



Cascades

2021 Annual General Meeting of Shareholders



DISCLAIMER

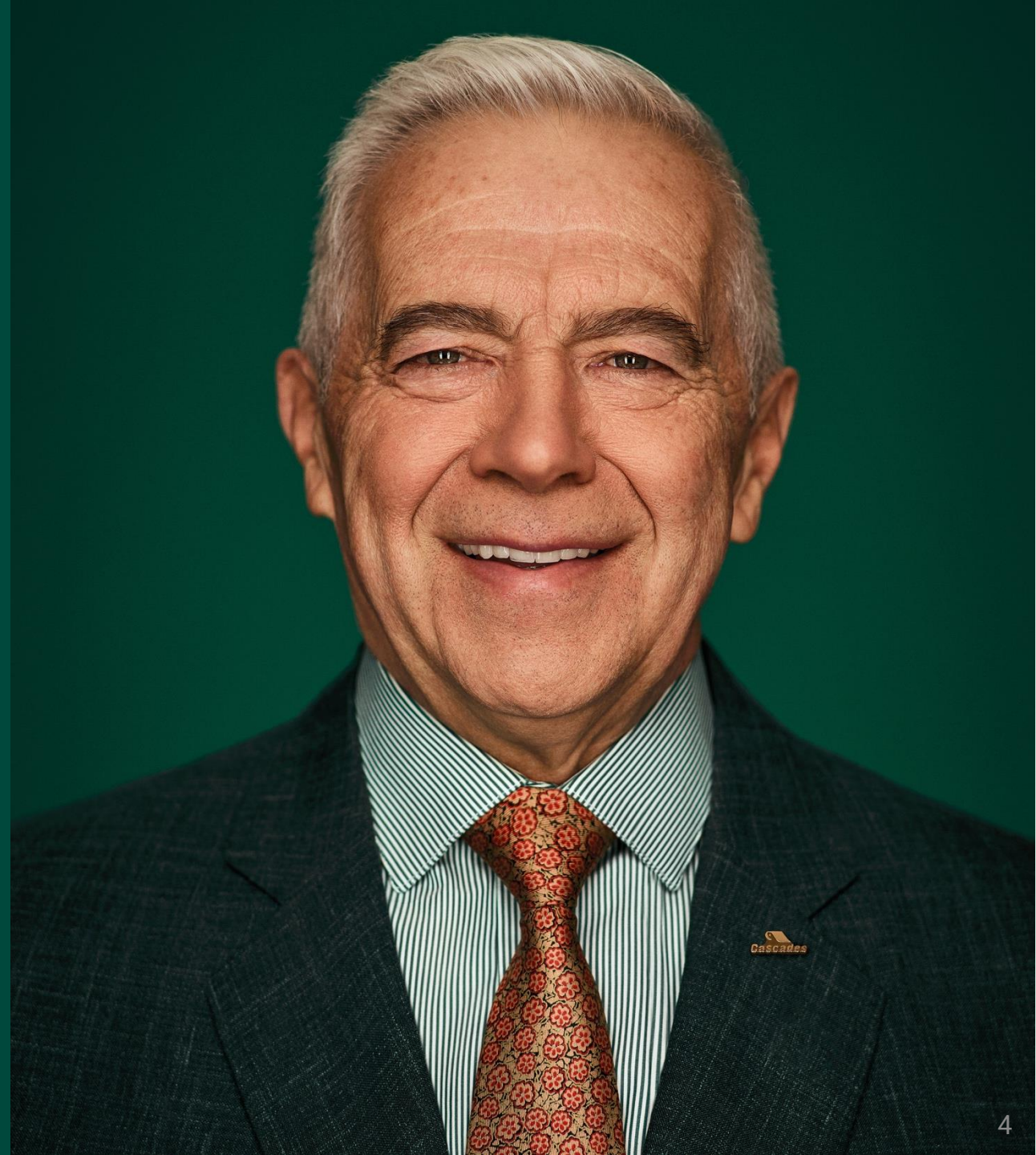
FORWARD-LOOKING STATEMENT

Certain statements that may be made today, including statements regarding future results and performance, are forward-looking statements within the meaning of securities legislation based on current expectations. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the effect of general economic conditions, decreases in demand for Cascades Inc.'s ("Cascades," "CAS," the "Company," the "Corporation," "us" or "we") products, the prices and availability of raw materials, changes in the relative values of certain currencies, fluctuations in selling prices and adverse changes in general market and industry conditions.



Alain Lemaire

Executive Chairman of
the Board of Directors



1

Word of Welcome

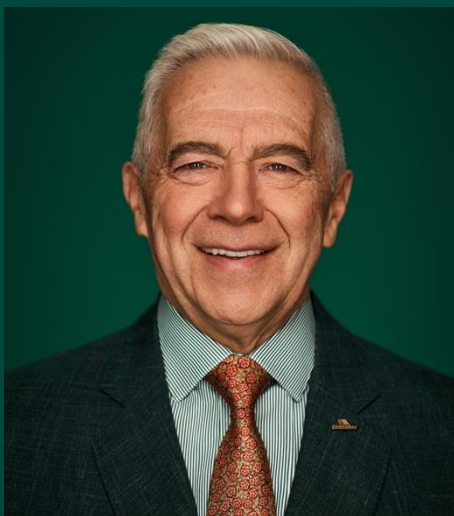


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Opening of the 2021 Annual General Meeting



Management Representatives



Alain
Lemaire

Cofounder and
Executive Chairman of
the Board of Directors



Mario
Plourde

President and Chief
Executive Officer



Allan
Hogg

Vice-President and
Chief Financial Officer



Robert
Hall

Chief of Strategy, Legal
Affairs and Corporate
Secretary

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Meeting Procedures



4

Confirmation of the Mailing
of the Notice of Meeting,
Management Proxy Circular
and Proxy Form



5

Report of the Scrutineers



6

Filing of the
Consolidated Financial
Statements for the year
ended December 31, 2020
and the Independent
Auditor's Report



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Election of Directors



Thank you!



Louis Garneau



7

Election of Directors



Alain
Lemaire



Mario
Plourde



Hubert T.
Lacroix



Sylvie
Lemaire



Michelle
Cormier



Mélanie
Dunn



Élise Pelletier



Martin
Couture



Nelson
Gentiletti



Sylvie
Vachon



Patrick
Lemaire



Elif
Lévesque



8

Appointment of the Independent Auditor



PricewaterhouseCoopers LLP
Partnership of chartered professional accountants



9

Advisory Vote on Executive Compensation Accepting the Corporation's Approach to Executive Compensation



10

Special Resolution
for the Purpose of
Amending the
Articles of the
Corporation, all as
Described in
Appendix I of the
Circular



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Shareholder Proposal



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Vote and Voting Results



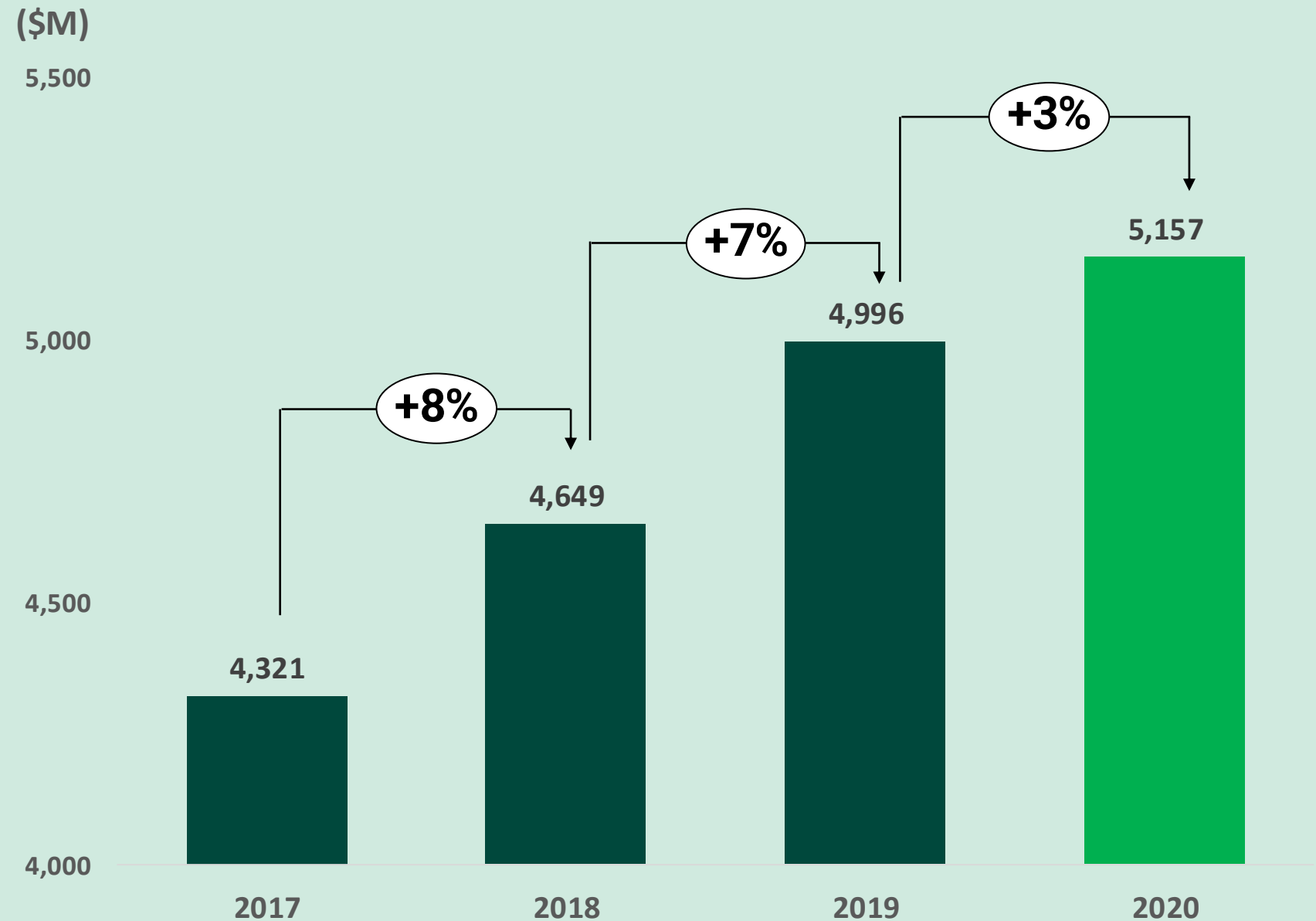
2020 Highlights

Mario Plourde

President and
Chief Executive Officer



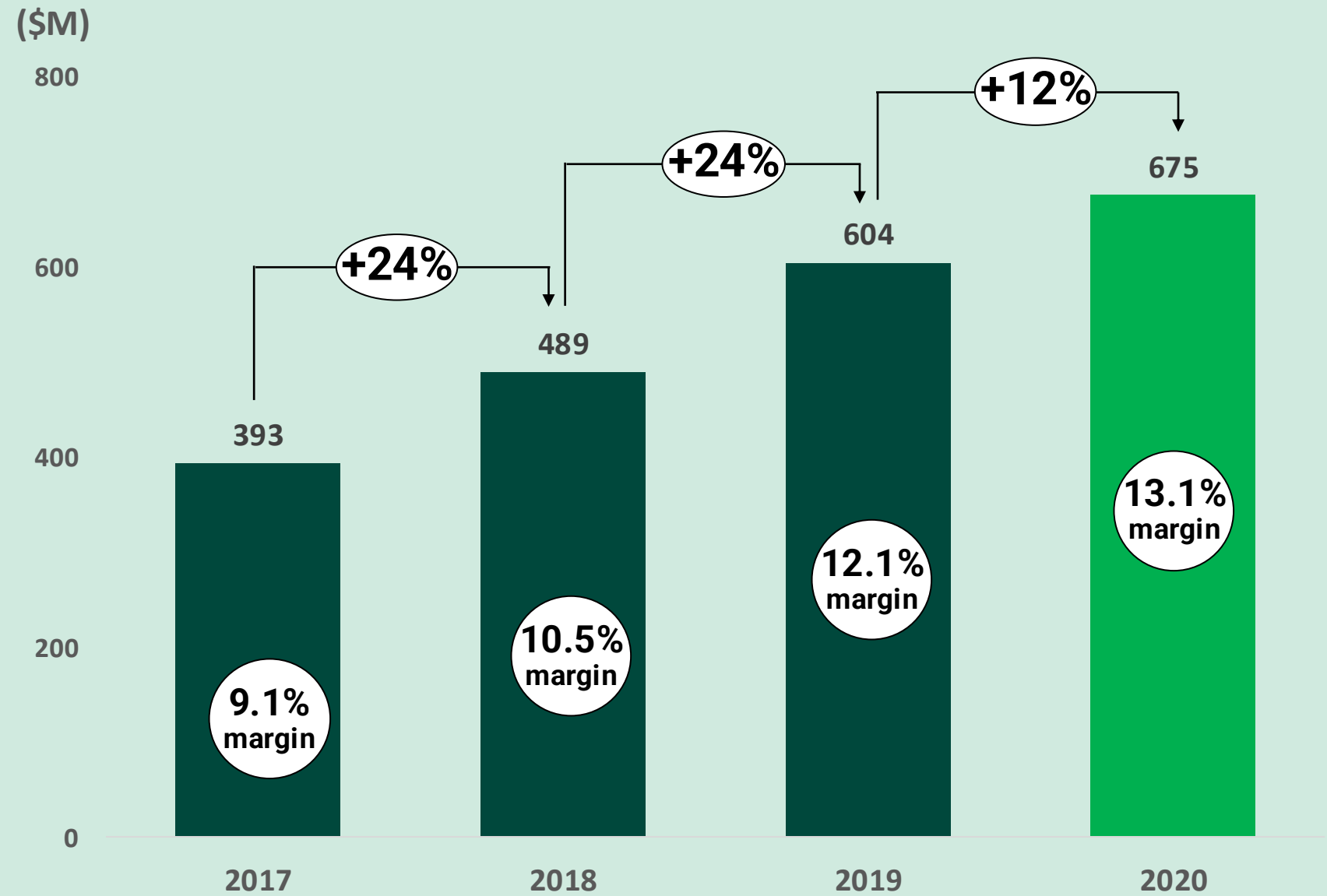
Sales*



* As reported in previous public filings. Figures have not been adjusted to reflect discontinued operations in this presentation. Please refer to "Financial Overview" section and Note 4 of the 2021 First Quarter Unaudited Condensed Interim Consolidated Financial Statements for more details about discontinued operations.



Adjusted OIBD^{1*}



(1) Please click [here](#) for supplemental information on non-IFRS measures.

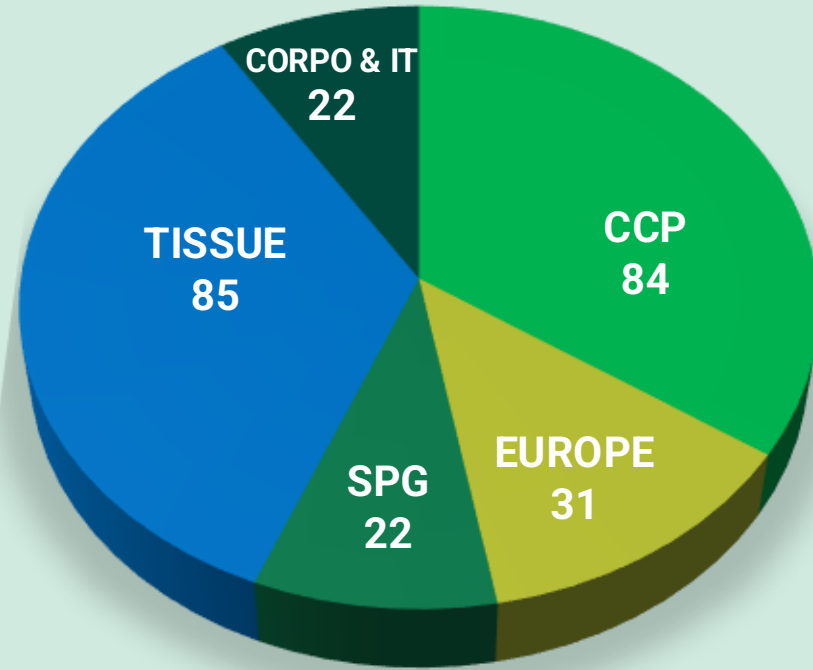
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Strategic Investments 2020*

\$365M

CAPEX \$244M



ACQUISITION \$121M

MAJOR 2020 PROJECTS INCLUDED

TISSUE

- Converting lines \$66M

CONTAINERBOARD

- Bear Island \$28M
- Box plant (Ontario) \$15M
- Laminator \$5M
- Boiler \$9M

SPECIALTY PRODUCTS

- New rigid plastic line \$7M

CDPQ's 20.2%
interest in our
Greenpac Mill

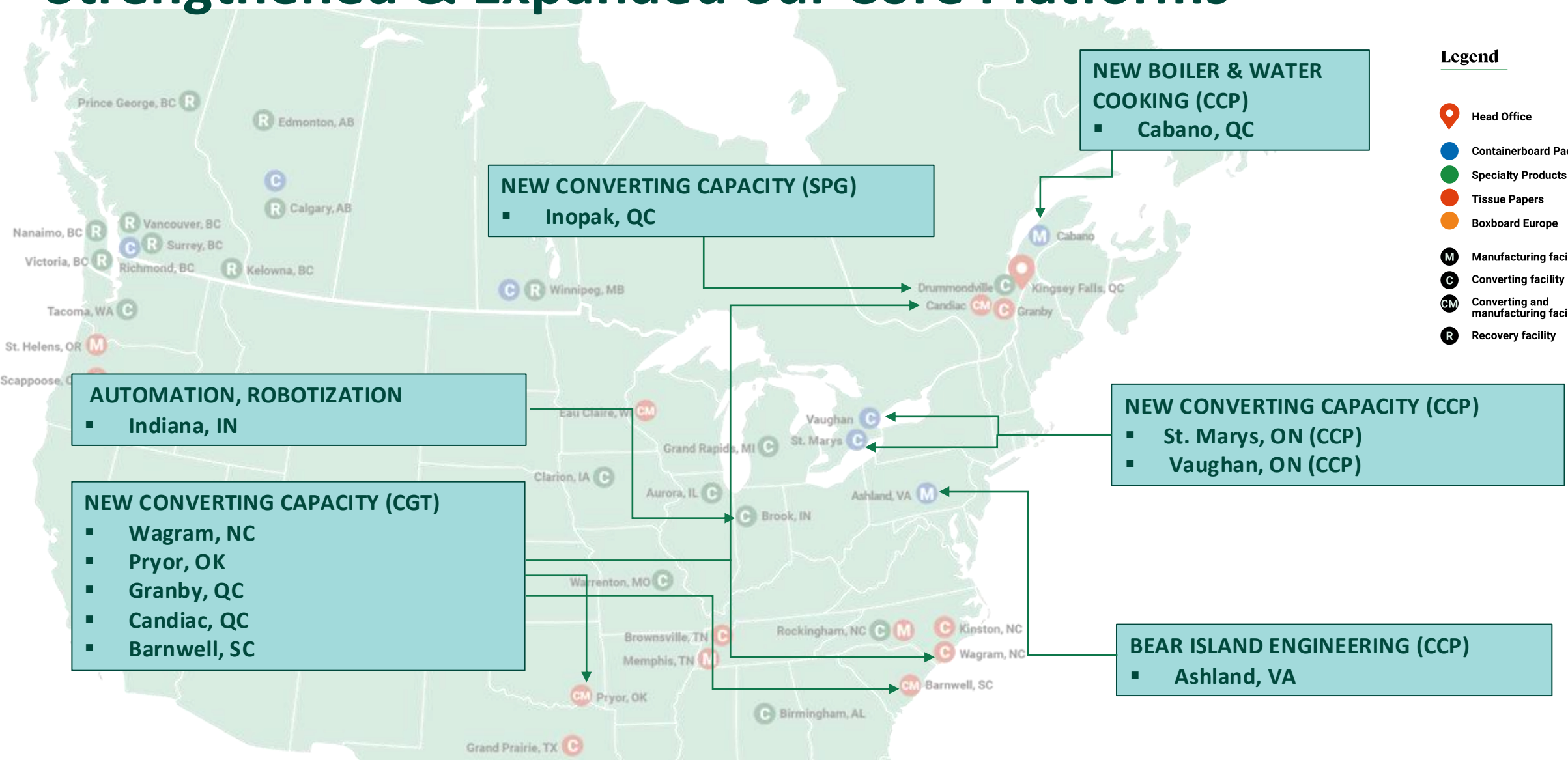
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Strengthened & Expanded our Core Platforms

Legend

-  Head Office
-  Containerboard Packaging
-  Specialty Products
-  Tissue Papers
-  Boxboard Europe
-  Manufacturing facility
-  Converting facility
-  Converting and manufacturing facility
-  Recovery facility



Highlights

CORPORATE

**Generated record
adjusted OIBD for
the third
consecutive year**

**Successfully
launched the
margin
improvement
program**

**Completed a
CAN\$125 million
equity offering**

**Refinanced
US\$300 million of
long-term debt**

**Achieved
targeted leverage
ratio of 2.5x
at year-end**



Highlights

CONTAINERBOARD PACKAGING

**Increased ownership of
Greenpac Mill to 86% via the
purchase of Caisse de dépôt et
placement du Québec (CDPQ)'s
20.1% interest**

**Optimized Ontario operational
platform**

**Launched Bear Island, Virginia,
conversion project**



Highlights

BOXBOARD EUROPE

**Announced purchase of
PaprinSA operations in Spain**

**Agreement to sell
La Rochette operations
in France
(closed on April 30, 2021)**



Highlights

SPECIALTY PRODUCTS

Adjusted OIBD margin: 12.7%
from 11.2% in 2019

**Leader in sustainable
food packaging**

**Widely recognized product
innovations**



Highlights

TISSUE PAPERS

Advanced modernization and optimization initiatives and integration of Orchids assets

Reorganization of operations in Arizona, Waterford and Pennsylvania in 2020; planned divestiture of Laval plant in 2021

Enhanced equipment platform at the Scappoose and Wagram operations



Bear Island

Eco-friendly, highly competitive products will complement Greenpac Mill production

	BEAR ISLAND	GREENPAC MILL
Annual Capacity	465,000 s.t.	540,000 s.t.
Machine Width	310"	330"
Product Basis Weight	16 – 42 lbs	20 – 42 lbs
Mixed Paper Raw Material Component	0% - 60%	0% - 5%



US\$380M Investment
(US\$193M in 2021 and US\$118M in 2022)

FIRST PAPER ROLL

December 14, 2022



Bear Island: A Strategic Investment

MARKET TRENDS



Recyclability
Sustainability



Lightweight



E-commerce

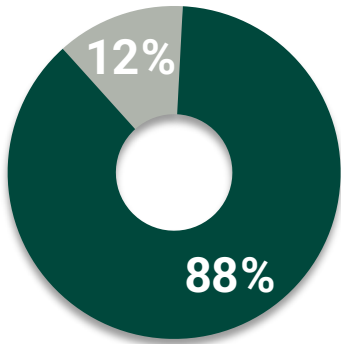
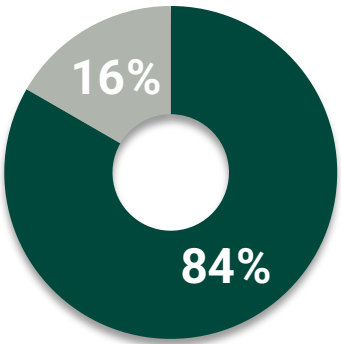


Microflute Demand

MORE SUSTAINABLE

CURRENT CAPACITY
1,568 K s.t. /YR

CAPACITY WITH
BEAR ISLAND
2,033 K s.t./YR



■ Recycled
■ Virgin



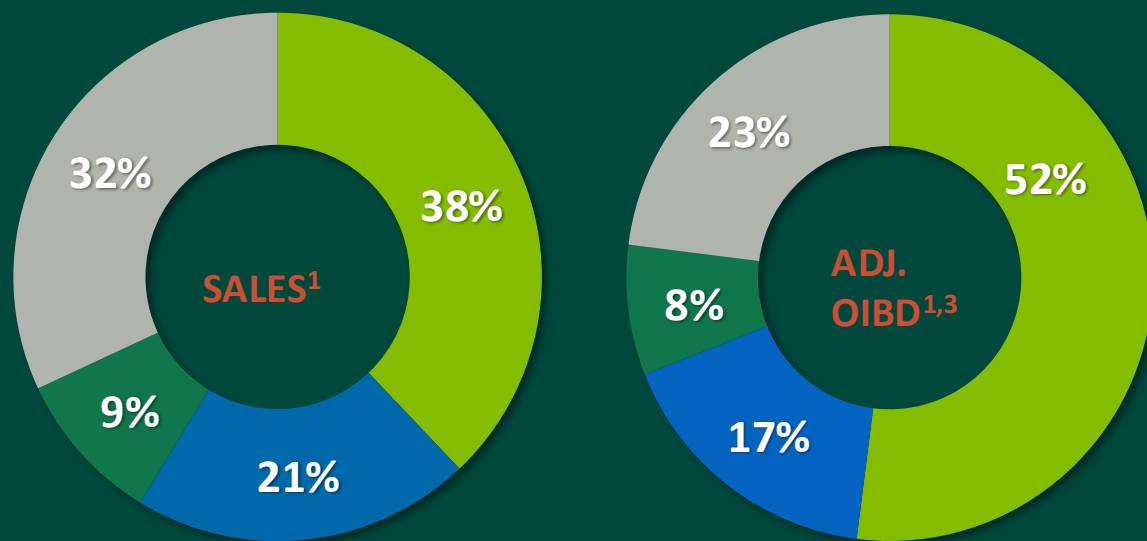
Financial Review

Allan Hogg

Vice-President and
Chief Financial Officer



2020 RESULTS*



■ Containerboard Packaging
 ■ Boxboard Europe²
 ■ Specialty Products
 ■ Tissue Papers

Sales	\$5,157M
Adj. OIBD³ (margin)	\$675M (13.1%)
Adj. CF from operations:	\$582M
Adj. Free CF (per share)	\$285M (\$2.97)
Net debt (at Dec. 31/20):	\$1.68B
Net debt/Adj. OIBD³:	2.5x

Robust demand for essential packaging & retail tissue products

- + **Tissue:** strong demand for retail tissue products
- + **Containerboard and Specialty Products:** strong volumes driven by increased demand for essential products and e-commerce
- + **Europe:** results supported by lower average recovered paper prices year-over-year
- **Containerboard:** higher raw material prices and lower average selling prices year-over-year
- **Europe:** lower average selling prices year-over-year
- **Tissue:** lower demand for Away-from-Home products driven by COVID-19 impact on businesses

¹ Excluding inter-segment sales / Corporate Activities ² Via our equity ownership in Reno de Medici S.p.A. (RdM). ³ Please click [here](#) for supplemental information on non-IFRS measures.

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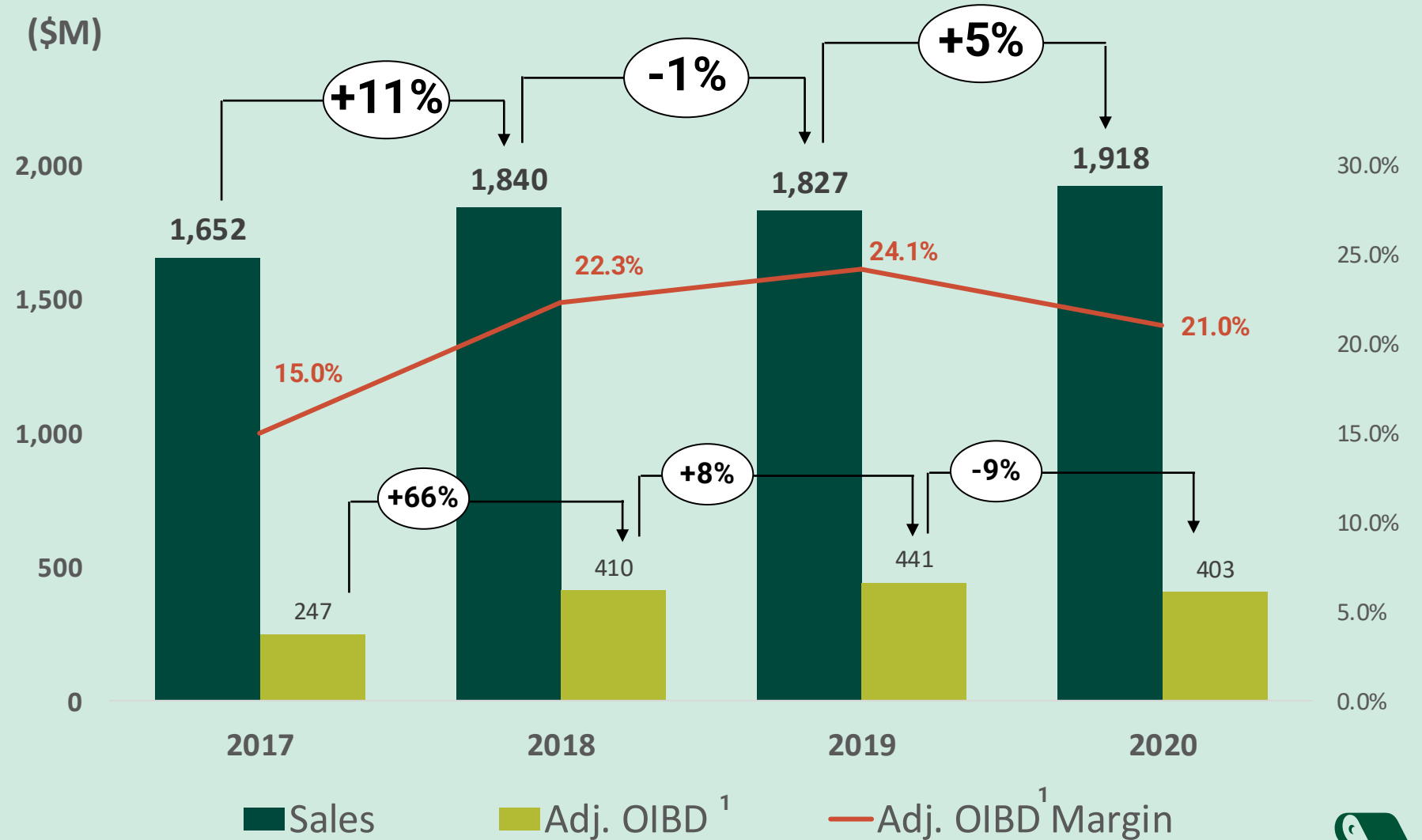


CONTAINERBOARD PACKAGING

2017 – 2020

Adjusted OIBD¹
CAGR (since 2017) :

+17.7%



¹ Please click [here](#) for supplemental information on non-IFRS measures.

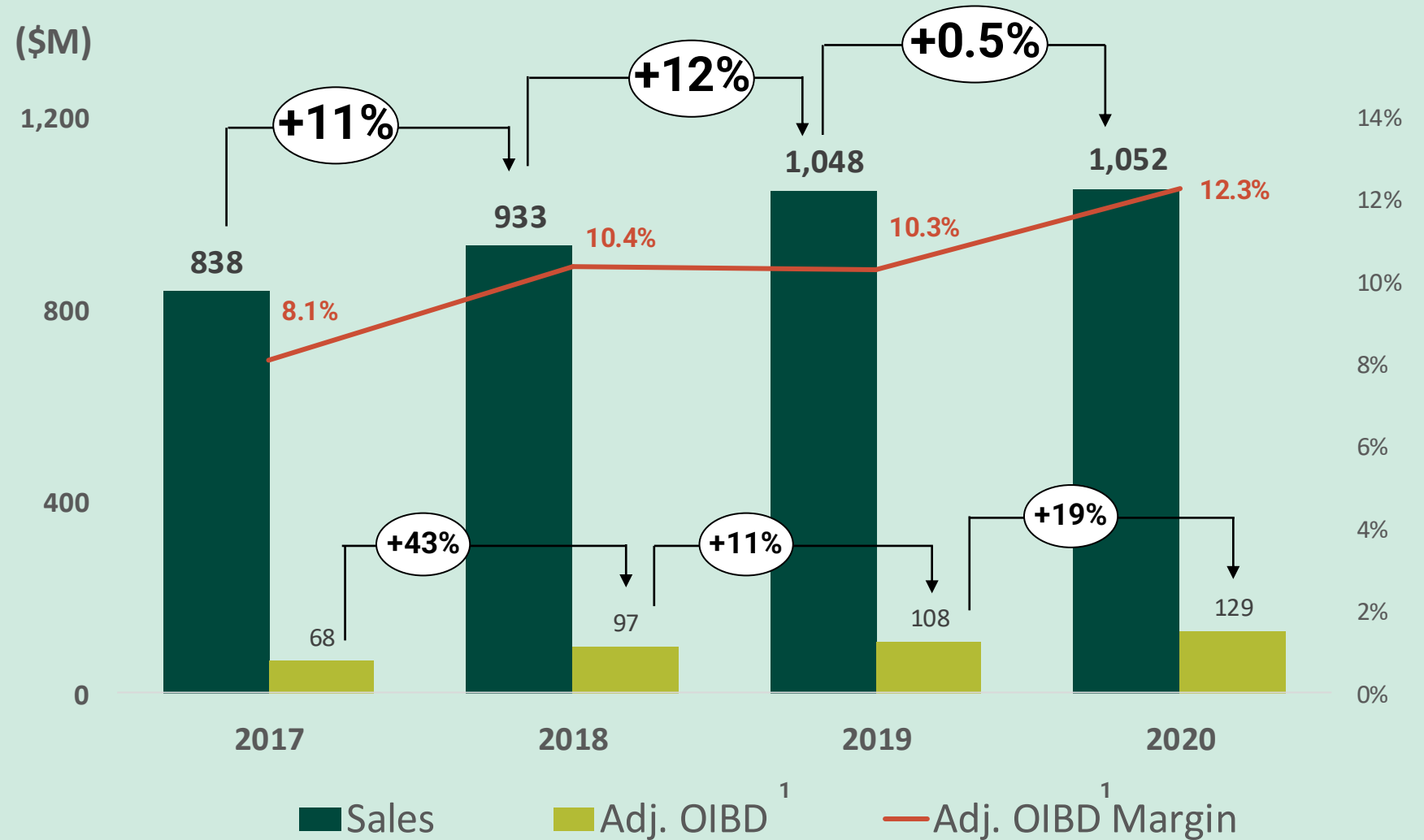


BOXBOARD EUROPE^{1*}

2017 – 2020

Adjusted OIBD¹
CAGR (since 2017) :

+23.8%



¹ Via our equity ownership in Reno de Medici S.p.A. (RdM). ² Please click [here](#) for supplemental information on non-IFRS measures.

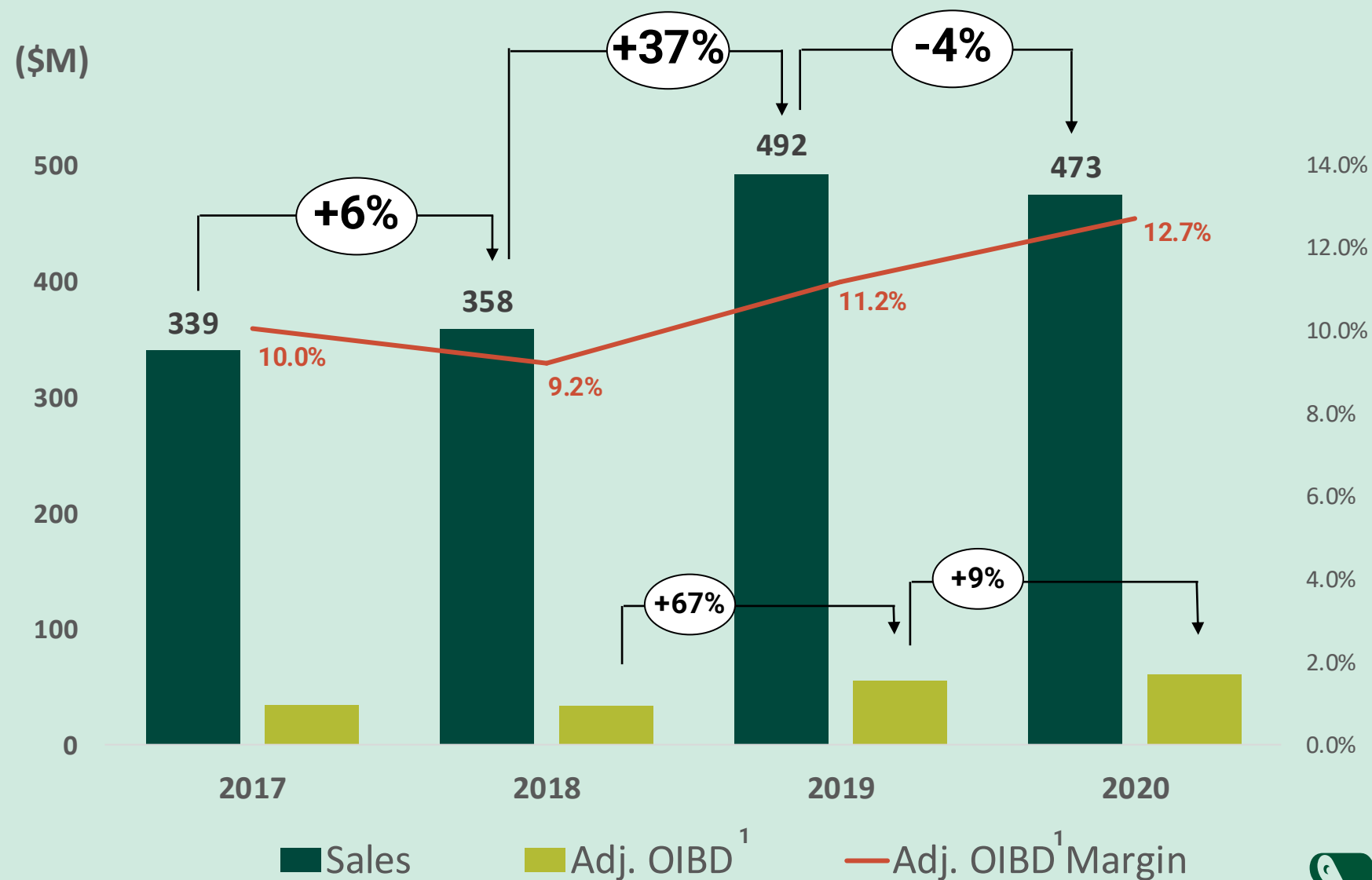
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SPECIALTY PRODUCTS

2020 Adj. OIBD¹
Margin :

+150 bps
year-over-year



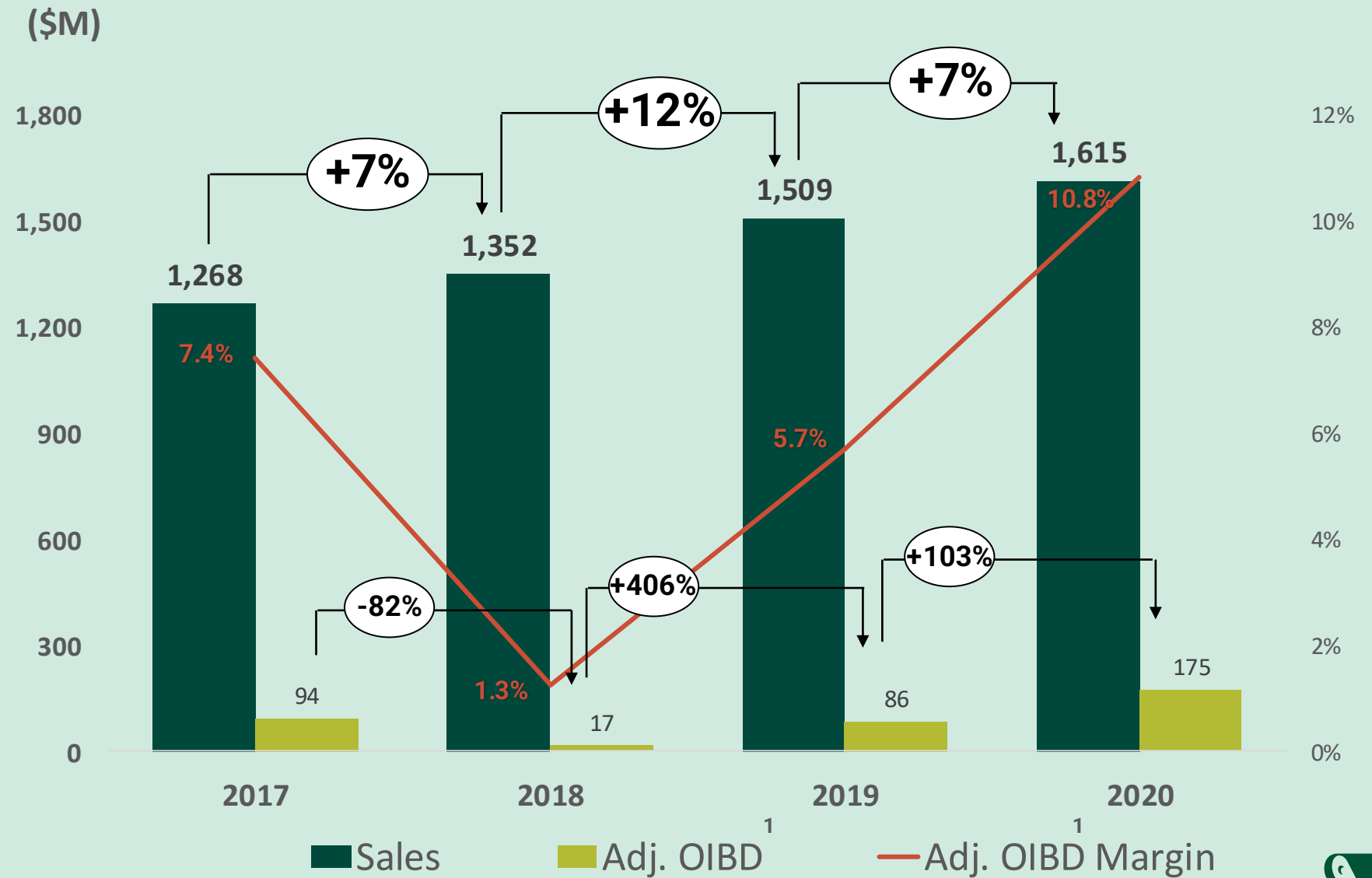
¹ Please click [here](#) for supplemental information on non-IFRS measures.



TISSUE PAPERS

2020 Adj. OIBD¹
Margin :

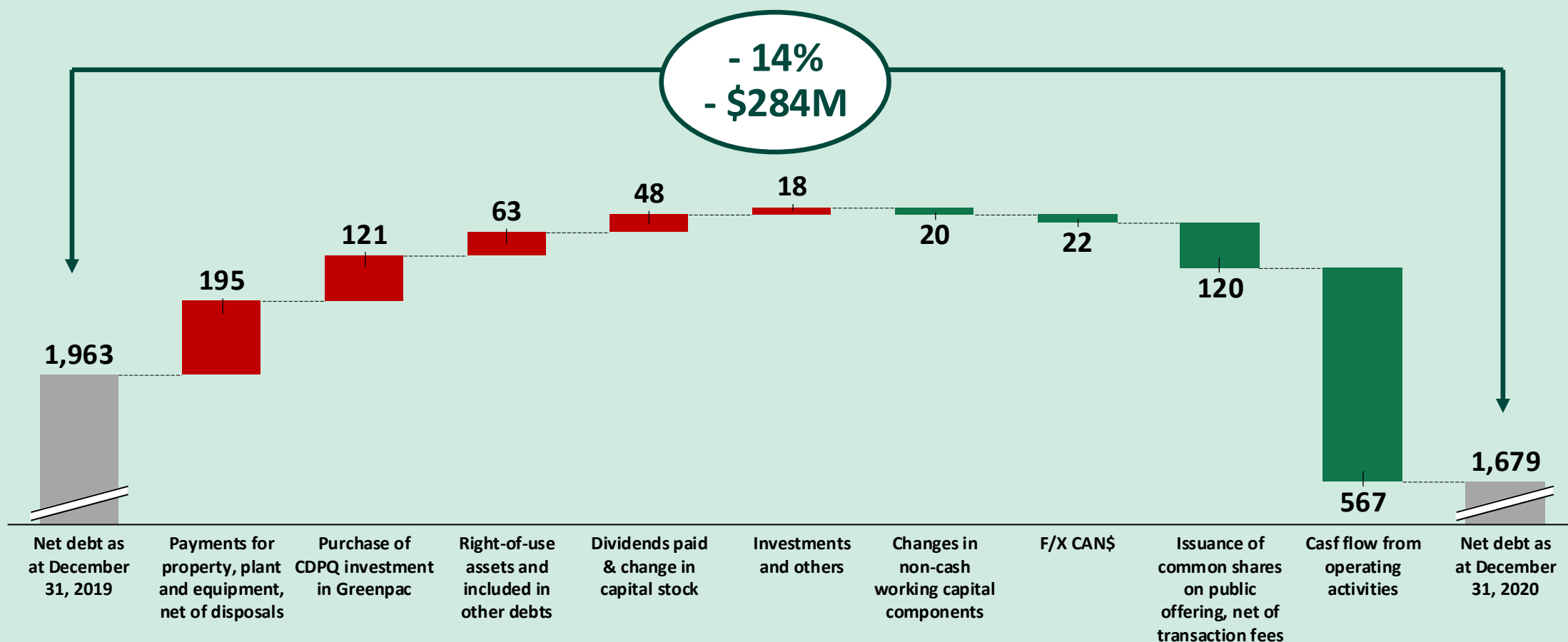
+510 bps
year-over-year



¹ Please click [here](#) for supplemental information on non-IFRS measures.



Net Debt Evolution 2020 (in \$M)



Net debt ratio^{1*} : 3.25x

Net debt ratio^{1*} : 2.5x

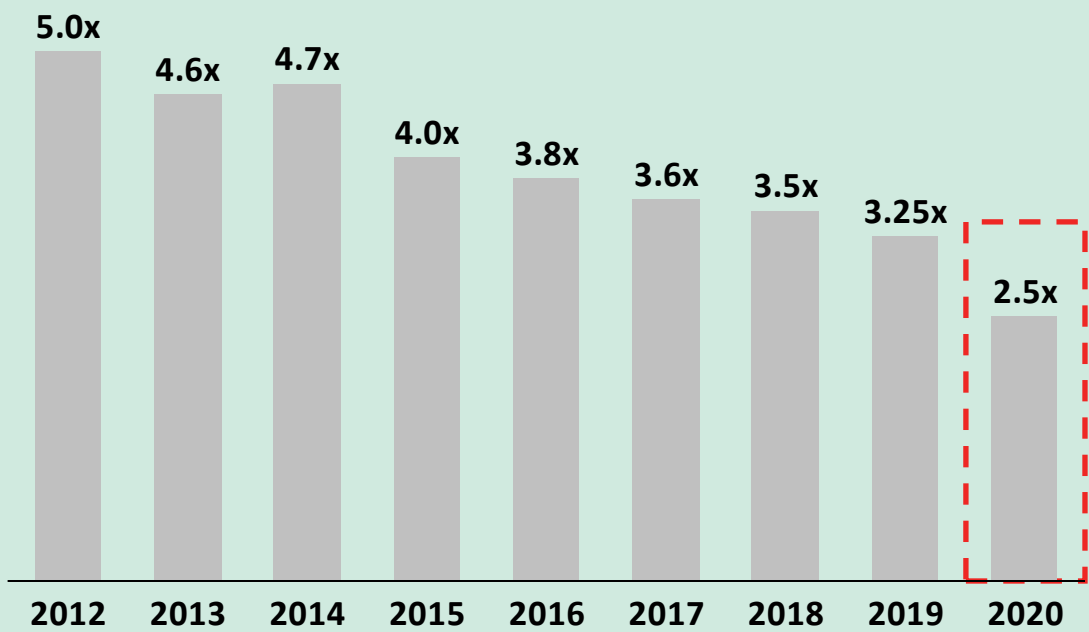
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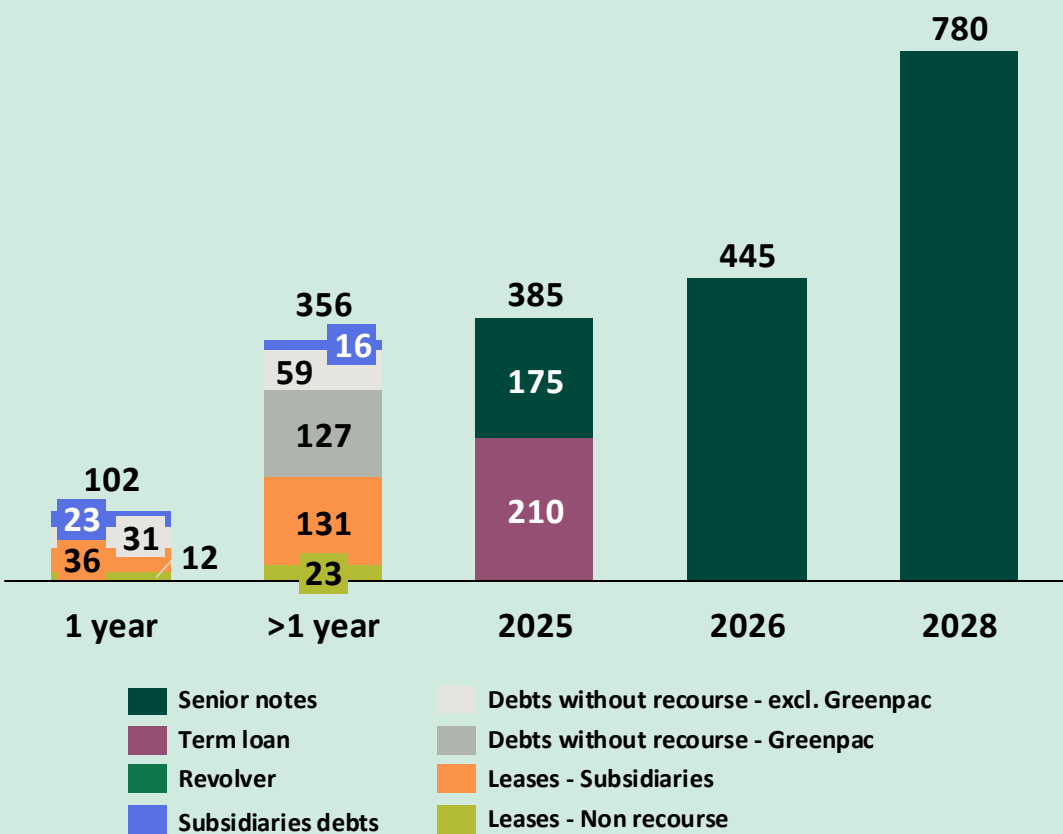
Consolidated Financial Ratios & Debt Maturities

NET DEBT/ADJUSTED OIBD^{1,2,3}



LONG-TERM DEBT MATURITIES

(as at Dec. 31, 2020, in \$M)



(1) Please click [here](#) for supplemental information on non-IFRS measures. (2) Pro-forma up to 2018 to include business acquisitions on a LTM basis, if applicable. (3) As reported in previous public filings. Figures have not been adjusted to reflect discontinued operations in this presentation. Please refer to "Financial Overview" section and Note 4 of the 2021 First Quarter Unaudited Condensed Interim Consolidated Financial Statements for more details about discontinued operations.



Q1 2021 Results



Q1 2021 Results*

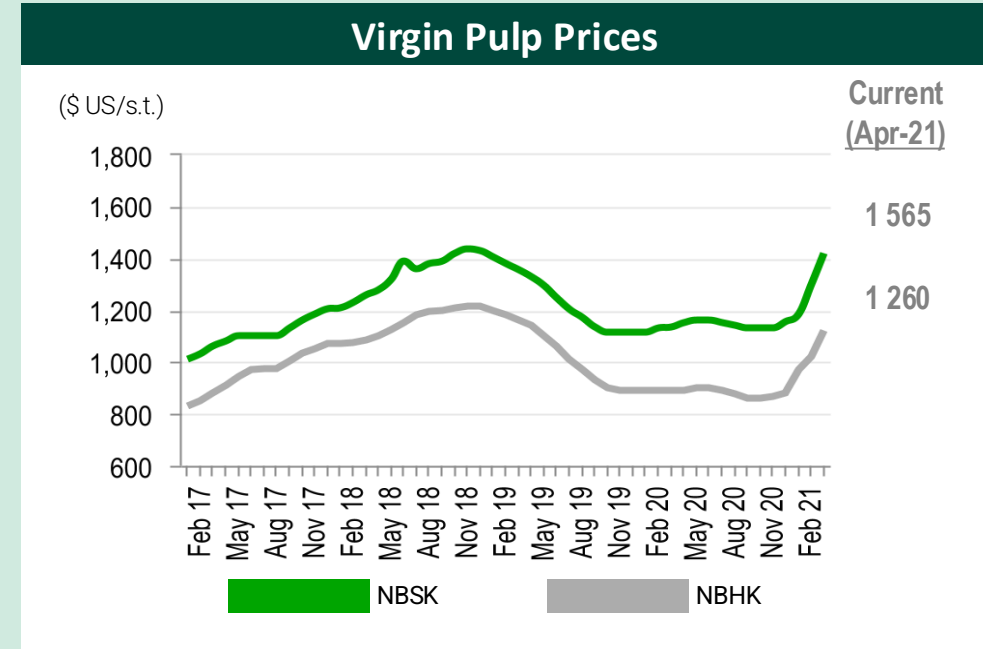
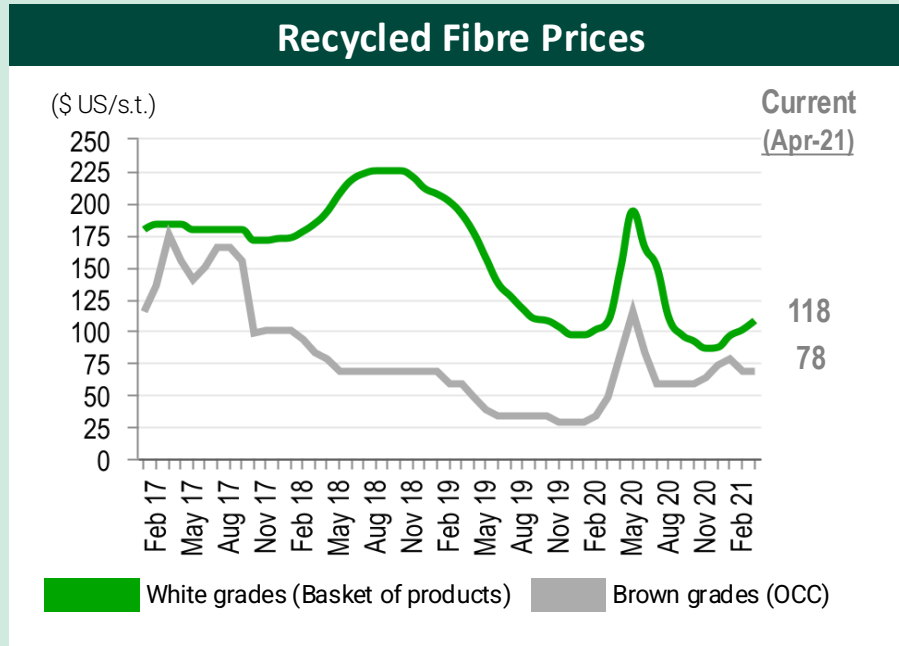
	Q1 2021	Q4 2020	Q1 2020
Sales	1,182	1,242	1,265
Operating income	52	113	87
Adjusted OIBD ¹	141	162	157
Net earnings	22	73	22
Adjusted net earnings ¹	29	42	39
Net earnings per share	\$0.22	\$0.72	\$0.24
Adjusted net earnings per share ¹	\$0.29	\$0.42	\$0.42

(1) Please click [here](#) for supplemental information on non-IFRS measures.

* 2020 consolidated results have been adjusted to reflect retrospective adjustments of discontinued operations. Please refer to "Financial Overview" section and Note 4 of the 2021 First Quarter Unaudited Condensed Interim Consolidated Financial Statements for more details.



Raw Material Costs – Index List Prices



Recovered Paper Prices

White grades - Basket of products (Northeast average)

Brown grades - OCC No. 11 (Northeast average)

Virgin Pulp Prices

NBSK (Canadian sources delivered to Eastern US)

NBHK (Canada/US sources delivered to Eastern US)

Q1-2021

102

71

Q4-2020

88

65

Q1-2020

102

36

Q1/Q1

-

97%

Q1/Q4

16%

9%

Q1-2021

1,302

1,037

Q4-2020

1,138

868

Q1-2020

1,127

890

Q1/Q1

16%

17%

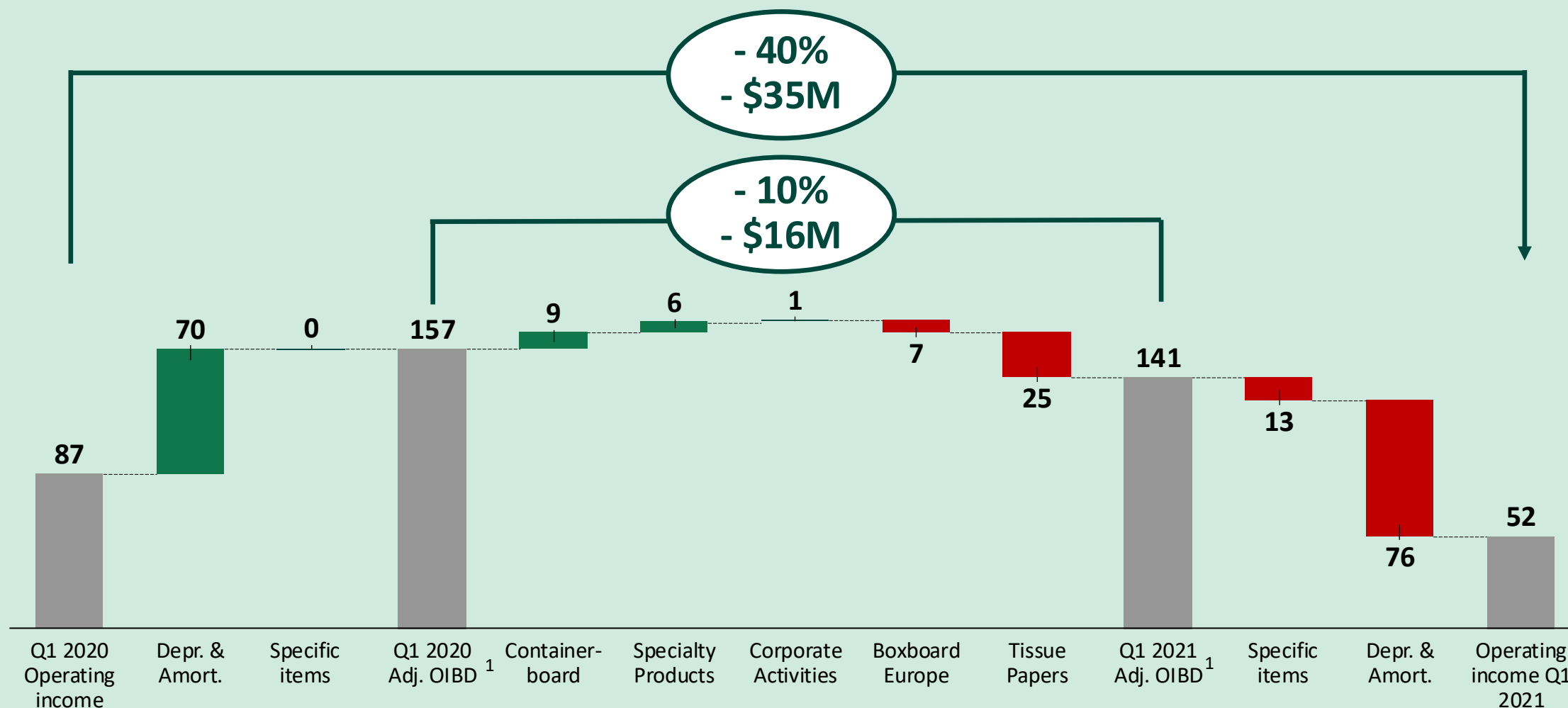
Q1/Q4

14%

19%



Operating Income Variance Q1 2021* (in \$M)

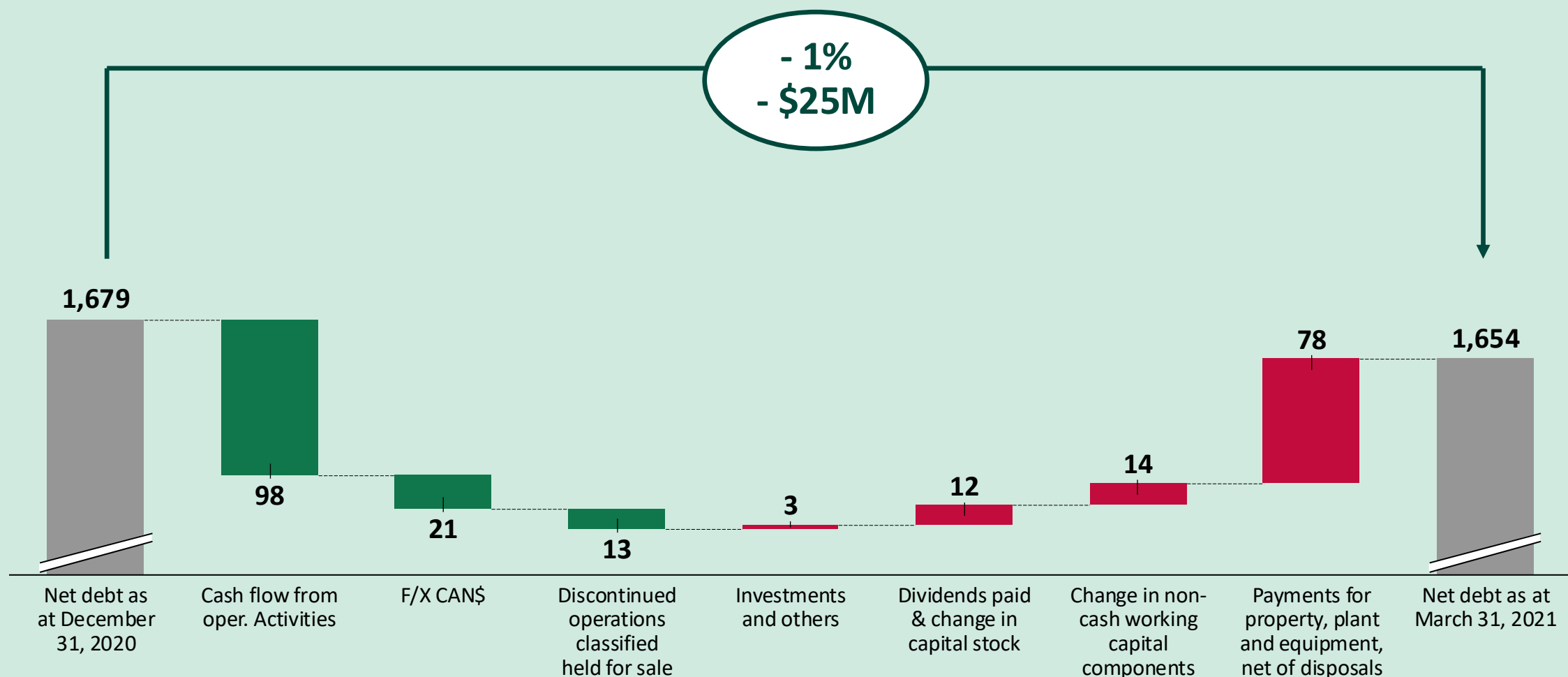


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Net Debt¹ Evolution Q1 2021 (in \$M)



Net debt ratio^{1*}: 2.5x

Net debt ratio^{1*}: 2.5x

(1) Please click [here](#) for supplemental information on non-IFRS measures.

*Ratios calculated before discontinued operations impacts. Please refer to "Financial Overview" section and Note 4 of the 2021 First Quarter Unaudited Condensed Interim Consolidated Financial Statements for more details on discontinued operations.



Margin Improvement Program



WHY: Several reasons to launch a margin improvement program

ACHIEVING EBITDA MARGIN IMPROVEMENT



Protection against
economic downturn



Return capital to
shareholders

E.g. dividend, share price



Ability to pay
down debt



Tackle new
frontiers

E.g. pursue M&A opportunities



WHAT: 5 streams set up to deliver margin improvement for Cascades



Net Revenue Management

Improving price/mix and enabling sales force effectiveness



Production Efficiency

Increasing asset productivity, e.g. OEE uplift



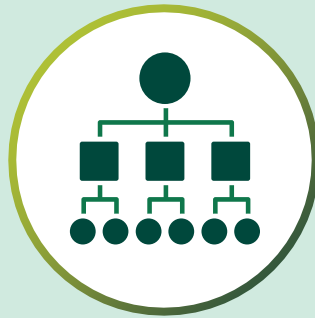
Sales & Operations Planning

Optimizing sales & operations planning



Supply Chain Efficiency

Optimizing procurement spend, logistics and dist. network



Organizational Effectiveness

Spans & layers optimization and effectiveness between groups and functions



1% margin improvement in 2020, 2021 and 2022

\$75 MILLION BENEFIT REALIZED IN 2020, NET OF COSTS



Outlook and Update on Strategic Plan

Mario Plourde

President and
Chief Executive Officer



2021 Outlook



Solid demand for containerboard

Announced price increases
in all of our business sectors

Return to normalized demand levels in
Away-from-Home as businesses reopen

Benefits being realized from
modernization & investments

Margin improvement initiatives

Economic benefits following
COVID-19 vaccine rollout



Natural gas prices

Foreign exchange rates

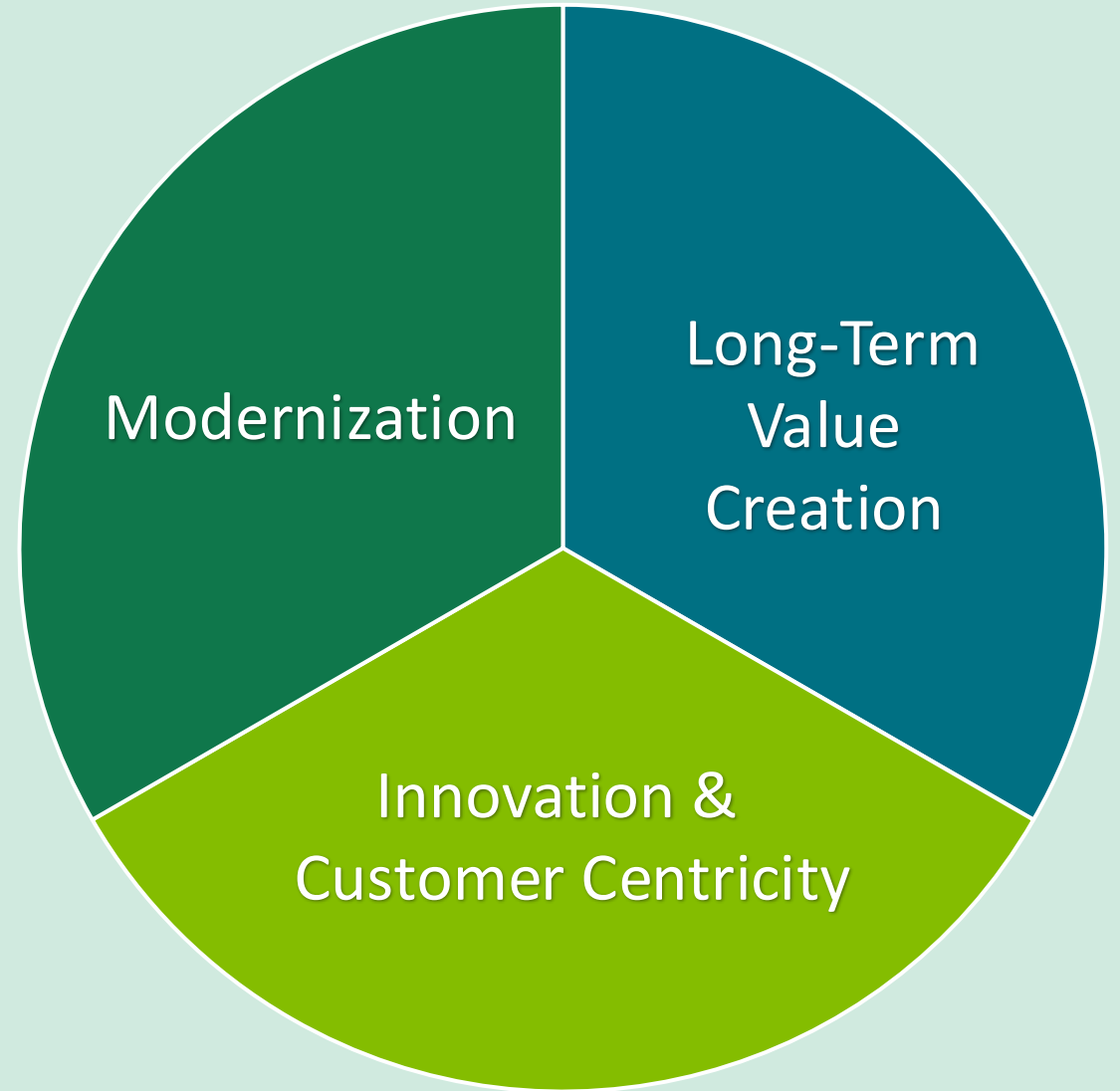
Potential for demand-driven
pressure on raw material costs

Continued inflationary pressure
on transportation costs, higher
fuel prices



Our Strategic Focus

Continue to support our employees through
the COVID-19 pandemic,
and provide them with excellent
Health & Safety parameters



Our Strategic Focus: MODERNIZE

FOCUS

Modernize our platforms

Integration & Sustainability

Geographic positioning

STRATEGY

- ✓ Install state-of-the-art, 1st quartile equipment
- ✓ Variety of investments: upgrades, installation of new lines, conversion projects
- ✓ Increase downstream converting integration
- ✓ Prioritize sustainability in capital decisions
- ✓ Align location of equipment & facilities with production needs
- ✓ Optimize in-bound and out-bound transportation efficiency



Our Strategic Focus: CREATE VALUE

FOCUS

Margin expansion

Leverage ratio < 3.0x

Return value to shareholders

STRATEGY

- ✓ Ongoing initiatives expected to generate 1% annual margin improvement in 2021 & 2022
- ✓ Strategic capital allocation framework to strengthen competitive positioning
- ✓ Disciplined balance sheet management
- ✓ Strong cash flow expected to meet all capital requirement needs
- ✓ Share buy-backs (NCIB)
- ✓ Dividends



Our Strategic Focus: **INNOVATION**

FOCUS

Product development

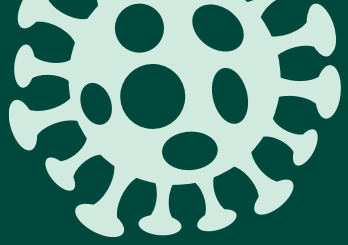
Sustainable solution provider

Customer centricity

STRATEGY

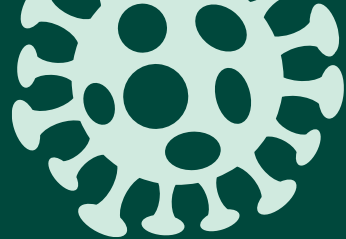
- ✓ Prioritize development of sustainable, innovative & industry-leading products
- ✓ Integrate internal R&D and innovation expertise in product development
- ✓ Establish market positioning as the “go-to” provider of sustainable packaging & tissue paper solutions
- ✓ Partner with customer to develop products and solutions that meet their unique requirements
- ✓ Multi-disciplinary approach to provide customers with superior service





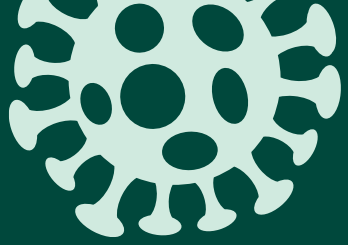
Our Priority: the Health & Safety of our Employees





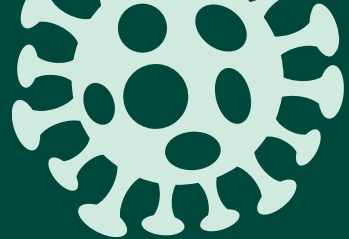
Our Essential Products





Our Innovations





You see a
simple box.

Our
Involvement



We see 150,000 opportunities
to support our communities.



**In keeping
with our
values**

17th

Global 100 Most Sustainable
Corporations in the World
according to Corporate Knights



Most Sustainable Corporations in the World

GLOBAL100

**10th consecutive
year**

most responsible company
and brand according to Quebecers,
as measured by the Barometer
of Responsible Consumption



Observatoire de la
Consommation Responsable
ESG UQAM



driving
positive
change



Conclusion

Mario Plourde

President and
Chief Executive Officer



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Question Period



17

Adjournment of the Meeting



INVESTORS

Jennifer Aitken

Director, Investor Relations

514-282-2697

investors@cascades.com

MEDIA

Hugo D'Amours

Vice-President, Communications,
Public Affairs and Sustainable
Development

418-573-2348

hugo_damours@cascades.com



2021 Annual General Meeting of Shareholders



Thank you!





Cascades