impacts were mostly offset by benefits of \$58 million due to higher volume and \$10 million related to the depreciation of the Canadian dollar.

EBITDA (A)¹ decreased by \$2 million, or 2%, in the third quarter of 2023 compared to the same period of 2022. The profitability of the Containerboard segment is impacted by the costs related to the Bear Island facility as it continues to be ramped up after its start-up in May 2023. The decrease in EBITDA (A)¹ reflects headwinds of \$61 million from lower average selling prices and a \$3 million impact related to continued inflationary pressure on operational costs. These impacts were partly offset by benefits of \$37 million from lower raw material costs, \$4 million from lower transportation costs and a net positive impact of \$19 million from higher volume and a less favourable sales mix. The depreciation of the Canadian dollar favourably impacted results by \$2 million year-over-year.

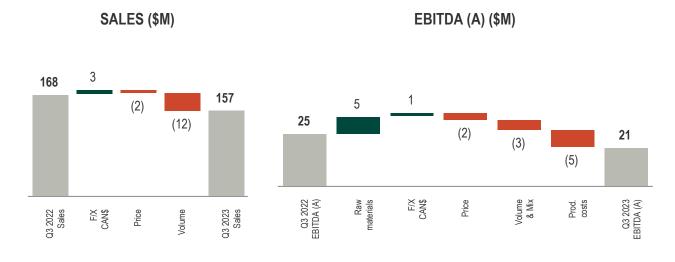
<sup>2</sup> Shipments do not take into account the elimination of business sector inter-segment shipments.

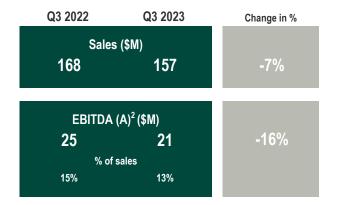
<sup>3</sup> Including sales to other partners in Greenpac.

#### PACKAGING PRODUCTS - SPECIALTY PRODUCTS

#### **Our Performance**

The main variances<sup>1</sup> in sales and EBITDA (A)<sup>2</sup> for the Specialty Products segment in the third quarter of 2023, compared to the same period of 2022, are shown below: (in millions of Canadian dollars)





Sales decreased by \$11 million, or 7%, in the third quarter of 2023 compared to the same period of 2022. This reflected negative impacts of \$12 million from lower volume primarily driven by market softening in our Cardboard segment and \$2 million from lower selling prices in almost all our business segments. These impacts were partially offset by the depreciation of the Canadian dollar compared to the US dollar, which added \$3 million to sales levels in the current period.

EBITDA (A)² decreased by \$4 million, or 16%, in the third quarter of 2023 compared to the same period of 2022. This is the result of higher production costs totaling \$5 million that were attributable to general inflationary pressure and lower production levels. In addition, lower volume decreased results by \$3 million. These impacts were partially offset by higher realized spreads (selling price less raw materials), which positively impacted our results by \$3 million. The depreciation of the Canadian dollar favourably impacted results by \$1 million year-over-year.

<sup>1</sup> For definitions of certain sales and EBITDA (A)<sup>2</sup> variation categories, please refer to the "Financial Overview" section for more details.

<sup>2</sup> Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

#### **TISSUE PAPERS**

### **Our Industry**

# U.S. tissue paper industry production (parent rolls) and capacity utilization rate

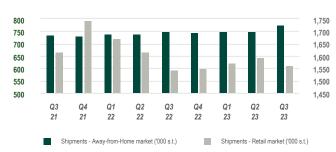
During the third quarter of 2023, parent roll production amounted to 2.4 million tons, a sequential decrease of 1% and a 1% increase compared to the same period last year. The average capacity utilization rate for the quarter stood at 93%, down 1% sequentially and up 2% compared to the third quarter of 2022.

#### 850 800 750 95% 700 650 90% 600 85% 550 80% 500 21 21 22 22 22 22 23 23 23 Total parent roll production ('000 s.t.) - Capacity utilization rate (%)

#### 1 Source: RISI

#### U.S. tissue paper industry converted product shipments<sup>1</sup>

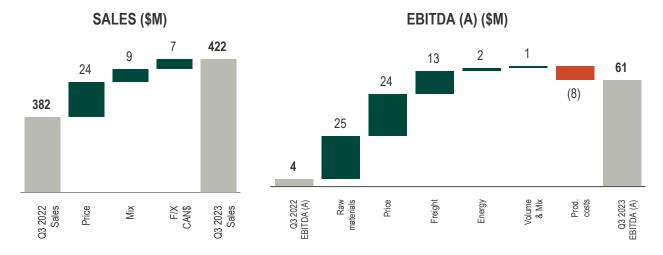
Shipments in the Away-from-Home market increased by 3% sequentially and increased by 3% year-over-year in the third quarter of 2023. Shipments in the Retail market decreased by 2% compared to the previous quarter and increased by 1% versus the same period of 2022.



### **Our Performance**

The main variances<sup>1</sup> in sales and EBITDA (A)<sup>2</sup> for the Tissue Papers segment in the third quarter of 2023, compared to the same period of 2022, are shown below:

(in millions of Canadian dollars)



<sup>1</sup> For definitions of certain sales and EBITDA (A)<sup>2</sup> variation categories, please refer to the "Financial Overview" section for more details.

<sup>2</sup> Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.



1 Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

Shipments were stable in the third quarter of 2023 compared to the same period of 2022.

Converted product shipments increased by 3,000 s.t., or 3%, on a year-over-year basis. This was mainly driven by higher volume in Consumer Products market (+9%), offset by lower shipments in the Away-from-Home market (-2%) reflecting capacity reduction from plant closures. In terms of cases, shipments increased by 1.0 million cases, or 6%, to 16.5 million cases in the third quarter of 2023. Parent roll shipments decreased by 3,000 s.t., or 15%, in the third quarter of 2023 compared to the same period of 2022 reflecting mill closures and higher internal consumption to match converting production improvements. Consequently, our integration rate increased to 87% from 85%.

The 10% increase in the average selling price was primarily due to price increase initiatives in both the Away-from-Home and Consumer Products markets, the depreciation of the Canadian dollar compared to the US dollar and a favourable mix of products sold due to a lower proportion of parent rolls.

Sales increased by \$40 million, or 10%, in the third quarter of 2023 compared to the same period of 2022. This reflects a positive impact of \$24 million related to selling price increases, a \$9 million positive impact from a favourable sales mix and a \$7 million positive impact from the depreciation of the Canadian dollar.

In April 2023, the Corporation announced the repositioning of this segment's operating platform to strengthen its operational, financial and environmental performance, which included the closure of underperforming assets. We are very pleased with the benefits being realized from these wide-ranging measures and other profitability initiatives that have been executed in recent months.

EBITDA (A)¹ increased by \$57 million in the third quarter of 2023 compared to the same period of 2022, reflecting a combined \$65 million positive impact from lower raw material and energy costs, higher selling prices, lower transportation costs and a favourable mix of products sold. These benefits were partially offset by an \$8 million impact from higher production costs stemming mostly from inflationary pressure.

<sup>2</sup> Shipments do not take into account the elimination of business sector inter-segment shipments

#### CORPORATE, RECOVERY AND RECYCLING ACTIVITIES

Corporate, Recovery and Recycling activities recorded an EBITDA (A)<sup>1</sup> of \$(80) million in the first nine months of 2023 (\$(22) million in the third quarter), compared to \$(73) million in the same period of 2022 (\$(21) million in the third quarter). The EBITDA (A)<sup>1</sup> of our Recovery and Recycling activities was \$25 million lower in the first nine months of 2023, compared to the same period in 2022 (\$3 million lower in the third quarter), due to lower volume and decreasing recycled fibre prices. Corporate activities results also benefited from lower professional fees and incurred a loss of \$3 million in the first quarter of 2023 following a fire at an external warehouse causing inventory losses.

#### STOCK-BASED COMPENSATION EXPENSE

Stock-based compensation expense recognized in Corporate activities amounted to \$8 million in the first nine months of 2023 (\$4 million in the third quarter), compared to \$3 million in the same period of 2022 (\$1 million in the third quarter). For more details on stock-based compensation, please refer to Note 21 of the 2022 Audited Consolidated Financial Statements.

#### LIQUIDITY AND CAPITAL RESOURCES

#### **CASH FLOWS FROM OPERATING ACTIVITIES**

Cash flows from operating activities, excluding changes in non-cash working capital components, stood at \$315 million in the first nine months of 2023 (\$109 million in the third quarter), compared to \$160 million in the same period of 2022 (\$60 million in the third quarter). This cash flow measurement is relevant to the Corporation's ability to pursue its capital expenditure program and reduce its indebtedness.

Cash flows from operating activities generated \$270 million in liquidity in the first nine months of 2023 (\$140 million generated in the third quarter), compared to \$52 million used in the same period of 2022 (\$1 million used in the third quarter). The increase is driven by improved profitability and the significant decrease in the non-cash working capital compared to 2022. The Corporation paid \$109 million of financing expense in the first nine months of 2023 (\$47 million in the third quarter), compared to \$72 million in the same period of 2022 (\$38 million in the third quarter). The Corporation also paid \$9 million of income taxes in the first nine months of 2023 (\$2 million paid in the third quarter), compared to \$5 million paid in the same period of 2022 (\$1 million paid in the third quarter). Other elements include payments totaling \$12 million in the first nine months of 2023 (\$6 million in the third quarter) for severances and other restructuring costs related to closures, compared to \$9 million in the same period of 2022 (\$2 million in the third quarter).

Changes in non-cash working capital components used \$45 million in liquidity in the first nine months of 2023 (\$31 million generated in the third quarter), compared to \$212 million used in the same period of 2022 (\$61 million used in the third quarter). A lower inflation rate along with improvement initiatives on working capital has allowed the Corporation to stabilize its cash converting cycle. Additional working capital is also necessary in 2023 to support the start-up of the Bear Island mill. As of September 30, 2023, average quarterly LTM working capital as a percentage of LTM sales<sup>1</sup> stood at 10.3%, which compares to 10.5% as of December 31, 2022.

#### **INVESTING ACTIVITIES**

Investing activities used \$288 million in liquidity in the first nine months of 2023 (\$56 million used in the third quarter), compared to \$336 million used in the same period of 2022 (\$121 million used in the third quarter).

#### **DISPOSALS IN ASSOCIATES AND JOINT VENTURES**

In the first quarter of 2023, the Tissue Papers segment received \$10 million from the sale of an investment in a non-significant joint venture.

<sup>1</sup> Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

#### PAYMENTS FOR PROPERTY, PLANT AND EQUIPMENT

		3-month periods ed September 30,			
(in millions of Canadian dollars) (unaudited)	2023	2022	2023	2022	
Total acquisitions	59	177	255	390	
Variation of acquisitions for property, plant and equipment included in "Trade and other payables"	11	(19)	74	20	
Right-of-use assets acquisitions	(11)	(36)	(26)	(69)	
Payments for property, plant and equipment	59	122	303	341	
Proceeds from disposals of property, plant and equipment	(3)	(1)	(6)	(8)	
Payments for property, plant and equipment net of proceeds from disposals	56	121	297	333	

New capital expenditure projects, including right-of-use assets, by segment in the first nine months of 2023 were as follows: (in millions of Canadian dollars)



The major capital projects that were initiated, are in progress or were completed in the first nine months of 2023 are as follows:

#### **CONTAINERBOARD PACKAGING**

- Bear Island assets in Virginia, USA, for site preparation and conversion of equipment to recycled containerboard manufacturing (see the "Business Highlights" section for more details).
- Investment in equipment to optimize the converting capacity addition in the USA.

#### **SPECIALTY PRODUCTS**

 Investment in thermoforming and extrusion equipment to increase production capacity and transition the Plastics sub-segment to recycled rigid plastics.

#### PROCEEDS FROM DISPOSALS OF PROPERTY, PLANT AND EQUIPMENT

The main disposals of property, plant and equipment are as follows:

In the first nine months of 2023, the Tissue Papers segment received \$4 million (\$2 million in the third quarter) from the sale of a building and some machinery and equipment related to a previously closed plant in the USA.

In the first quarter of 2022, the Specialty Products segment received \$5 million from the sale of land and a building related to a closed plant in Canada. An additional amount of \$1 million deposited in escrow was collected in the first quarter of 2023.

#### **CHANGE IN INTANGIBLE AND OTHER ASSETS**

In the first nine months of 2023, the Corporation invested \$1 million, compared to \$2 million in the same period of 2022, in its information technology system and other software developments. In the first nine months of 2022, the Corporation invested an additional \$1 million for other assets, including deposits.

#### **FINANCING ACTIVITIES**

Financing activities used \$57 million in total liquidity in the first nine months of 2023 (\$100 million used in the third quarter), compared to \$257 million generated in the same period of 2022 (\$94 million generated in the third quarter), including \$36 million (\$36 million in the same period of 2022) in dividend payments to the Corporation's Shareholders.

#### **INCREASE OF OTHER LONG-TERM DEBT**

In the first nine months of 2023, other debt without recourse to the Corporation increased by \$99 million.

#### PAYMENT OF OTHER LONG-TERM DEBT

In the first nine months of 2023, the Corporation repaid \$67 million of other debt without recourse to the Corporation to be refinanced.

#### ISSUANCE OF COMMON SHARES UPON EXERCISE OF STOCK OPTIONS AND REDEMPTION OF COMMON SHARES

The Corporation issued 318,968 common shares at an average price of \$5.25 as a result of the exercise of stock options in the first nine months of 2023, representing an aggregate amount of \$2 million (in the same period of 2022 - \$1 million for 355,686 common shares issued at an average price of \$4.47).

The Corporation purchased no common shares for cancellation in the first nine months of 2023 (in the same period of 2022 - \$9 million for 854.421 common shares for cancellation at an average price of \$11.07).

#### DIVIDENDS PAID TO NON-CONTROLLING INTERESTS AND ACQUISITION OF NON-CONTROLLING INTERESTS

Dividends paid to non-controlling interests in Greenpac and Falcon Packaging (distributor in the Specialty Products segment) amounted to \$33 million in the first nine months of 2023 (\$9 million in the same period of 2022). In the first nine months of 2023, the Corporation also increased its participation in Falcon Packaging for a contribution of \$3 million (\$3 million in the same period of 2022).

#### **CONSOLIDATED FINANCIAL POSITION**

#### AS OF SEPTEMBER 30, 2023 AND DECEMBER 31, 2022 AND 2021

The Corporation's financial position and ratios are as follows:

(in millions of Canadian dollars, unless otherwise noted) (unaudited)	September 30, 2023	December 31, 2022	December 31, 2021
Cash and cash equivalents	26	102	174
Total assets	4,938	5,053	4,566
Total debt <sup>1</sup>	2,114	2,068	1,525
Net debt <sup>1</sup>	2,088	1,966	1,351
Equity attributable to Shareholders	1,820	1,871	1,879
Non-controlling interests	42	57	48
Total equity	1,862	1,928	1,927
Total equity and net debt <sup>1</sup>	3,950	3,894	3,278
Ratio of net debt/(total equity and net debt) <sup>1</sup>	52.9%	50.5%	41.2%
Shareholders' equity per common share (in Canadian dollars)	\$18.07	\$18.64	\$18.63

The following table reflects the Corporation's secured debt rating/corporate rating/unsecured debt rating:

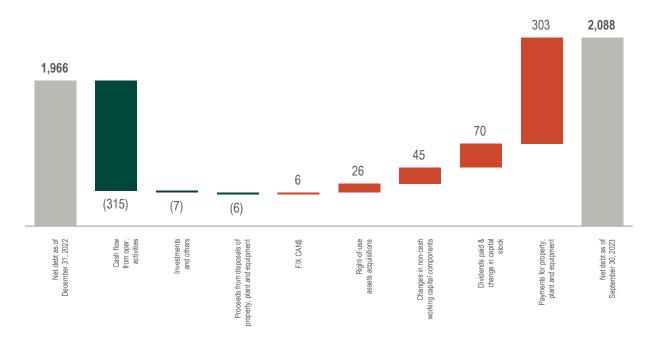
Credit rating (outlook)	MOODY'S	STANDARD & POOR'S
December 31, 2022	Baa3/Ba2/Ba3 (stable)	BB+/BB-/BB- (stable)
September 30, 2023	Baa3/Ba2/Ba3 (stable)	BB+/BB-/BB- (stable)

During the first quarter of 2022, STANDARD & POOR'S revised the Corporation's outlook to stable from positive on cost headwinds and reaffirmed its 'BB-' rating.

<sup>1</sup> Some information represents non-IFRS financial measures, other financial measures or non-IFRS ratios which are not standardized under IFRS and therefore might not be comparable to similar financial measures disclosed by other corporations. Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

# NET DEBT<sup>1</sup> RECONCILIATION

The variances in the net debt<sup>1</sup> (total debt<sup>1</sup> less cash and cash equivalents) in the first nine months of 2023 are shown below, with the applicable financial ratios included: (in millions of Canadian dollars)



376	EBITDA (A) <sup>1</sup> (last twelve months) (\$M)	552
5.2x	Net debt / EBITDA (A) ratio <sup>1</sup>	3.8x

Liquidity available via the Corporation's credit facilities, cash and cash equivalent balance and the anticipated cash flow generated by its operating activities are expected to provide sufficient funds to meet our financial obligations and to fulfill our capital expenditure program for the next twelve months. 2023 capital expenditures are forecasted to be approximately \$325 million. As of September 30, 2023, the Corporation had \$349 million (net of letters of credit in the amount of \$14 million) available on its \$750 million credit facility (excluding the credit facilities of our subsidiary Greenpac). Cash and cash equivalents as of September 30, 2023 are comprised as follows: \$11 million in the parent company and restricted subsidiaries (as defined in the credit agreement) and \$15 million in unrestricted subsidiaries, mainly Greenpac.

<sup>1</sup> Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

#### CAPITAL STOCK INFORMATION

#### **COMMON SHARE TRADING**

Cascades' stock is traded on the Toronto Stock Exchange (TSX) under the ticker symbol "CAS". From January 1, 2023 to September 30, 2023, Cascades' common share price fluctuated between \$8.61 and \$12.98. During the same period, 30.3 million Cascades common shares were traded on the Toronto Stock Exchange. On September 30, 2023, Cascades' common shares closed at \$12.27. This compares with a closing price of \$8.04 on the same closing day last year.

#### **COMMON SHARES OUTSTANDING**

As of September 30, 2023, the Corporation's issued and outstanding capital stock consisted of 100,680,595 common shares (100,361,627 as of December 31, 2022) and 3,191,853 issued and outstanding stock options (2,794,344 as of December 31, 2022). In 2023, the Corporation purchased no common shares for cancellation, while 318,968 stock options were exercised, 730,876 options were granted and 14,399 stock options were forfeited.

As of November 8, 2023, issued and outstanding capital stock consisted of 100,680,595 common shares and 3,191,853 stock options.

#### NORMAL COURSE ISSUER BID PROGRAM

The Corporation did not renew its normal course issuer program in 2023.

The normal course issuer bid announced on March 17, 2022 enabled the Corporation to purchase for cancellation up to 2,015,053 common shares between March 19, 2022 and March 18, 2023. During that period, the Corporation purchased 460,400 common shares for cancellation at an average price of \$9.38 for \$4 million.

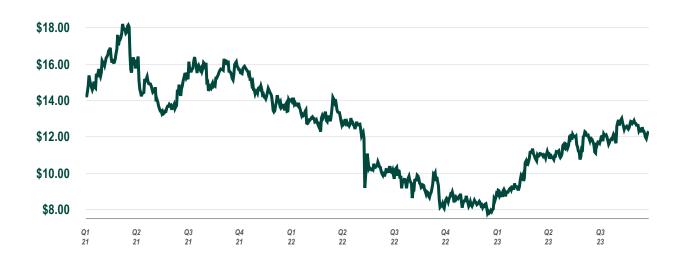
#### **DIVIDEND POLICY**

On November 8, 2023, Cascades' Board of Directors declared a quarterly dividend of \$0.12 per common share to be paid on December 7, 2023 to shareholders of record at the close of business on November 24, 2023. On November 8, 2023, dividend yield was 4.2%.

				2021				2022			2023
TSX Ticker: CAS	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Common shares outstanding (in millions) <sup>1</sup>	102.3	102.3	100.9	100.9	100.5	100.8	100.4	100.4	100.4	100.7	100.7
Closing price (in Canadian dollars) <sup>1</sup>	\$15.73	\$15.26	\$15.67	\$13.97	\$12.82	\$10.13	\$8.04	\$8.46	\$10.99	\$11.69	\$12.27
Average daily volume <sup>2</sup>	342,616	433,394	278,277	272,438	250,944	299,332	293,260	259,071	225,154	139,265	121,774
Dividend yield <sup>1</sup>	2.0%	2.1%	3.1%	3.4%	3.7%	4.7%	6.0%	5.7%	4.4%	4.1%	3.9%

<sup>1</sup> On the last day of the quarter

# CASCADES' COMMON SHARE PRICE FOR THE PERIOD FROM JANUARY 1, 2021 TO SEPTEMBER 30, 2023 (in Canadian dollars)



<sup>2</sup> Average daily volume on the Toronto Stock Exchange

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

For all the details for this section, please refer to the notes to the Unaudited Condensed Interim Consolidated Financial Statements.

#### **CONTROLS AND PROCEDURES**

# EVALUATION OF THE EFFECTIVENESS OF DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

The Corporation's President and Chief Executive Officer and its Vice-President and Chief Financial Officer have designed, or caused to be designed under their supervision, disclosure controls and procedures (DC&P) and internal controls over financial reporting (ICFR), as defined in National Instrument 52-109, "Certification of Disclosure in Issuer's Annual and Interim Filings".

The purpose of internal controls over financial reporting (ICFR) is to provide reasonable assurance regarding the reliability of the Corporation's financial reporting and the preparation of financial statements in accordance with IFRS. The President and Chief Executive Officer and the Vice-President and Chief Financial Officer certify disclosures in annual and interim filings under Regulation 52-109 using the internal control framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

During the three-month period ended September 30, 2023, there were no changes in the Corporation's ICFR that materially affected or are reasonably likely to materially affect the Corporation's ICFR.

#### **RISK FACTORS**

As part of its ongoing business operations, the Corporation is exposed to certain market risks, including risks ensuing from changes in selling prices for its principal products, costs of raw materials, interest rates and foreign currency exchange rates, all of which impact the Corporation's financial position, operating results and cash flows. The Corporation manages its exposure to these and other market risks through regular operating and financing activities and, on a limited basis, through the use of derivative financial instruments. We use these derivative financial instruments as risk management tools, not for speculative investment purposes.

Pages 36 to 45 of our Annual Report for the year ended December 31, 2022 contain a discussion of the key areas of the Corporation's business risks and uncertainties and its mitigating strategies. This information on business risks and enterprise risk management remains substantially unchanged. Please refer to our 2022 Annual Report for further details.

# SUPPLEMENTAL INFORMATION ON NON-IFRS MEASURES AND OTHER FINANCIAL MEASURES

#### SPECIFIC ITEMS

The Corporation incurs some specific items that adversely or positively affect its operating results. We believe it is useful for readers to be aware of these items as they provide additional information to measure performance, compare the Corporation's results between periods, and assess operating results and liquidity, notwithstanding these specific items. Management believes these specific items are not necessarily reflective of the Corporation's underlying business operations in measuring and comparing its performance and analyzing future trends. Our definition of specific items may differ from that of other corporations and some of these items may arise in the future and may reduce the Corporation's available cash.

They include, but are not limited to, charges for (reversals of) impairment of assets, restructuring gains or costs, loss on refinancing and repurchase of long-term debt, some deferred tax asset provisions or reversals, premiums paid on repurchase of long-term debt, gains or losses on the acquisition or sale of a business unit, gains or losses on the share of results of associates and joint ventures, unrealized gains or losses on derivative financial instruments that do not qualify for hedge accounting, unrealized gains or losses on interest rate swaps and option fair value revaluation, foreign exchange gains or losses on long-term debt and financial instruments, fair value revaluation gains or losses on investments, specific items of discontinued operations and other significant items of an unusual, non-cash or non-recurring nature.

#### RECONCILIATION AND USES OF NON-IFRS AND OTHER FINANCIAL MEASURES

To provide more information for evaluating the Corporation's performance, the financial information included in this analysis contains certain data that are not performance measures under IFRS ("non-IFRS measures"), which are also calculated on an adjusted basis to exclude specific items. We believe that providing certain key performance and capital measures, as well as non-IFRS measures, is useful to both Management and investors, as they provide additional information to measure the performance and financial position of the Corporation. This also increases the transparency and clarity of the financial information. The following non-IFRS measures and other financial measures are used in our financial disclosures:

#### Non-IFRS measures

- Adjusted earnings before interest, taxes, depreciation and amortization or EBITDA (A): represents the operating income before
  depreciation and amortization excluding specific items. Used to assess recurring operating performance and the contribution of each
  segment on a comparable basis.
- Adjusted net earnings: Used to assess the Corporation's consolidated financial performance on a comparable basis.
- Adjusted cash flow: Used to assess the Corporation's capacity to generate cash flows to meet financial obligations and/or discretionary items such as share repurchases, dividend increases and strategic investments.
- Free cash flow: Used to measure the excess cash the Corporation generates by subtracting capital expenditures (excluding strategic projects) from the EBITDA (A).
- Working capital: Used to assess the short-term liquidity of the Corporation.

#### Other financial measures

- Total debt: Used to calculate all the Corporation's debt, including long-term debt and bank loans. Often put in relation to equity to
  calculate the debt-to-equity ratio.
- Net debt: Used to calculate the Corporation's total debt less cash and cash equivalents. Often put in relation to EBITDA (A) to calculate net debt to EBITDA (A) ratio.

#### **Non-IFRS** ratios

- Net debt to EBITDA (A) ratio: Ratio used to assess the Corporation's ability to pay its debt and evaluate financial leverage.
- EBITDA (A) margin: Ratio used to assess operating performance and the contribution of each segment on a comparable basis calculated as a percentage of sales.
- Adjusted net earnings per common share: Ratio used to assess the Corporation's consolidated financial performance on a comparable basis.
- Net debt / Net debt + Shareholders' equity: Ratio used to evaluate the Corporation's financial leverage and thus the risk to Shareholders.
- Working capital as a percentage of sales: Ratio used to assess the Corporation's operating liquidity performance.
- Adjusted cash flow per common share: Ratio used to assess the Corporation's financial flexibility.
- Free cash flow ratio: Ratio used to measure the liquidity and efficiency of how much more cash the Corporation generates than it uses
  to run the business by subtracting capital expenditures (excluding strategic projects) from the EBITDA (A) calculated as a percentage
  of sales.

Non-IFRS and other financial measures are mainly derived from the consolidated financial statements, but do not have meanings prescribed by IFRS. These measures have limitations as an analytical tool and should not be considered on their own or as a substitute for an analysis of our results as reported under IFRS. In addition, our definitions of non-IFRS and other financial measures may differ from those of other corporations. Any such modification or reformulation may be significant.

The chief operating decision-maker (CODM) assesses the performance of each reportable segment based on sales and earnings before interest, taxes, depreciation and amortization, adjusted to exclude specific items (EBITDA (A)). The CODM considers EBITDA (A) to be the best performance measure of the Corporation's activities.

EBITDA (A) by business segment is reconciled to IFRS measure, namely operating income (loss), and is presented in the following table:

For the 3-month	period ended Se	ptember 30	, 2023
-----------------	-----------------	------------	--------

(in millions of Canadian dollars) (unaudited)	Containerboard	Specialty Products	Tissue Papers	Corporate, Recovery and Recycling activities	Consolidated
Operating income (loss)	61	13	38	(32)	80
Depreciation and amortization	38	6	15	10	69
Impairment charges	2	_	5	_	7
Gain on acquisitions, disposals and others	_	1	_	_	1
Restructuring costs	_	1	3	_	4
EBITDA (A)	101	21	61	(22)	161

#### For the 3-month period ended September 30, 2022

(in millions of Canadian dollars) (unaudited)	Containerboard	Specialty Products		Corporate, Recovery and Recycling activities	Consolidated
Operating income (loss)	68	20	(31)	(32)	25
Depreciation and amortization	31	5	21	10	67
Impairment charges	2	_	14	_	16
Unrealized loss on derivative financial instruments	2	_	_	1	3
EBITDA (A)	103	25	4	(21)	111

#### For the 9-month period ended September 30, 2023

(in millions of Canadian dollars) (unaudited)	Containerboard	Specialty Products	Tissue Papers	Corporate, Recovery and Recycling activities	Consolidated
Operating income (loss)	161	53	(36)	(114)	64
Depreciation and amortization	102	16	50	31	199
Impairment charges	61	1	99	_	161
Gain on acquisitions, disposals and others	_	1	(2)	_	(1)
Restructuring costs	_	1	10	_	11
Unrealized loss (gain) on derivative financial instruments	(1)	_	_	3	2
EBITDA (A)	323	72	121	(80)	436

#### For the 9-month period ended September 30, 2022

(in millions of Canadian dollars) (unaudited)	Containerboard	Specialty Products	Tissue Papers	Corporate, Recovery and Recycling activities	Consolidated			
Operating income (loss)	181	64	(89)	(103)	53			
Depreciation and amortization	88	14	57	31	190			
Impairment charges	2	_	14	_	16			
Gain on acquisitions, disposals and others	_	(6)	(4)	_	(10)			
Restructuring costs	_	_	1	_	1			
Unrealized loss (gain) on derivative financial instruments	11	_	-	(1)	10			
EBITDA (A)	282	72	(21)	(73)	260			

The following table reconciles net earnings (loss) and net earnings (loss) per common share, as reported, with adjusted net earnings and adjusted net earnings per common share:

	NET EARNINGS (LOSS)						NET EARNII PER COMM	
		onth periods eptember 30,	For the 9-month periods ended September 30,		For the 3-month periods ended September 30,		For the 9-month period ended September 30	
(in millions of Canadian dollars, except per common share amounts and number of common shares) (unaudited)	2023	2022	2023	2022	2023	2022	2023	2022
As reported	34	(2)	(19)	(7)	\$0.34	(\$0.02)	(\$0.19)	(\$0.07)
Specific items:								
Impairment charges	7	16	161	16	\$0.05	\$0.12	\$1.21	\$0.12
Gain on acquisitions, disposals and others	1	_	(1)	(10)	_	_	(\$0.01)	(\$0.08)
Restructuring costs	4	_	11	1	\$0.03	_	\$0.08	\$0.01
Unrealized loss on derivative financial instruments	_	3	2	10	_	\$0.02	\$0.01	\$0.07
Foreign exchange loss (gain) on long-term debt and financial instruments	2	10	(1)	12	\$0.02	\$0.08	_	\$0.10
Share of results of associates and joint ventures	_	_	(9)	_	_	_	(\$0.07)	_
Tax effect on specific items, other tax adjustments and attributable to non-controlling interests <sup>1</sup>	(3)	(7)	(40)	(7)	I	_	_	-
	11	22	123	22	\$0.10	\$0.22	\$1.22	\$0.22
Adjusted	45	20	104	15	\$0.44	\$0.20	\$1.03	\$0.15
Weighted average basic number of common shares outstanding					100,669,311	100,822,027	100,493,892	100,744,469

The following table reconciles cash flow from (used by) operating activities with EBITDA (A):

		ne 3-month periods ded September 30,	For the 9-month periods ended September 30,		
(in millions of Canadian dollars) (unaudited)	2023	2022	2023	2022	
Cash flow from (used by) operating activities	140	(1)	270	(52)	
Changes in non-cash working capital components	(31)	61	45	212	
Net income taxes paid	2	1	9	5	
Net financing expense paid	47	38	109	72	
Provisions for contingencies and charges and other liabilities, net of dividends received	3	12	3	23	
EBITDA (A)	161	111	436	260	

<sup>1</sup> Specific amounts per common share are calculated on an after-tax basis and are net of the portion attributable to non-controlling interests. Per common share amounts in line item "Tax effect on specific items, other tax adjustments and attributable to non-controlling interests" only include the effect of tax adjustments.

The following table reconciles cash flow from (used by) operating activities with cash flow from operating activities (excluding changes in non-cash working capital components) and adjusted cash flow from operating activities. It also reconciles adjusted cash flow from operating activities to adjusted cash flow generated (used), which is also calculated on a per common share basis:

		e 3-month periods ded September 30,	For the 9-month periods ended September 30,			
(in millions of Canadian dollars, except per common share amounts or as otherwise noted) (unaudited)	2023	2022	2023	2022		
Cash flow from (used by) operating activities	140	(1)	270	(52)		
Changes in non-cash working capital components	(31)	61	45	212		
Cash flow from operating activities (excluding changes in non-cash working capital components)	109	60	315	160		
Restructuring costs paid	6	2	12	9		
Adjusted cash flow from operating activities	115	62	327	169		
Payments for property, plant and equipment	(59)	(122)	(303)	(341)		
Change in intangible and other assets	_	_	(1)	(3)		
Lease obligation payments	(15)	(14)	(44)	(40)		
Proceeds from disposals of property, plant and equipment	3	1	6	8		
	44	(73)	(15)	(207)		
Dividends paid to non-controlling interests	(24)	(3)	(33)	(9)		
Dividends paid to the Corporation's Shareholders	(12)	(12)	(36)	(36)		
Adjusted cash flow generated (used)	8	(88)	(84)	(252)		
Adjusted cash flow generated (used) per common share (in Canadian dollars)	\$0.08	(\$0.87)	(\$0.84)	(\$2.50)		
Weighted average basic number of common shares outstanding	100,669,311	100,822,027	100,493,892	100,744,469		

The following table reconciles payments for property, plant and equipment, excluding strategic projects and free cash flow. It also provides these two metrics as a percentage of sales:

(in millions of Canadian dollars) (unaudited)	September 30, 2023 (LTM) <sup>3</sup>	December 31, 2022	September 30, 2022 (LTM) <sup>3</sup>
Sales <sup>1</sup>	4,635	4,466	4,359
EBITDA (A) <sup>1</sup>	552	376	322
Payments for property, plant and equipment <sup>1</sup>	463	501	436
Less: strategic projects included above <sup>2</sup>	(303)	(335)	(263)
Payments for property, plant and equipment, excluding strategic projects	160	166	173
Free cash flow: EBITDA (A) less payments for property plant and equipment, excluding strategic projects	392	210	149
Free cash flow / Sales	8.5%	4.7%	3.4%
Payments for property, plant and equipment, excluding strategic projects / Sales	3.5%	3.7%	4.0%

The following table reconciles working capital as reported:

(in millions of Canadian dollars) (unaudited)	September 30, 2023	December 31, 2022	December 31, 2021
Accounts receivable	550	556	510
Inventories	590	587	494
Trade and other payables	(628)	(746)	(707)
Working capital	512	397	297

<sup>1</sup> Please refer to the "Historical Financial Information" section for a complete reconciliation.

<sup>2</sup> Strategic projects include the investment for the Bear Island construction project.

<sup>3</sup> LTM (last twelve months)

The following table reconciles total debt and net debt with the ratio of net debt to adjusted earnings before interest, taxes, depreciation and amortization (EBITDA (A)):

(in millions of Canadian dollars, except ratios) (unaudited)	September 30, 2023	December 31, 2022	December 31, 2021
Long-term debt	2,048	1,931	1,450
Current portion of long-term debt	66	134	74
Bank loans and advances	_	3	1
Total debt	2,114	2,068	1,525
Less: Cash and cash equivalents	(26)	(102)	(174)
Net debt as reported	2,088	1,966	1,351
Last twelve months EBITDA (A)	552	376	389
Net debt / EBITDA (A) ratio	3.8x	5.2x	3.5x

#### SPECIFIC ITEMS

The Corporation incurred the following specific items in the first nine months of 2023 and 2022:

#### **IMPAIRMENT CHARGES**

#### 2023

In the first nine months, the Containerboard Packaging segment recorded an impairment charge of \$2 million on spare parts (\$2 million in the third quarter) and \$59 million on some land (\$3 million), building (\$22 million) and equipment (\$34 million) of a CGU (cash generating unit) subsequent to the permanent closure of one paper machine in the USA. The decision was the result of the tightening market conditions, which makes the CGU less profitable. The recoverable amount of the assets in operation, totaling \$39 million, was determined using fair value less the cost of disposal based on the market approach of comparable assets on the market.

In the first quarter, the Specialty Products segment recorded an impairment charge of \$1 million on some equipment related to a closed plant in the USA. The recoverable amount was determined using fair value less the cost of disposal based on the market approach of comparable assets on the market.

In the first nine months, the Tissue Papers segment recorded an impairment charge of \$19 million on spare parts (\$5 million in the third quarter) and \$80 million on some buildings (\$19 million) and equipment (\$61 million), consequent to the strategic repositioning of its operating platform. The decision includes the permanent closure of three plants in the USA. The recoverable amount of \$130 million was determined using fair value less cost of disposal based on the market approach of comparable assets on the market.

#### 2022

In the third quarter, the Containerboard Packaging segment recorded an impairment charge of \$2 million on some equipment as part of the continuing optimization initiatives of the platform in Ontario, Canada. The recoverable amount was based on its fair value less cost of disposal determined using the market approach of comparable assets on the market.

In the third quarter, the Tissue Papers segment recorded an impairment charge of \$4 million on spare parts and \$10 million on some property, plant and equipment related to the permanent closure of a plant in the USA. The recoverable amount was determined using the market approach of comparable assets on the market.

# GAIN ON ACQUISITIONS, DISPOSALS AND OTHERS 2023

In the third quarter, the Specialty Products segment recorded a \$1 million loss on a contract of a closed plant in the USA.

In the first quarter, the Tissue Papers segment recorded a \$2 million gain from the sale of some machinery and equipment related to a previously closed plant in the USA.

#### 2022

In the first quarter, the Specialty Products segment recorded a \$6 million gain from the sale of land and a building related to a closed plant in Canada.

In the second quarter, the Tissue Papers segment recorded a \$4 million gain from the settlement of a supply agreement.

#### RESTRUCTURING COSTS

#### 2023

In the first nine months, the Specialty Products segment recorded costs totaling \$1 million (\$1 million in the third quarter) related to closed plants in the USA.

In the first nine months, the Tissue Papers segment recorded costs totaling \$10 million (\$3 million in the third quarter) related to closures and severances.

#### 2022

In the first quarter, the Tissue Papers segment recorded additional costs totaling \$1 million related to asset relocation and severances.

#### UNREALIZED LOSS (GAIN) ON DERIVATIVE FINANCIAL INSTRUMENTS

In the first nine months of 2023, the Corporation recorded an unrealized loss of \$2 million (nil in the third quarter), compared to an unrealized loss of \$10 million in the same period of 2022 (unrealized loss of \$3 million in the third quarter), on certain derivative financial instruments not designated for hedge accounting. The Containerboard Packaging segment recorded an unrealized gain of \$1 million in the first nine months of 2023 (nil in the third quarter) and an unrealized loss of \$11 million in the same period of 2022 (unrealized loss of \$2 million in the third quarter), from a steam contract embedded derivatives related to our Niagara Falls containerboard complex. Corporate activities recorded an unrealized loss of \$3 million in the first nine months of 2023 (nil in the third quarter) and an unrealized gain of \$1 million in the same period of 2022 (unrealized loss of \$1 million in the third quarter) due to the financial hedging contracts for natural gas purchases.

#### FOREIGN EXCHANGE LOSS (GAIN) ON LONG-TERM DEBT AND FINANCIAL INSTRUMENTS

In the first nine months of 2023, the Corporation recorded a gain of \$1 million (loss of \$2 million in the third quarter) on its US\$ denominated debt and related financial instruments, compared to a loss of \$12 million in the same period of 2022 (loss of \$10 million in the third quarter). The foreign exchange loss (gain) on long-term debt and financial instruments is composed of foreign exchange forward contracts not designated for hedge accounting.

# SHARE OF RESULTS OF ASSOCIATES AND JOINT VENTURES 2023

In the first quarter, the Tissue Papers segment recorded a gain in the consolidated statement of earnings in the line item "Share of results of associates and joint ventures" of \$9 million from the sale of an investment in a non-significant joint venture.

## HISTORICAL FINANCIAL INFORMATION

					2021					2022				2023	LTM <sup>2</sup>
(in millions of Canadian dollars, unless otherwise noted) (unaudited)	Q1	Q2	Q3	Q4	YEAR	Q1	Q2	Q3	Q4	YEAR	Q1	Q2	Q3	YTD <sup>3</sup>	
Sales															
Packaging Products															
Containerboard	503	497	507	502	2,009	534	569	595	567	2,265	561	562	593	1,716	2,283
Specialty Products	122	131	144	151	548	157	168	168	161	654	161	164	157	482	643
Inter-segment sales	(7)	(7)	(10)	(8)	(32)	(8)	(10)	(11)	(7)	(36)	(7)	(9)	(7)	(23)	(30)
	618	621	641	645	2,525	683	727	752	721	2,883	715	717	743	2,175	2,896
Tissue Papers	292	297	344	339	1,272	314	342	382	384	1,422	387	416	422	1,225	1,609
Inter-segment sales, Corporate, Recovery and Recycling activities	32	38	45	44	159	41	50	40	30	161	32	35	33	100	130
Total	942	956	1,030	1,028	3,956	1,038	1,119	1,174	1,135	4,466	1,134	1,168	1,198	3,500	4,635
Operating income (loss)	44	23	73	(90)	50	(4)	32	25	(20)	33	(80)	64	80	64	44
EBITDA (A) <sup>1</sup>															
Packaging Products															
Containerboard	108	100	94	70	372	80	99	103	119	401	126	96	101	323	442
Specialty Products	18	18	17	21	74	22	25	25	20	92	27	24	21	72	92
	126	118	111	91	446	102	124	128	139	493	153	120	122	395	534
Tissue Papers	20	1	12	(6)	27	(17)	(8)	4	8	(13)	16	44	61	121	129
Corporate, Recovery and Recycling activities	(24)	(21)	(16)	(23)	(84)	(27)	(25)	(21)	(31)	(104)	(35)	(23)	(22)	(80)	(111)
Total	122	98	107	62	389	58	91	111	116	376	134	141	161	436	552
Margin (EBITDA (A) / Sales) (%) <sup>1</sup>	13.0%	10.3%	10.4%	6.0%	9.8%	5.6%	8.1%	9.5%	10.2%	8.4%	11.8%	12.1%	13.4%	12.5%	11.9%
Net earnings (loss)	22	3	32	105	162	(15)	10	(2)	(27)	(34)	(75)	22	34	(19)	(46)
Adjusted <sup>1</sup>	29	8	(1)	(9)	27	(15)	10	20	22	37	33	26	45	104	126
Net earnings (loss) from continuing operations per basic common share (in Canadian dollars)	\$0.17	\$0.04	\$0.18	(\$0.98)	(\$0.59)	(\$0.15)	\$0.10	(\$0.02)	(\$0.27)	(\$0.34)	(\$0.75)	\$0.22	\$0.34	(\$0.19)	(\$0.46)
Net earnings (loss) from discontinued operations per basic common share (in Canadian dollars)	\$0.05	(\$0.02)	\$0.14	\$2.02	\$2.19	_	_	_	_	_	_	_	_	_	_
Net earnings (loss) per common share (in Canadian dollars)		,													
Basic	\$0.22	\$0.02	\$0.32	\$1.04	\$1.60	(\$0.15)	\$0.10	(\$0.02)	(\$0.27)	(\$0.34)	(\$0.75)	\$0.22	\$0.34	(\$0.19)	(\$0.46)
Diluted	\$0.22	\$0.02	\$0.32	\$1.03	\$1.59	(\$0.15)	\$0.10	٠,	(\$0.27)	(\$0.34)	(\$0.75)	\$0.22	\$0.34	(\$0.19)	(\$0.46)
Basic, adjusted <sup>1</sup>	\$0.29	\$0.07	(\$0.01)	(\$0.09)	\$0.26	(\$0.15)		\$0.20	\$0.22	\$0.37	\$0.32	\$0.27	\$0.44	\$1.03	\$1.25
Cash flow from operating activities (excluding changes in non-cash working capital components)	82	87	58	20	247	19	81	60	100	260	89	117	109	315	415
Payments for property, plant and equipment	(71)	(66)	(54)	(95)	(286)	(102)	(117)	(122)	(160)	(501)	(140)	(104)	(59)	(303)	(463)
Net debt <sup>1</sup>	1,654	1,707	1,760	1,351	1,351	1,549	1,712	2,011	1,966	1,966	2,070	2,076	2,088	2,088	
Net debt / EBITDA (A) (LTM) ratio <sup>1</sup>	2.5x	3.5x	3.8x	3.5x	3.5x	4.8x	5.4x	6.2x	5.2x	5.2x	4.6x	4.1x	3.8x	3.8x	

<sup>1</sup> Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

<sup>2</sup> LTM (last twelve months)

<sup>3</sup> YTD (year-to-date)

#### **APPENDIX**

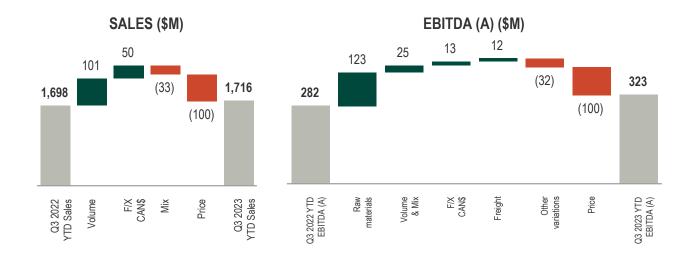
# INFORMATION FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2023 AND 2022

#### **BUSINESS SEGMENT REVIEW**

### **PACKAGING PRODUCTS - CONTAINERBOARD**

# Our Performance (Q3 2022 YTD vs. Q3 2023 YTD)

The main variances<sup>1</sup> in sales and EBITDA (A)<sup>2</sup> for the Containerboard Packaging segment in the first nine months of 2023, compared to the same period of 2022, are shown below: (in millions of Canadian dollars)



<sup>1</sup> For definitions of certain sales and EBITDA (A)<sup>2</sup> variation categories, please refer to the "Financial Overview" section for more details.

<sup>2</sup> Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.



<sup>1</sup> Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

Total shipments increased by 68,000 s.t., or 6%, in 2023 compared to 2022.

Parent roll shipments increased by 63,000 s.t., or 11%, compared to 2022. This reflects new volume associated with the Bear Island facility ramping up production. With the addition of Bear Island, the mill integration rate decreased by 6% to 50%. Including sales to other partners<sup>3</sup>, the integration rate was 66% in 2023, compared to 72% in 2022. The manufacturing utilization rate decreased by 2% to 92%, which includes the impact of the start-up of Bear Island.

Shipments from converting activities increased by 5,000 s.t., or 1% compared to 2022. In terms of square feet, our volume increased by 2% to 10.5 billion in 2023 from 10.3 billion in 2022. This reflects no change in our Canadian converted products shipments, compared to a 2% decline for the Canadian industry. Our US converted product shipments increased by 6% year-over-year in 2023, outperforming the market decline of 7%.

The average selling price decreased by 5% in 2023, reflecting a 10% decrease for parent rolls and a 1% increase for converted products.

Sales increased by \$18 million, or 1%, in 2023 compared to 2022. The lower average selling price subtracted \$100 million from sales while a less favourable sales mix removed another \$33 million. These negative impacts were more than offset by benefits of \$101 million related to greater volume and \$50 million from the 5% average depreciation of the Canadian dollar compared to the US dollar.

EBITDA (A)<sup>1</sup> increased by \$41 million, or 15%, mostly reflecting the \$123 million positive impact related to lower raw material costs. Higher volume and a less favourable sales mix also had a net positive impact of \$25 million. These impacts were partially offset by a lower average selling price impact of \$100 million. Lower logistics and distribution costs added \$12 million, while the depreciation of the Canadian dollar added \$13 million. These benefits were offset by higher production costs, including chemicals, repair and maintenance, labour and other costs, that had a combined negative impact of \$32 million. Results also include the impact on costs resulting from the Bear Island mill commissioning and start-up in May 2023, and a \$7 million revenue from an insurance settlement in the current period related to the water effluent issues at the Niagara Falls, New York complex in 2021.

<sup>2</sup> Shipments do not take into account the elimination of business sector inter-segment shipments.

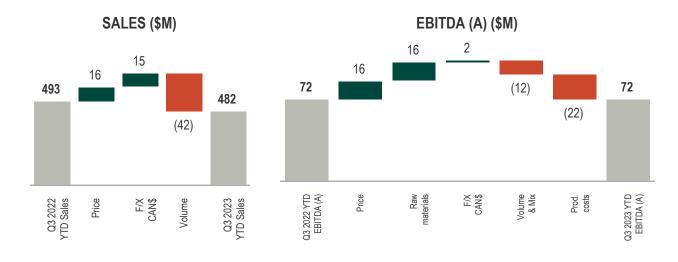
<sup>3</sup> Including sales to other partners in Greenpac.

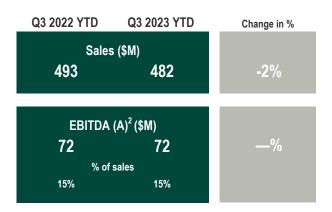
## **BUSINESS SEGMENT REVIEW**

## PACKAGING PRODUCTS - SPECIALTY PRODUCTS

# Our Performance (Q3 2022 YTD vs. Q3 2023 YTD)

The main variances<sup>1</sup> in sales and EBITDA (A)<sup>2</sup> for the Specialty Products segment in the first nine months of 2023, compared to the same period of 2022, are shown below: (in millions of Canadian dollars)





Sales decreased by \$11 million, or 2%, in 2023 compared to 2022. Lower volume in the first nine months of the year for all of our subsegments due to market softening, labour constraints and operational issues, decreased sales by \$42 million. Higher average selling prices for most of sub-segments increased sales levels by \$16 million this year. In addition, the 5% average depreciation of the Canadian dollar compared to the US dollar had a positive impact of \$15 million on sales.

EBITDA (A)<sup>2</sup> was stable in 2023 compared to 2022. This performance reflects the beneficial impacts from higher realized spreads (selling price less raw materials) and depreciation of the Canadian dollar, which contributed \$32 million and \$2 million, respectively. These impacts were partially offset by higher operating, maintenance and supplies costs and a lower production level, which negatively impacted results by \$22 million. In addition, lower volume decreased results by \$12 million.

<sup>1</sup> For definitions of certain sales and EBITDA (A)<sup>2</sup> variation categories, please refer to the "Financial Overview" section for more details.

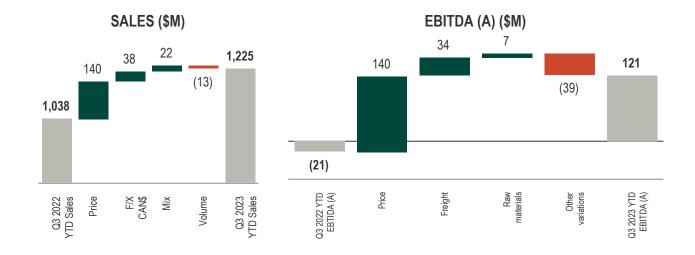
<sup>2</sup> Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

## **BUSINESS SEGMENT REVIEW**

## **TISSUE PAPERS**

# Our Performance (Q3 2022 YTD vs. Q3 2023 YTD)

The main variances<sup>1</sup> in sales and EBITDA (A)<sup>2</sup> for the Tissue Papers segment in the first nine months of 2023, compared to the same period of 2022, are shown below: (in millions of Canadian dollars)



<sup>1</sup> For definitions of certain sales and EBITDA (A)<sup>2</sup> variation categories, please refer to the "Financial Overview" section for more details.

<sup>2</sup> Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.



<sup>1</sup> Please refer to the "Supplemental Information on Non-IFRS Measures and Other Financial Measures" section for a complete reconciliation.

Shipments decreased by 6,000~s.t., or 2%, in 2023~compared to 2022.

Converted product shipments increased by 8,000 s.t., or 2%, in 2023 compared to 2022. This is the result of higher volume in the Consumer Products market (+9%) and lower shipments in the Awayfrom-Home market (-5%) mainly reflecting capacity reduction from plant closures. In terms of cases, shipments increased by 2.5 million cases, or 6%, to 46.6 million cases in 2023 compared to 2022. Parent roll shipments decreased by 14,000 s.t., or 20%, in 2023 compared to 2022 mainly due to higher internal consumption and major repair and maintenance on one paper machine at our St. Helens mill in the first quarter of 2023 which had a negative impact of approximately 4,000 s.t.. The integration rate increased to 85% during the period, from 82% in 2022.

The 20% increase in the average selling price was primarily due to price increase initiatives in both the Away-from-Home and Consumer Products markets, the 5% average depreciation of the Canadian dollar compared to the US dollar and a favourable sales mix due to a higher proportion of converted products.

Sales increased by \$187 million, or 18%, in 2023 compared to 2022. This was driven by beneficial impacts of \$140 million from a higher average selling price, \$22 million from a favourable mix, and \$38 million related to the favourable exchange rate. These benefits were partially offset by lower volumes, which negatively impacted sales by \$13 million.

In April 2023, the Corporation announced the repositioning of this segment's operating platform to strengthen its operational, financial and environmental performance, which included the closure of underperforming assets. We are very pleased with the benefits being realized from these wide-ranging measures and other profitability initiatives that have been executed in recent months.

EBITDA (A)<sup>1</sup> increased by \$142 million and was mainly due to the higher selling price, which added \$140 million, also, from lower transportation costs, which added \$34 million due to lower market rates and savings generated from network optimization and a \$7 million impact from lower raw material costs. These positive impacts were partially offset by a \$39 million impact from higher production costs stemming in part from inflationary pressure and a slightly lower volume.

<sup>2</sup> Shipments do not take into account the elimination of business sector inter-segment shipments

# **CONSOLIDATED BALANCE SHEETS**

(in millions of Canadian dollars) (unaudited)	NOTE	September 30, 2023	December 31, 2022
Assets			
Current assets			
Cash and cash equivalents		26	102
Accounts receivable		550	556
Current income tax assets		12	11
Inventories		590	587
Current portion of financial assets	5	1	9
		1,179	1,265
Long-term assets			
Investments in associates and joint ventures		96	94
Property, plant and equipment <sup>1</sup>		2,871	2,945
Intangible assets with finite useful life		59	73
Financial assets	5	1	4
Other assets		71	70
Deferred income tax assets		172	114
Goodwill and other intangible assets with indefinite useful life		489	488
		4,938	5,053
Liabilities and Equity			
Current liabilities			
Bank loans and advances		_	3
Trade and other payables		628	746
Current income tax liabilities		6	4
Current portion of long-term debt	4	66	134
Current portion of provisions for contingencies and charges		15	8
Current portion of financial liabilities and other liabilities	5	26	22
		741	917
Long-term liabilities			
Long-term debt	4	2,048	1,931
Provisions for contingencies and charges		40	41
Financial liabilities	5	6	7
Other liabilities		90	97
Deferred income tax liabilities		151	132
		3,076	3,125
Equity			
Capital stock	6	613	611
Contributed surplus		15	14
Retained earnings		1,162	1,212
Accumulated other comprehensive income		30	34
Equity attributable to Shareholders		1,820	1,871
Non-controlling interests		42	57
		1,862	1,928
		4,938	5,053

<sup>1</sup> Please refer to the "Segmented Information" section for more information.

# **CONSOLIDATED STATEMENTS OF EARNINGS (LOSS)**

	_		e 3-month periods ded September 30,	For the 9-month periods ended September 30,			
(in millions of Canadian dollars, except per common share amounts and number of common shares) (unaudited)	OTE	2023	2022	2023	2022		
Sales		1,198	1,174	3,500	3,331		
Supply chain and logistic		711	762	2,064	2,142		
Wages and employee benefits expenses		266	245	809	736		
Depreciation and amortization		69	67	199	190		
Maintenance and repair		60	52	178	158		
Other		_	4	13	35		
Impairment charges		7	16	161	16		
Gain on acquisitions, disposals and others		1	_	(1)	(10)		
Restructuring costs		4	_	11	1		
Unrealized loss on derivative financial instruments		_	3	2	10		
Operating income		80	25	64	53		
Financing expense	8	38	32	92	68		
Share of results of associates and joint ventures	7	(4)	(5)	(19)	(15)		
Earnings (loss) before income taxes		46	(2)	(9)	_		
Provision for (recovery of) income taxes		6	(5)	(9)	(6)		
Net earnings including non-controlling interests for the period		40	3	_	6		
Net earnings attributable to non-controlling interests		6	5	19	13		
Net earnings (loss) attributable to Shareholders for the period		34	(2)	(19)	(7)		
Net earnings (loss) per common share							
Basic		\$0.34	(\$0.02)	(\$0.19)	(\$0.07)		
Diluted		\$0.34	(\$0.02)	(\$0.19)	(\$0.07)		
Weighted average basic number of common shares outstanding		100,669,311	100,822,027	100,493,892	100,744,469		
Weighted average number of diluted common shares		101,163,731	101,108,030	100,910,246	101,265,038		

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

		e 3-month periods ded September 30,		e 9-month periods ded September 30,
(in millions of Canadian dollars) (unaudited)	2023	2022	2023	2022
Net earnings including non-controlling interests for the period	40	3	_	6
Other comprehensive income				
Items that may be reclassified subsequently to earnings				
Translation adjustments				
Change in foreign currency translation of foreign subsidiaries	24	82	_	103
Change in foreign currency translation related to net investment hedging activities	(10)	(24)	(1)	(30)
Cash flow hedges				
Change in fair value of commodity derivative financial instruments	1	3	(4)	10
Recovery of income taxes	1	2	1	1
	16	63	(4)	84
Items that are not released to earnings				
Actuarial gain (loss) on employee future benefits	2	(2)	5	29
Provision for income taxes	_	_	(1)	(8)
	2	(2)	4	21
Other comprehensive income	18	61	_	105
Comprehensive income including non-controlling interests for the period	58	64	_	111
Comprehensive income attributable to non-controlling interests for the period	6	8	19	17
Comprehensive income (loss) attributable to Shareholders for the period	52	56	(19)	94

# **CONSOLIDATED STATEMENTS OF EQUITY**

For the 9-month period ended September 30, 2023

(in millions of Canadian dollars) (unaudited)	CAPITAL STOCK	CONTRIBUTED SURPLUS	RETAINED EARNINGS	ACCUMULATED OTHER COMPREHENSIVE INCOME	TOTAL EQUITY ATTRIBUTABLE TO SHAREHOLDERS	NON- CONTROLLING INTERESTS	TOTAL EQUITY
Balance - Beginning of period	611	14	1,212	34	1,871	57	1,928
Comprehensive income							
Net earnings (loss)	_	_	(19)	_	(19)	19	_
Other comprehensive income (loss)	_	-	4	(4)	_	_	_
	_	_	(15)	(4)	(19)	19	_
Dividends	_	_	(36)	_	(36)	(33)	(69)
Stock options expense	_	1	_	_	1	_	1
Issuance of common shares upon exercise of stock options	2	_	_	_	2	_	2
Acquisition of non-controlling interests	_	-	1	-	1	(1)	_
Balance - End of period	613	15	1,162	30	1,820	42	1,862

For the 9-month period ended September 30, 2022

(in millions of Canadian dollars) (unaudited)	CAPITAL STOCK	CONTRIBUTED SURPLUS	RETAINED EARNINGS	ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)	TOTAL EQUITY ATTRIBUTABLE TO SHAREHOLDERS	NON- CONTROLLING INTERESTS	TOTAL EQUITY
Balance - Beginning of period	614	14	1,274	(23)	1,879	48	1,927
Comprehensive income							
Net earnings (loss)	_	_	(7)	_	(7)	13	6
Other comprehensive income	_	_	21	80	101	4	105
	_	_	14	80	94	17	111
Dividends	_	_	(36)	_	(36)	(9)	(45)
Stock options expense	_	1	_	_	1	_	1
Issuance of common shares upon exercise of stock options	2	(1)	_	_	1	_	1
Redemption of common shares	(5)	_	(4)	_	(9)	_	(9)
Acquisition of non-controlling interests	_	_	(1)	_	(1)	(1)	(2)
Balance - End of period	611	14	1,247	57	1,929	55	1,984

# **CONSOLIDATED STATEMENTS OF CASH FLOWS**

		For the	ne 3-month periods ded September 30,	For th	e 9-month periods ded September 30,
(in millions of Canadian dollars) (unaudited)	NOTE	2023	2022	2023	2022
Operating activities					
Net earnings (loss) attributable to Shareholders for the period		34	(2)	(19)	(7
Adjustments for:					
Financing expense	8	38	32	92	68
Depreciation and amortization		69	67	199	190
Impairment charges		7	16	161	16
Gain on acquisitions, disposals and others		1	_	(1)	(10
Restructuring costs		4	_	11	1
Unrealized loss on derivative financial instruments		_	3	2	10
Provision for (recovery of) income taxes		6	(5)	(9)	(6
Share of results of associates and joint ventures	7	(4)	(5)	(19)	(15
Net earnings attributable to non-controlling interests		6	5	19	13
Net financing expense paid		(47)	(38)	(109)	(72
Net income taxes paid		(2)	(1)	(9)	(5
Dividends received	7	_	1	7	
Provisions for contingencies and charges and other liabilities		(3)	(13)	(10)	(29
0		109	60	315	160
Changes in non-cash working capital components	8	31	(61)	(45)	(212
manges in non-cash working capital components		140	(1)	270	(52
Investing activities			( )		· · · · · · · · · · · · · · · · · · ·
Disposals in associates and joint ventures	7	_	_	10	_
Payments for property, plant and equipment		(59)	(122)	(303)	(341
Proceeds from disposals of property, plant and equipment		3	1	6	`
Change in intangible and other assets		_	_	(1)	(3
		(56)	(121)	(288)	(336
Financing activities		· ,	, ,	,	,
Bank loans and advances		(5)	_	(3)	_
Change in credit facilities		(132)	140	34	388
Increase in other long-term debt	4	99	_	99	_
Payments of other long-term debt, including lease obligations (\$15 million for 3-month period (2022 - \$14 million) and \$44 million for 9-month period (2022 - \$40 million))	4	(26)	(26)	(117)	(75
Issuance of common shares upon exercise of stock options	6	(20)	(20)	2	(13
Redemption of common shares			(4)	_	(9
Dividends paid to non-controlling interests	6	(24)	(3)	(33)	(9
Acquisition of non-controlling interests		(24)			
Dividends paid to the Corporation's Shareholders		(12)	(1) (12)		(3
Dividende pala la lile corporation e enalemonere	_	(12) (100)		(36) (57)	(36
Net change in cash and cash equivalents during the period	_				(131
Currency translation on cash and cash equivalents		(16)	(28)	(75)	(131
		·	·	(1)	47/
Cash and cash equivalents - Beginning of the period		41	70	102	174 43
Cash and cash equivalents - End of the period		26	43	26	4.

## SEGMENTED INFORMATION

The Corporation's operations are managed in three segments: Containerboard and Specialty Products (which constitutes the Corporation's Packaging Products) and Tissue Papers. The accounting policies of the reportable segments are the same as the Corporation's accounting policies described in the most recent Audited Consolidated Financial Statements for the year ended December 31, 2022.

The Corporation's operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker (CODM). The Chief Executive Officer has authority for resource allocation and management of the Corporation's performance and is therefore the CODM. The CODM assesses the performance of each reportable segment based on sales and earnings before interest, taxes, depreciation and amortization, adjusted to exclude specific items (EBITDA (A)). The CODM considers EBITDA (A) to be the best performance measure of the Corporation's activities.

Sales for each segment are prepared on the same basis as those of the Corporation. Inter-segment operations are recorded on the same basis as sales to third parties, which are at fair market value.

EBITDA (A) does not have a standardized meaning under IFRS; accordingly, it may not be comparable to similarly named measures used by other companies. Investors should not view EBITDA (A) as an alternative measure to, for example, net earnings, or as a measure of operating results, which are IFRS measures.

Sales by country by business segment are presented in the following table:

								SALES TO
				F	or the 3-mo	nth periods	ended Sep	tember 30,
		Canada	U	nited States	Oth	er countries		Total
(in millions of Canadian dollars) (unaudited)	2023	2022	2023	2022	2023	2022	2023	2022
Packaging Products								
Containerboard	339	336	254	258	_	1	593	595
Specialty Products	60	59	95	109	2	_	157	168
Inter-segment sales	(4)	(5)	(3)	(6)	_	_	(7)	(11)
	395	390	346	361	2	1	743	752
Tissue Papers	148	125	274	257	_	_	422	382
Inter-segment sale, Corporate, Recovery and Recycling activities	24	33	7	7	2	_	33	40
	567	548	627	625	4	1	1,198	1,174

								SALES TO
				F	or the 9-mo	nth periods	ended Sept	tember 30,
		Canada	U	nited States	Oth	ner countries		Tota
(in millions of Canadian dollars) (unaudited)	2023	2022	2023	2022	2023	2022	2023	2022
Packaging Products								
Containerboard	997	1,001	718	696	1	1	1,716	1,698
Specialty Products	174	181	304	312	4	_	482	493
Inter-segment sales	(12)	(14)	(11)	(15)	_	_	(23)	(29
	1,159	1,168	1,011	993	5	1	2,175	2,162
Tissue Papers	410	325	815	713	_	-	1,225	1,038
Inter-segment sale, Corporate, Recovery and Recycling activities	72	114	20	17	8	_	100	131
	1,641	1,607	1,846	1,723	13	1	3,500	3,331

For the 3-month	period (	ended S	September	30, 2023
-----------------	----------	---------	-----------	----------

(in millions of Canadian dollars) (unaudited)	Containerboard	Specialty Products	Tissue Papers	Corporate, Recovery and Recycling activities	Consolidated
Operating income (loss)	61	13	38	(32)	80
Depreciation and amortization	38	6	15	10	69
Impairment charges	2	_	5	_	7
Gain on acquisitions, disposals and others	_	1	_	_	1
Restructuring costs	_	1	3	_	4
EBITDA (A)	101	21	61	(22)	161

## For the 3-month period ended September 30, 2022

(in millions of Canadian dollars) (unaudited)	Containerboard	Specialty Products	Tissue Papers	Corporate, Recovery and Recycling activities	
Operating income (loss)	68	20	(31)	(32)	25
Depreciation and amortization	31	5	21	10	67
Impairment charges	2	_	14	_	16
Unrealized loss on derivative financial instruments	2	_	-	1	3
EBITDA (A)	103	25	4	(21)	111

## For the 9-month period ended September 30, 2023 $\,$

(in millions of Canadian dollars) (unaudited)	Containerboard	Specialty Products	Tissue Papers	Corporate, Recovery and Recycling activities	Consolidated
Operating income (loss)	161	53	(36)	(114)	64
Depreciation and amortization	102	16	50	31	199
Impairment charges	61	1	99	_	161
Gain on acquisitions, disposals and others	_	1	(2)	_	(1)
Restructuring costs	_	1	10	_	11
Unrealized loss (gain) on derivative financial instruments	(1)	_	_	3	2
EBITDA (A)	323	72	121	(80)	436

## For the 9-month period ended September 30, 2022

				Corporate, Recovery and	
(in millions of Canadian dollars) (unaudited)	Containerboard	Specialty Products	Tissue Papers	Recycling activities	Consolidated
Operating income (loss)	181	64	(89)	(103)	53
Depreciation and amortization	88	14	57	31	190
Impairment charges	2	_	14	_	16
Gain on acquisitions, disposals and others	_	(6)	(4)	_	(10)
Restructuring costs	_	_	1	_	1
Unrealized loss (gain) on derivative financial instruments	11	_	_	(1)	10
EBITDA (A)	282	72	(21)	(73)	260

#### **IMPAIRMENT CHARGES**

#### 2023

In the first nine months, the Containerboard Packaging segment recorded an impairment charge of \$2 million on spare parts (\$2 million in the third quarter) and \$59 million on some land (\$3 million), building (\$22 million) and equipment (\$34 million) of a CGU (cash generating unit) subsequent to the permanent closure of one paper machine in the USA. The decision was the result of the tightening market conditions, which makes the CGU less profitable. The recoverable amount of the assets in operation, totaling \$39 million, was determined using fair value less the cost of disposal based on the market approach of comparable assets on the market.

In the first quarter, the Specialty Products segment recorded an impairment charge of \$1 million on some equipment related to a closed plant in the USA. The recoverable amount was determined using fair value less the cost of disposal based on the market approach of comparable assets on the market.

In the first nine months, the Tissue Papers segment recorded an impairment charge of \$19 million on spare parts (\$5 million in the third quarter) and \$80 million on some buildings (\$19 million) and equipment (\$61 million), consequent to the strategic repositioning of its operating platform. The decision includes the permanent closure of three plants in the USA. The recoverable amount of \$130 million was determined using fair value less cost of disposal based on the market approach of comparable assets on the market.

#### 2022

In the third quarter, the Containerboard Packaging segment recorded an impairment charge of \$2 million on some equipment as part of the continuing optimization initiatives of the platform in Ontario, Canada. The recoverable amount was based on its fair value less cost of disposal determined using the market approach of comparable assets on the market.

In the third quarter, the Tissue Papers segment recorded an impairment charge of \$4 million on spare parts and \$10 million on some property, plant and equipment related to the permanent closure of a plant in the USA. The recoverable amount was determined using the market approach of comparable assets on the market.

## GAIN ON ACQUISITIONS, DISPOSALS AND OTHERS

#### 2023

In the third quarter, the Specialty Products segment recorded a \$1 million loss on a contract of a closed plant in the USA.

In the first quarter, the Tissue Papers segment recorded a \$2 million gain from the sale of some machinery and equipment related to a previously closed plant in the USA.

### 2022

In the first quarter, the Specialty Products segment recorded a \$6 million gain from the sale of land and a building related to a closed plant in Canada.

In the second quarter, the Tissue Papers segment recorded a \$4 million gain from the settlement of a supply agreement.

#### RESTRUCTURING COSTS

#### 2023

In the first nine months, the Specialty Products segment recorded costs totaling \$1 million (\$1 million in the third quarter) related to closed plants in the USA.

In the first nine months, the Tissue Papers segment recorded costs totaling \$10 million (\$3 million in the third quarter) related to closures and severances.

### 2022

In the first quarter, the Tissue Papers segment recorded additional costs totaling \$1 million related to asset relocation and severances.

### UNREALIZED LOSS (GAIN) ON DERIVATIVE FINANCIAL INSTRUMENTS

In the first nine months of 2023, the Corporation recorded an unrealized loss of \$2 million (nil in the third quarter), compared to an unrealized loss of \$10 million in the same period of 2022 (unrealized loss of \$3 million in the third quarter), on certain derivative financial instruments not designated for hedge accounting. The Containerboard Packaging segment recorded an unrealized gain of \$1 million in the first nine months of 2023 (nil in the third quarter) and an unrealized loss of \$11 million in the same period of 2022 (unrealized loss of \$2 million in the third quarter), from a steam contract embedded derivatives related to our Niagara Falls containerboard complex. Corporate activities recorded an unrealized loss of \$3 million in the first nine months of 2023 (nil in the third quarter) and an unrealized gain of \$1 million in the same period of 2022 (unrealized loss of \$1 million in the third quarter) due to the financial hedging contracts for natural gas purchases.

Payments for property, plant and equipment by business segment are presented in the following table:

	PAYMENTS FOR PROPERTY, PLANT AND EQUIF			AND EQUIPMENT	
		For the 3-month periods ended September 30,		For the 9-month periods ended September 30,	
(in millions of Canadian dollars) (unaudited)	2023	2022	2023	2022	
Packaging Products					
Containerboard	29	142	184	301	
Specialty Products	8	8	19	25	
	37	150	203	326	
Tissue Papers	6	17	23	39	
Corporate, Recovery and Recycling activities	16	10	29	25	
Total acquisitions	59	177	255	390	
Right-of-use assets acquisitions	(11)	(36)	(26)	(69)	
	48	141	229	321	
Acquisitions for property, plant and equipment included in "Trade and other payables"					
Beginning of the period	43	36	106	75	
End of the period	(32)	(55)	(32)	(55)	
Payments for property, plant and equipment	59	122	303	341	
Proceeds from disposals of property, plant and equipment	(3)	(1)	(6)	(8)	
Payments for property, plant and equipment net of proceeds from disposals	56	121	297	333	

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

(tabular amounts in millions of Canadian dollars, except per common share amounts and number of common shares.)

# NOTE 1 GENERAL INFORMATION

Cascades Inc. and its subsidiaries (together "Cascades" or the "Corporation") produce, convert and market packaging and tissue products composed mainly of recycled fibres. Cascades Inc. is incorporated and domiciled in Québec, Canada. The address of its registered office is 404 Marie-Victorin Boulevard, Kingsey Falls. Its common shares are listed on the Toronto Stock Exchange under the ticker symbol "CAS".

The Board of Directors approved the Unaudited Condensed Interim Consolidated Financial Statements on November 8, 2023.

# NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These Unaudited Condensed Interim Consolidated Financial Statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) applicable to the preparation of interim financial statements, including IAS 34 Interim Financial Reporting. The Unaudited Condensed Interim Consolidated Financial Statements should be read in conjunction with the Audited Consolidated Financial Statements for the year ended December 31, 2022, which have been prepared in accordance with Canadian Generally Accepted Accounting Principles (GAAP) as set forth in Part I of the Chartered Professional Accountants of Canada (CPA Canada) Handbook – Accounting, which incorporates IFRS as issued by the IASB.

The accounting policies applied in these Unaudited Condensed Interim Consolidated Financial Statements are the same as those applied in the Audited Consolidated Financial Statements for the year ended December 31, 2022. Also, income taxes in the interim periods are accrued using the tax rate that would be applicable to the expected annual earnings or losses for each jurisdiction.

#### **NEW IFRS ADOPTED**

IFRS 17 Insurance Contracts was issued in May 2017 as replacement for IFRS 4 Insurance Contracts. IFRS 17 Insurance Contracts, applies to insurance contracts regardless of the entity that issues them and so it does not apply only to traditional insurance entities. IFRS 17 Insurance Contracts defines an insurance contract as an agreement where one party, the insurer, accepts significant insurance risk from another party, the policy holder, by agreeing to compensate the policy holder if a specified uncertain future event adversely affects the policy holder.

The standard became effective on January 1, 2023 and had no impact on the Corporation's Unaudited Condensed Interim Consolidated Financial Statements.

# NOTE 3 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of Unaudited Condensed Interim Consolidated Financial Statements requires Management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

Further information on critical accounting estimates and judgments is detailed in the Audited Consolidated Financial Statements as of and for the year ended December 31, 2022.

## NOTE 4 LONG-TERM DEBT

			September 30,	December 31,
(in millions of Canadian dollars)	NOTE	MATURITY	2023	2022
Revolving credit facility, weighted average interest rate of 7.13% as of September 30, 2023 and consists of US\$285 million (December 31, 2022 - US\$258 million)	4(b)	2026	387	350
5.125% Unsecured senior notes of \$175 million		2025	175	175
5.125% Unsecured senior notes of US\$206 million		2026	279	279
5.375% Unsecured senior notes of US\$445 million and \$5 million of unamortized premium as of September 30, 2023 (December 31, 2022 - US\$445 million and \$6 million of unamortized premium)		2028	610	610
Term loan of US\$260 million, interest rate of 7.42% as of September 30, 2023	4(b)	2027	353	352
Lease obligations with recourse to the Corporation			173	186
Other debts with recourse to the Corporation			27	31
Lease obligations without recourse to the Corporation			16	22
Other debts without recourse to the Corporation	4(c)		102	69
			2,122	2,074
Less: Unamortized financing costs			8	9
Total long-term debt			2,114	2,065
Less:				
Current portion of lease obligations with recourse to the Corporation			51	46
Current portion of other debts with recourse to the Corporation			8	12
Current portion of lease obligations without recourse to the Corporation			7	8
Current portion of other debts without recourse to the Corporation	4(c)		_	68
			66	134
			2,048	1,931

- a. As of September 30, 2023, the long-term debt had a fair value of \$2,055 million (December 31, 2022 \$1,969 million).
- b. On October 19, 2022, the Corporation entered into an agreement with its lenders for its existing credit agreement to increase its authorized term loan to US\$260 million from US\$160 million and to extend the maturity from December 2025 to December 2027. Concurrently, the Corporation extended its existing \$750 million revolving credit facility maturity from July 2025 to July 2026. The financial conditions of both facilities remain unchanged. The Corporation incurred \$2 million in capitalizable transaction fees related to the refinancing.
- c. In the third quarter of 2023, the loan scheduled to mature on December 11, 2023 was fully repaid. On September 15, 2023, our subsidiary, Greenpac, entered into a 3-year credit agreement with a banking syndicate securing a revolving credit facility authorized at US\$150 million which bears interest at a variable rate based on the level of leverage ratio of the subsidiary. Transaction fees amounting to US\$2 million (\$2 million) were capitalized in other assets.

# NOTE 5 FINANCIAL INSTRUMENTS

#### DETERMINING THE FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of a financial instrument is the amount of consideration that would be received upon the sale of an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date.

- i. The fair value of cash and cash equivalents, accounts receivable, notes receivable, bank loans and advances, trade and other payables and provisions approximates their carrying amounts due to their relatively short maturities.
- ii. The fair value of investment in shares is based on observable market data and is quoted on the Toronto Stock Exchange and classified as level 1.
- iii. The fair value of long-term debt and some other liabilities is based on observable market data and on the calculation of discounted cash flows. Discount rates were determined based on local government bond yields adjusted for the risks specific to each of the borrowings and for the credit market liquidity conditions and are classified as levels 1 and 3.
- iv. The fair value of derivative instruments, which include forward contracts, swap agreements and embedded derivatives accounted for separately, is calculated as the present value of the estimated future cash flows using an appropriate interest rate yield curve and a forward foreign exchange rate. Assumptions are based on market conditions prevailing at each reporting date and are classified as level 2. The fair value of derivative instruments reflects the estimated amounts that the Corporation would receive or pay to settle the contracts at the reporting date.

## HIERARCHY OF FINANCIAL ASSETS AND LIABILITIES MEASURED AT FAIR VALUE

The following table presents information about the Corporation's financial assets and financial liabilities measured at fair value on a recurring basis as of September 30, 2023 and December 31, 2022 and indicates the fair value hierarchy of the Corporation's valuation techniques to determine such fair value. Three levels of inputs that may be used to measure fair value are:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Observable inputs other than quoted prices in active markets for identical assets and liabilities, quoted prices for identical or similar assets or liabilities in inactive markets, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Inputs that are generally unobservable and typically reflect Management's estimates of assumptions that market participants would use in pricing the asset or liability.

For commodity derivative financial instruments and foreign currency forward contracts, the Corporation classifies the fair value measurement as level 2, as they are based mainly on observable market data. The fair value of commodity derivative financial instruments is determined using expected future cash flows based on observable data and notional quantity, with the resulting value discounted using a curve that reflects the credit risk of the Corporation or the counterparty, as applicable. The fair value of foreign currency forward contracts is determined using quoted forward exchange rates at the measurement date, with the resulting value discounted back to present values using a curve that reflects the credit risk of the Corporation or the counterparty, as applicable.

	As of September 30, 2023				
(in millions of Canadian dollars)	CARRYING AMOUNT	QUOTED PRICES IN ACTIVE MARKETS FOR IDENTICAL ASSETS (LEVEL 1)	SIGNIFICANT OBSERVABLE INPUTS (LEVEL 2)	SIGNIFICANT UNOBSERVABLE INPUTS (LEVEL 3)	
Financial assets					
Equity investments	3	_	_	3	
Derivative financial assets	2	_	2	_	
	5	_	2	3	
Financial liabilities					
Derivative financial liabilities	(10)	_	(10)	_	
	(10)	_	(10)	_	

(in millions of Canadian dollars)	CARRYING AMOUNT	QUOTED PRICES IN ACTIVE MARKETS FOR IDENTICAL ASSETS (LEVEL 1)	SIGNIFICANT OBSERVABLE INPUTS (LEVEL 2)	SIGNIFICANT UNOBSERVABLE INPUTS (LEVEL 3)
Financial assets				
Equity investments	3	_	_	3
Derivative financial assets	13	_	13	_
	16	-	13	3
Financial liabilities				
Derivative financial liabilities	(15)	_	(15)	_
	(15)		(15)	_

# NOTE 6 CAPITAL STOCK

### REDEMPTION OF COMMON SHARES

In 2023, the Corporation did not renew its normal course issuer bid program.

In 2022, the Corporation renewed its normal course issuer bid program for a maximum of 2,015,053 common shares with the Toronto Stock Exchange, said shares representing approximately 2% of issued and outstanding common shares. The redemption authorization was valid from March 19, 2022 to March 18, 2023. During the period between January 1, 2023 and March 18, 2023, the Corporation redeemed no common shares under this program.

# NOTE 7 SHARE OF RESULTS OF ASSOCIATES AND JOINT VENTURES

	For the 3-month periods ended September 30,		For the 9-month periods ended September 30,	
(in millions of Canadian dollars)	2023	2022	2023	2022
Non-significant associates	1	1	2	4
Non-significant joint ventures	_	1	1	2
Significant joint ventures	3	3	7	9
Gain from the sale of an investment in a non-significant joint venture	_	_	9	_
	4	5	19	15

### 2023

In the first quarter, the Tissue Papers segment recorded a gain in the consolidated statement of earnings in the line item "Share of results of associates and joint ventures" of \$9 million from the sale of an investment in a non-significant joint venture. The Tissue Papers segment received \$10 million from this sale.

The Corporation received dividends of \$7 million from these associates and joint ventures in the first nine months of 2023 (nil in the third quarter), compared to \$6 million in the same period of 2022 (\$1 million in the third quarter).

# NOTE 8 ADDITIONAL INFORMATION

## A. CHANGES IN NON-CASH WORKING CAPITAL COMPONENTS ARE DETAILED AS FOLLOWS:

		ne 3-month periods ded September 30,		
(in millions of Canadian dollars)	2023	2022	2023	2022
Accounts receivable	(6)	(12)	8	(104)
Current income tax assets	1	(2)	1	7
Inventories	28	(12)	(17)	(94)
Trade and other payables	11	(32)	(34)	(9)
Current income tax liabilities	(3)	(3)	(3)	(12)
	31	(61)	(45)	(212)

### **B. FINANCING EXPENSE**

	For the 3-month periods ended September 30,		For the 9-month periods ended September 30,	
(in millions of Canadian dollars)	2023	2022	2023	2022
Interest on long-term debt (including lease obligations interest)	32	19	83	48
Amortization of financing costs	1	1	2	2
Other interest and banking fees	2	1	5	3
Interest expense on employee future benefits	1	1	3	3
Foreign exchange loss (gain) on long-term debt and financial instruments	2	10	(1)	12
	38	32	92	68

### FOREIGN EXCHANGE LOSS (GAIN) ON LONG-TERM DEBT AND FINANCIAL INSTRUMENTS

In the first nine months of 2023, the Corporation recorded a gain of \$1 million (loss of \$2 million in the third quarter) on its US\$ denominated debt and related financial instruments, compared to a loss of \$12 million in the same period of 2022 (loss of \$10 million in the third quarter). The foreign exchange loss (gain) on long-term debt and financial instruments is composed of foreign exchange forward contracts not designated for hedge accounting.

# NOTE 9 COMMITMENTS

### **CAPITAL EXPENDITURES**

Major capital expenditures contracted at the end of the reporting period but not yet incurred total \$32 million.

This report is also available on our website at: www.cascades.com

### TRANSFER AGENT AND REGISTRAR

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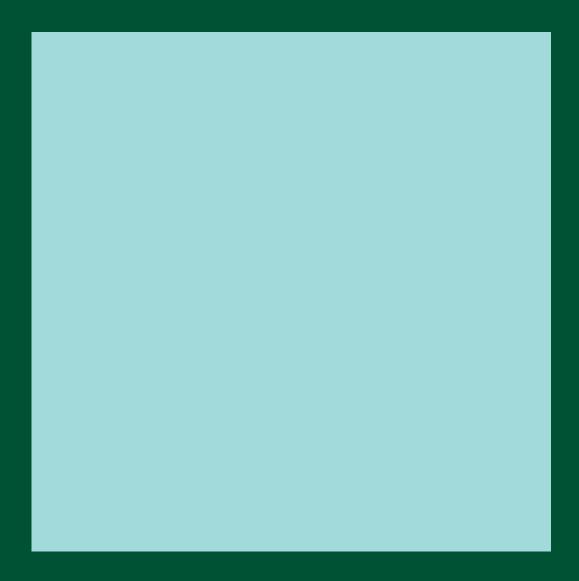
### **HEAD OFFICE**

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### **INVESTOR RELATIONS**

For more information, please contact: Jennifer Aitken, MBA Director, Investor Relations Cascades Inc. Telephone: 514-282-2697 investor@cascades.com www.cascades.com/investors On peut se procurer la version française du présent rapport trimestriel en s'adressant au siège social de la Société à l'adresse suivante :

Secrétaire corporatif Cascades inc. 404, boulevard Marie-Victorin Kingsey Falls (Québec) J0A 1B0 Canada



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