



Cascades

2023 Annual General Meeting of Shareholders

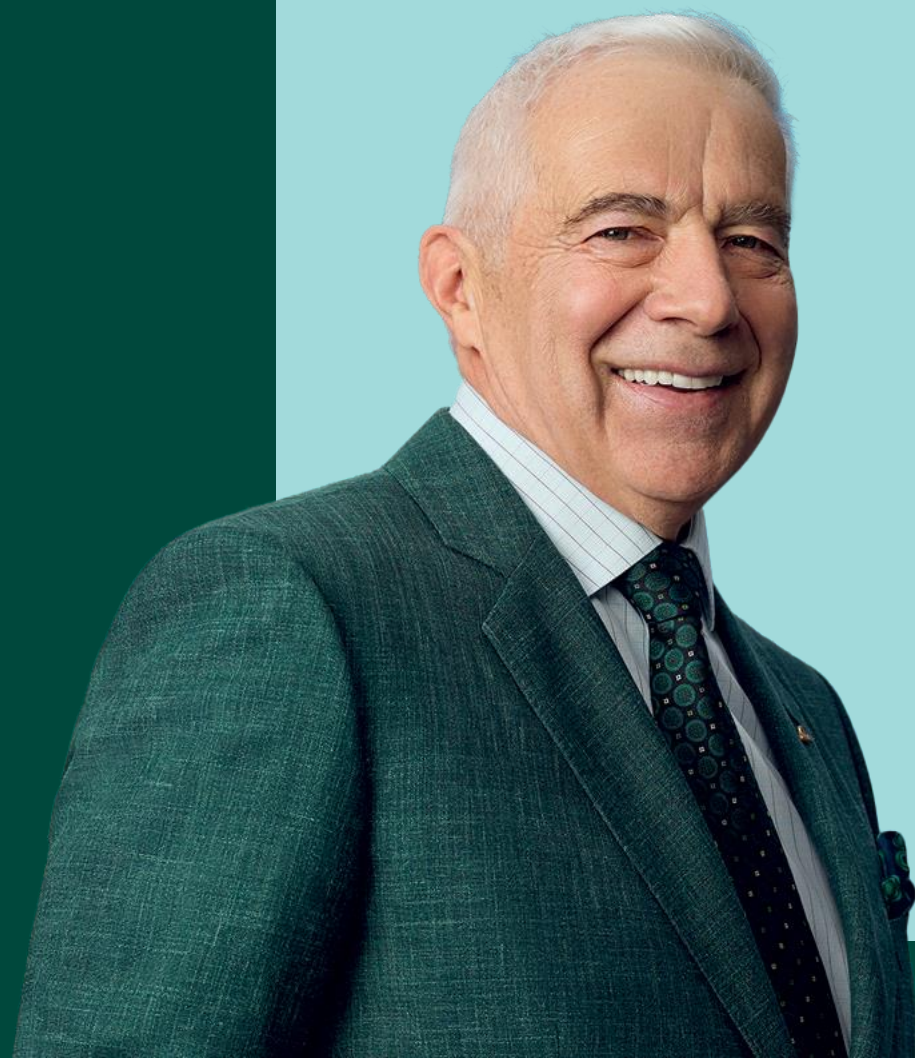


DISCLAIMER

FORWARD-LOOKING STATEMENT

Certain statements that may be made today, including statements regarding future results and performance, are forward-looking statements within the meaning of securities legislation based on current expectations. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the effect of general economic conditions, decreases in demand for Cascades Inc.'s ("Cascades," "CAS," the "Company," the "Corporation," "us" or "we") products, the prices and availability of raw materials, changes in the relative values of certain currencies, fluctuations in selling prices and adverse changes in general market and industry conditions. This presentation may also include price indices as well as variance and sensitivity analyses that are intended to provide the reader with a better understanding of the trends related to our business activities. These items are based on the best estimates available to the Corporation.





Alain Lemaire

Executive Chairman of
the Board of Directors



1

Word of Welcome

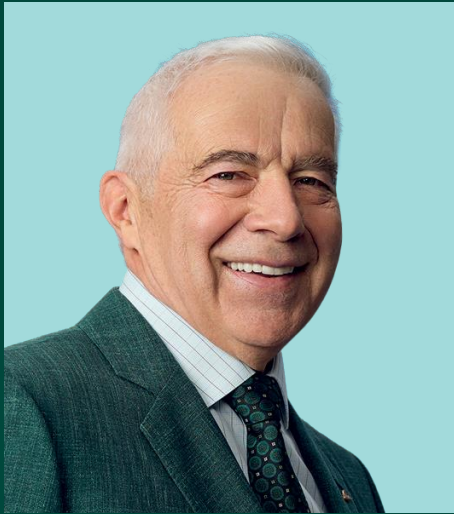


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Opening of the 2023 Annual General Meeting



Management Representatives



**Alain
Lemaire**

Executive Chairman of the
Board of Directors



**Mario
Plourde**

President and Chief
Executive Officer



**Allan
Hogg**

Vice-President and Chief
Financial Officer



**Michael
Guerra**

Corporate Secretary



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Meeting Procedures



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Confirmation of the Mailing of the Notice of Meeting, Management Proxy Circular and Proxy Form



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Report of the Scrutineers



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Filing of the Audited Consolidated Financial Statements for the year ended December 31, 2022, and the Independent Auditor's Report



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Election of Directors



Thank you



Élise Pelletier



Martin Couture



7 Election of Directors



**Alain
Lemaire**



**Sylvie
Lemaire**



**Sylvie
Vachon**



**Mario
Plourde**



**Michelle
Cormier**



**Patrick
Lemaire**



**Hubert T.
Lacroix**



**Nelson
Gentiletti**



**Mélanie
Dunn**



**Elif
Lévesque**



**Alex N.
Blanco**



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Appointment of the Independent Auditor



PricewaterhouseCoopers LLP

Partnership of chartered professional accountants





Advisory Vote on Executive Compensation Accepting the Corporation's Approach to Executive Compensation



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Special Resolution for the Purpose of Approving
the Replenishment of the Share Reserve for the
Corporation's Stock Option Plan



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Shareholder Proposals



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Vote and Voting Results



2022 Highlights

**Mario
Plourde**

President and
Chief Executive Officer



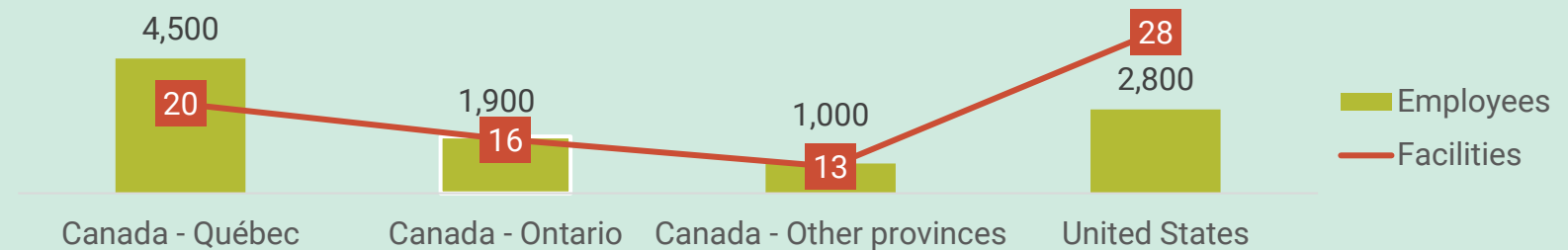
2022 Highlights



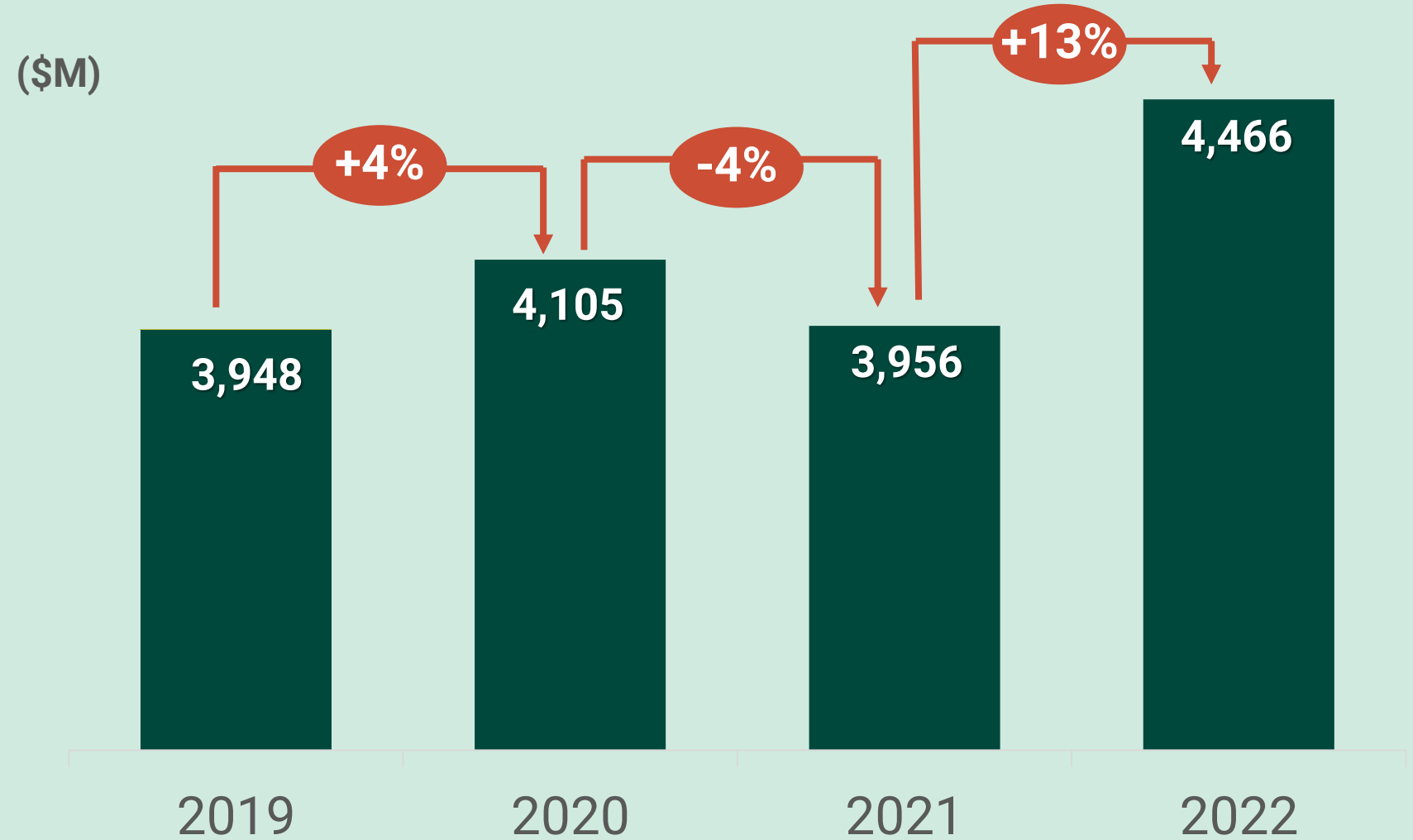
2022 IN REVIEW:

- Good progress with Strategic Plan and the Bear Island project
- Good underlying demand for packaging and tissue products
- Prices of brown recycled fibre grades decreased throughout the year, while those of white recycled paper grades and virgin pulp increased significantly
- Significant inflationary pressure on energy, labour, logistics and production costs largely offset through profitability countermeasure in our packaging segments, with growing traction in Tissue expected in 2023

(1) Excluding inter-segment sales / Corporate Activities (2) EBITDA (A) = Adjusted earnings before interest, taxes, depreciation and amortization. Please click [here](#) for supplemental information on non-IFRS measures and other financial measures available on pages 46 to 52 of our 2022 Annual Report, Management Discussion & Analysis, available on SEDAR at www.sedar.com.



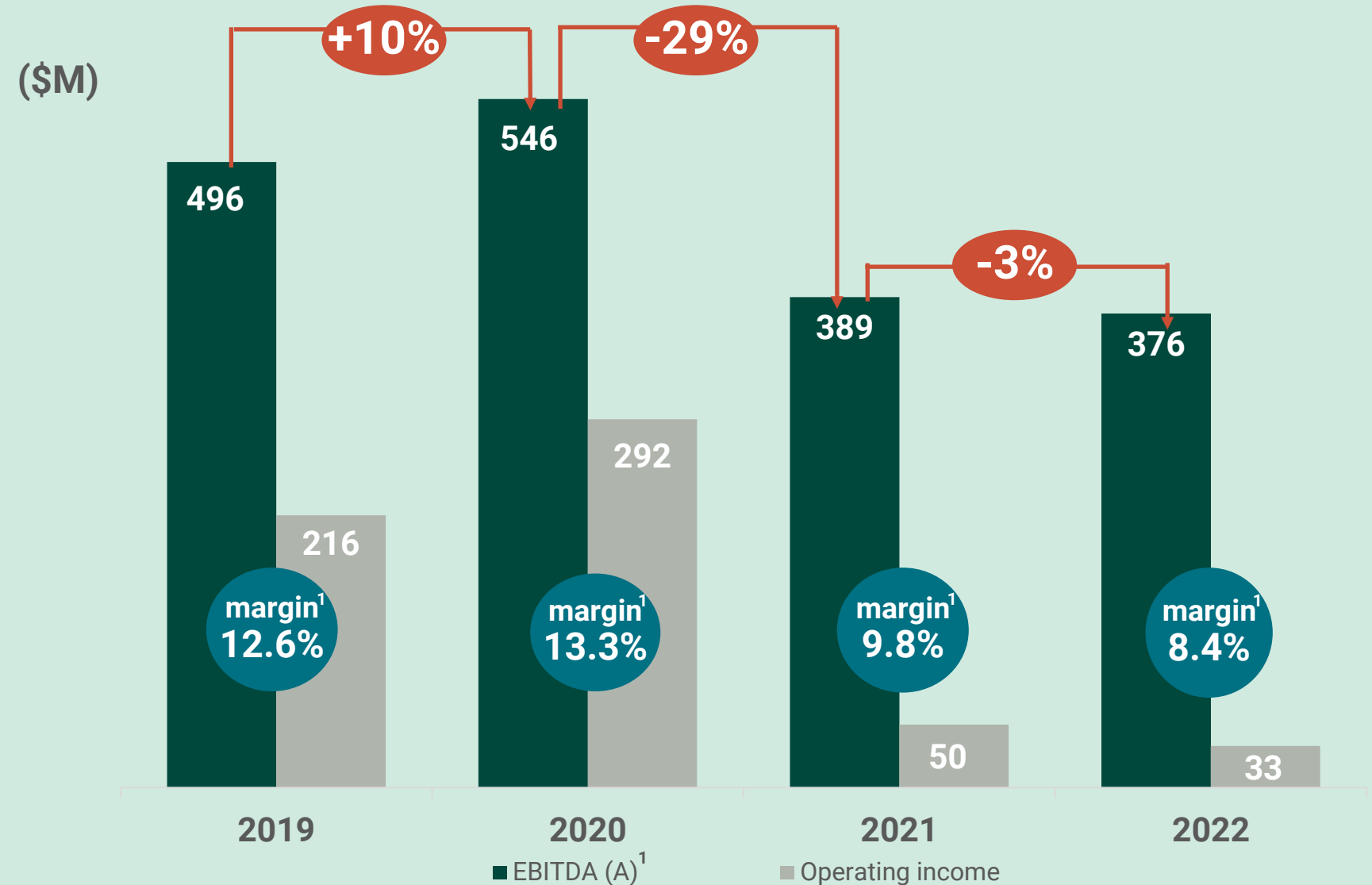
Sales



EBITDA (A)¹

(Adjusted earnings before interest, taxes, depreciation and amortization)

OPERATING INCOME



(1) Some information represents Non-IFRS financial measures, other financial measures or Non-IFRS ratios which are not standardized under IFRS and therefore might not be comparable to similar financial measures disclosed by other corporations. Please refer to the "Supplemental information on Non-IFRS Measures and Other Financial Measures" for a complete reconciliation. Please click [here](#) for supplemental information on Non-IFRS measures and other financial measures available on pages 46 to 52 of our 2022 Annual Report, Management Discussion & Analysis, available on SEDAR at www.sedar.com.

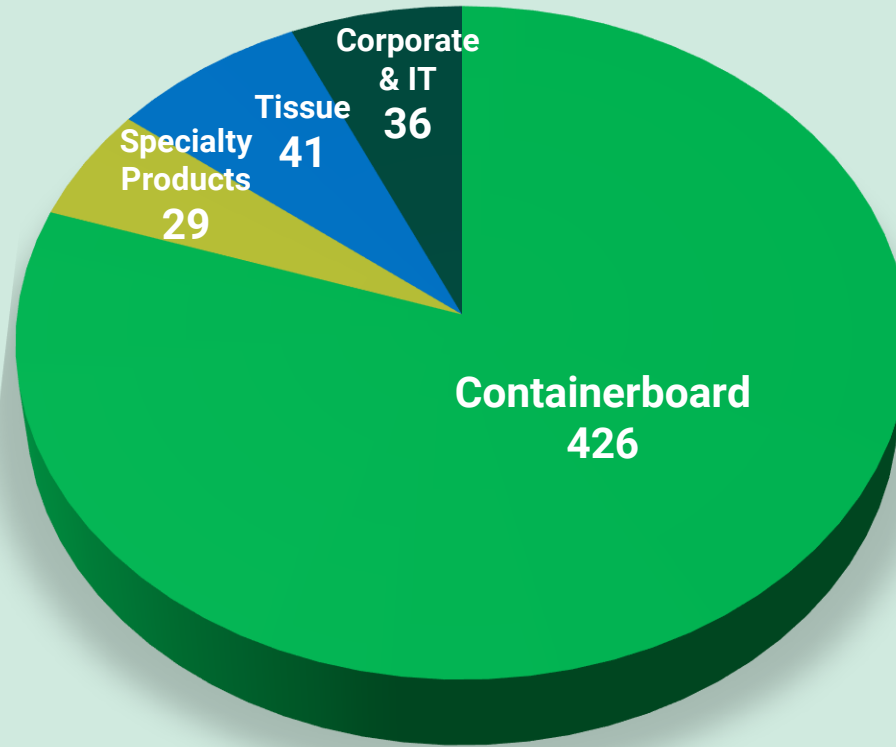


Investments

**\$532
million**

CAPITAL EXPENDITURES

(\$M)



STRATEGICS PROJECTS INCLUDED

CONTAINERBOARD

- Bear Island conversion project (Virginia, US)

TISSUE

- Converting lines (US, Canada)

CORPORATE & IT

- Water treatment system (Québec)

SPECIALTY PRODUCTS

- Recycled pulp production (Québec)
- Converting capacity (Québec)



2019 – 2022
Sales CAGR²:

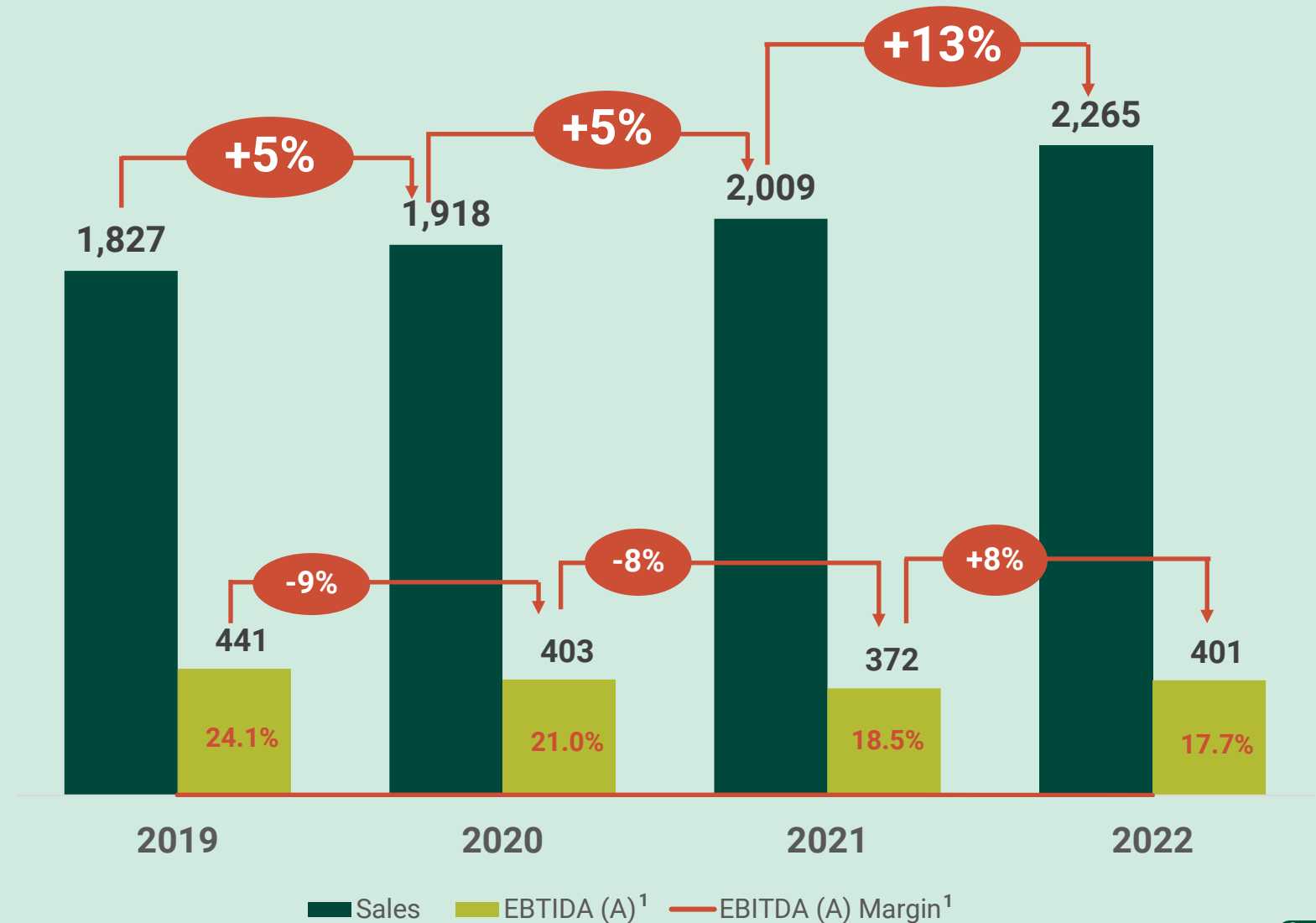
+7.4%

2022 Highlights:

- Higher selling prices
- Favourable FX
- Significant inflation pressure logistics, energy, chemical and labour costs
- Softer volume

CONTAINERBOARD PACKAGING

(\$M)



1 Please click [here](#) for supplemental information on Non-IFRS measures and other financial measures available on pages 46 to 52 of our 2022 Annual Report, Management Discussion & Analysis, available on SEDAR at www.sedar.com.

2 Compound Annual Growth Rate.



Bear Island

Eco-friendly, highly competitive products will complement Greenpac Mill product offering

	Production Capacity Used	Annual Production ('000 s.t.)	Annual EBITDA (US\$M)
2023	~43%	~202,000	~\$10
2024	~91%	~422,000	
2025	~96%	~446,000	
Full Potential	100%	~465,000	~\$85 - \$90

Total investment of
~US\$525 M (~CAN \$690 M)



FIRST PAPER ROLL May 2nd, 2023

Aligned with key market trends



Lightweight



Microflute Demand



Recyclability
Sustainability



E-commerce



2022 EBITDA (A)
Margin¹: 14%

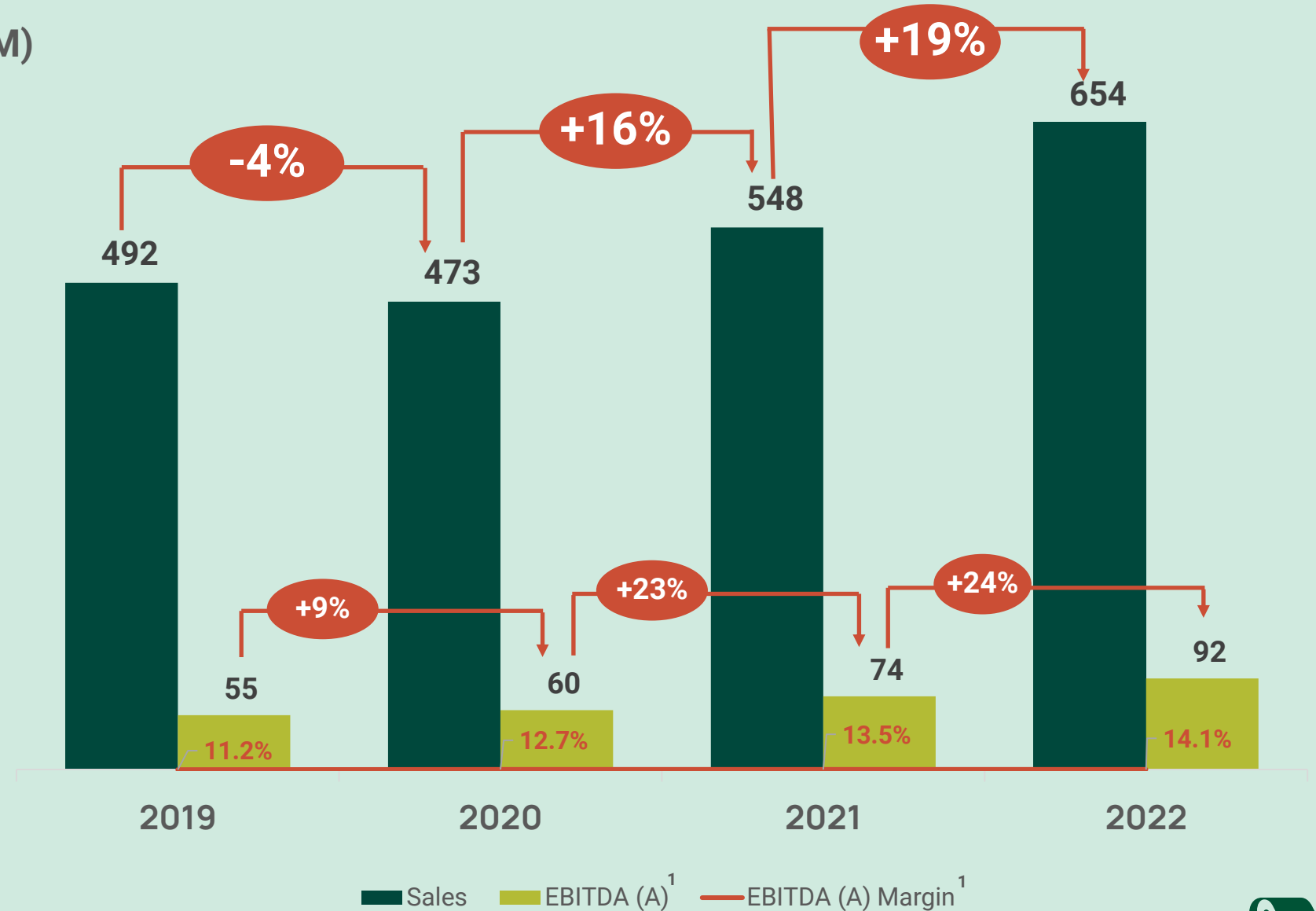
Since 2019:
+ 67%
+ 290 bps

2022 Highlights:

- Higher selling prices
- Favourable FX
- Softer volume
- Important cost inflation in transportation, energy and production supplies

SPECIALTY PRODUCTS

(\$M)



¹ Please click [here](#) for supplemental information on Non-IFRS measures and other financial measures available on pages 46 to 52 of our 2022 Annual Report, Management Discussion & Analysis, available on SEDAR at www.sedar.com.

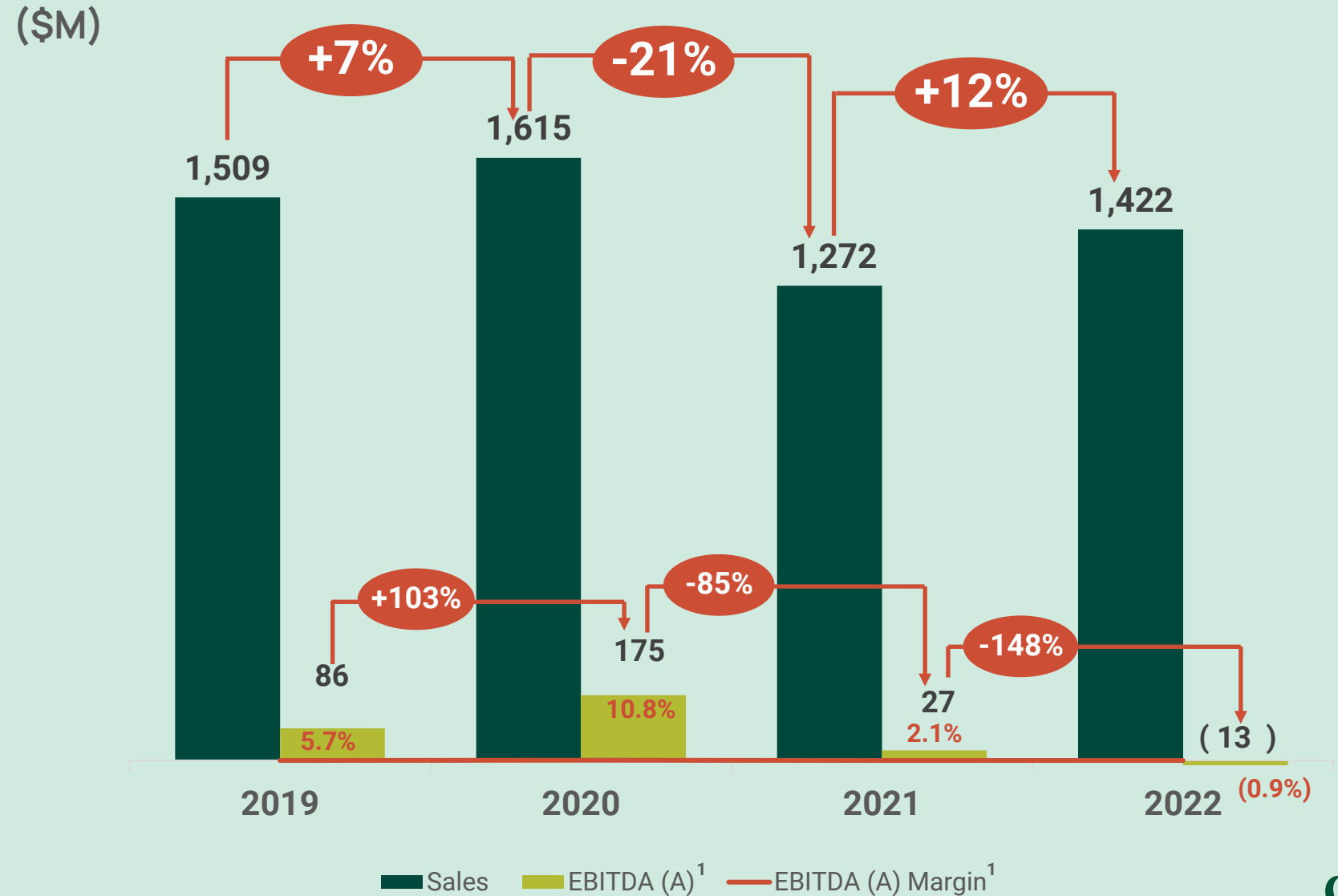


TISSUE PAPERS

2022 Sales
+12%
EBITDA (A)
Margin¹ lower
year-over-year

2022 Highlights:

- Sales growth supported by pricing initiatives, FX & mix
- Significant cost inflation impacted profitability levels



¹ Please click [here](#) for supplemental information on Non-IFRS measures and other financial measures available on pages 46 to 52 of our 2022 Annual Report, Management Discussion & Analysis, available on SEDAR at www.sedar.com.



Financial Review

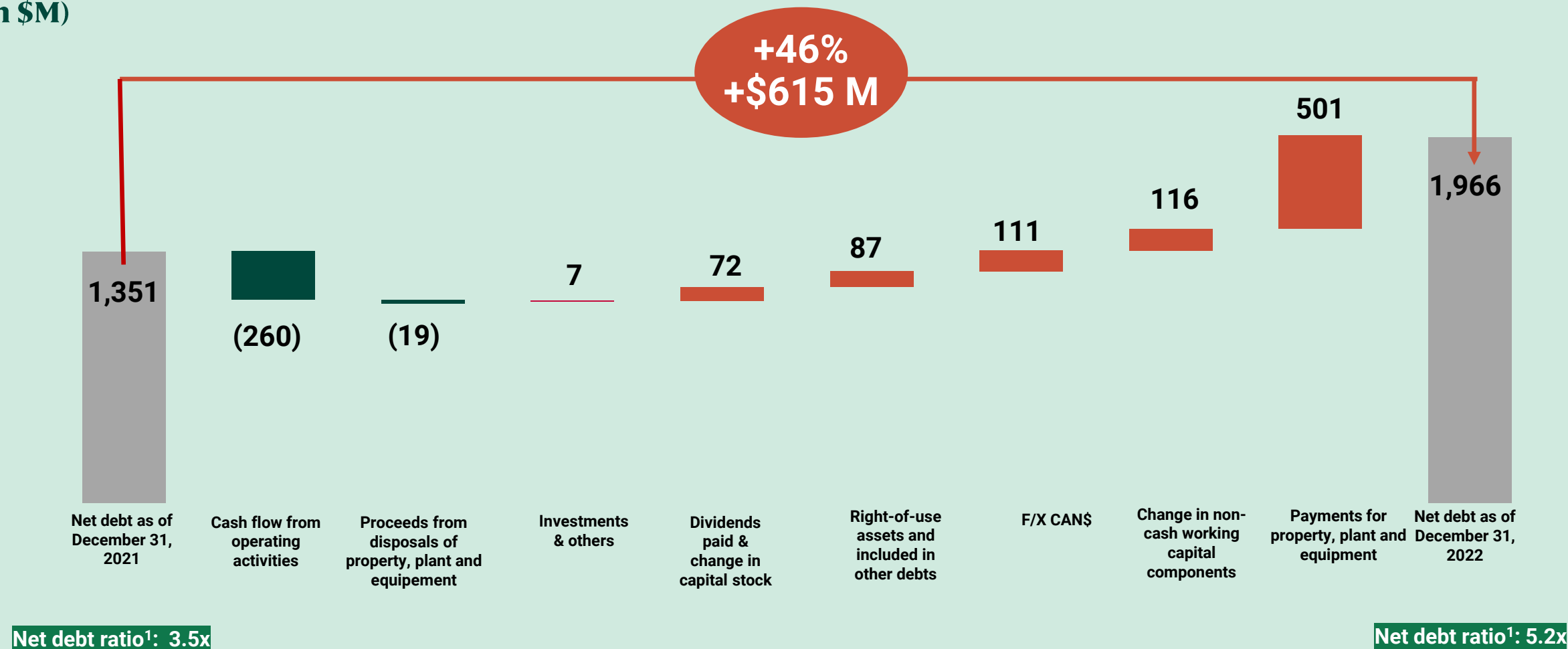
**Allan
Hogg**

Vice-President and
Chief Financial Officer



Net Debt¹ Reconciliation

(in \$M)

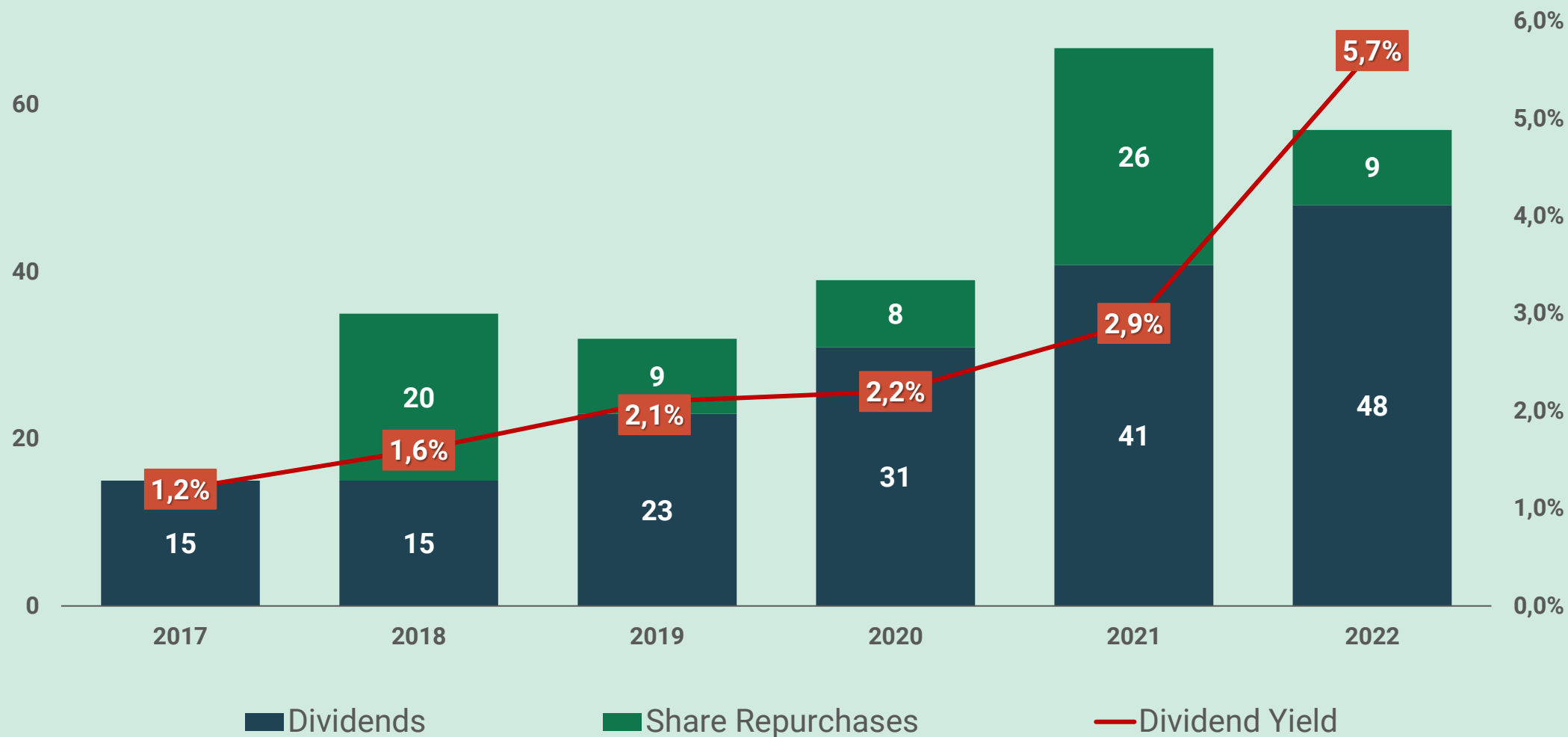


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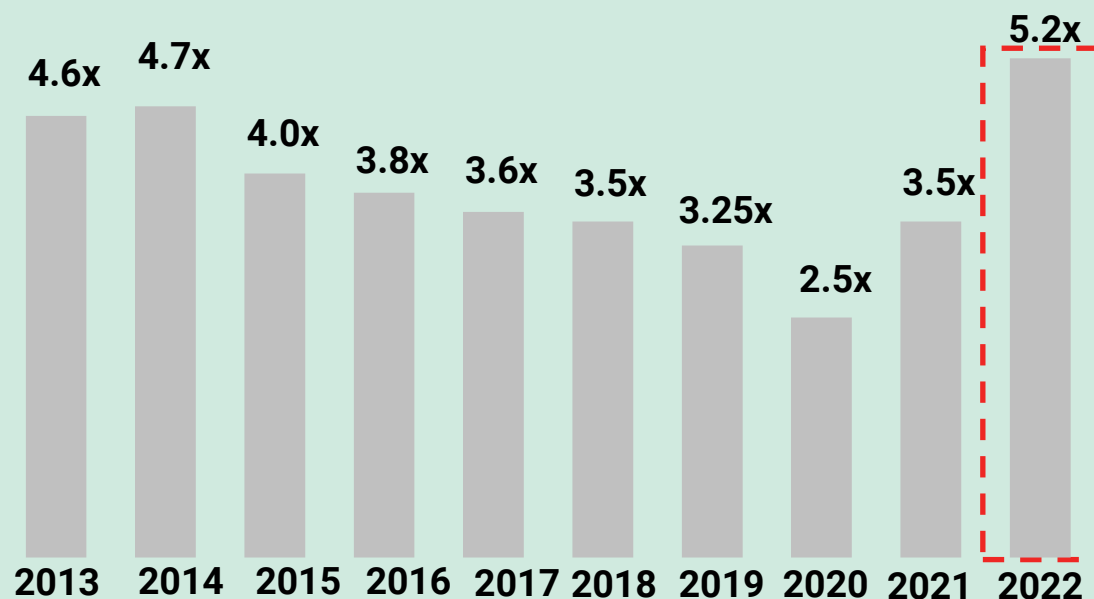
Value Returned to Shareholders

(in \$M, except dividend yield amounts in %)



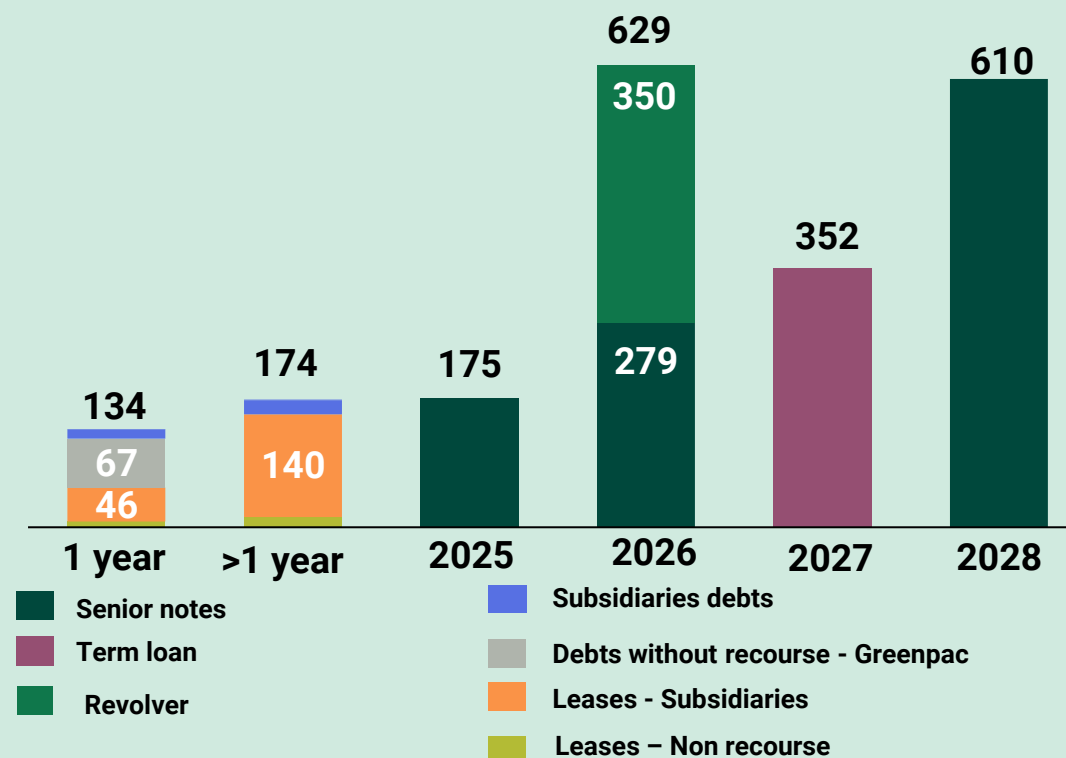
Consolidated Financial Ratios & Debt Maturities

NET DEBT/EBITDA (A)^{1,2,3}



LONG-TERM DEBT MATURITIES

(as of December 31, 2022, in \$M)



(1) Please click [here](#) for supplemental information on non-IFRS measures and other financial measures available on pages 46 to 52 of our 2022 Annual Report, Management Discussion & Analysis, available on SEDAR at www.sedar.com. (2) Pro-forma up to 2018 to include business acquisitions on a LTM basis, if applicable. (3) As reported in previous public filings. Figures have not been adjusted to reflect discontinued operations in this presentation. Please refer to "Discontinued Operations" section and Note 5 of the 2022 Audited Consolidated Financial Statements for more details about discontinued operations.



Q1 2023 Results



Q1 2023 Results

(in millions of Canadian dollars, except per common share amounts)

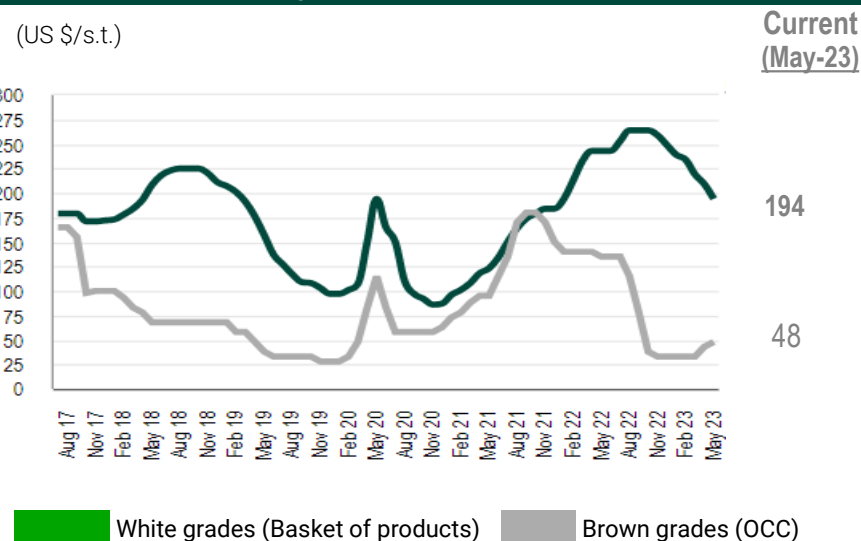
	Q1 2023	Q4 2022	Q1 2022
Sales	1,134	1,135	1,038
Operating loss	(80)	(20)	(4)
EBITDA (A) ¹	134	116	58
Net loss	(75)	(27)	(15)
Adjusted net earnings (net loss) ¹	33	22	(15)
Net loss per common share	(\$0.75)	(\$0.27)	(\$0.15)
Adjusted net earnings (net loss) per common share ¹	\$0.32	\$0.22	(\$0.15)

(1) Please click [here](#) for supplemental information on Non-IFRS measures and other financial measures available on pages 24 to 28 of our 2023 Quarterly Report 1, Management Discussion & Analysis, available on SEDAR at www.sedar.com.

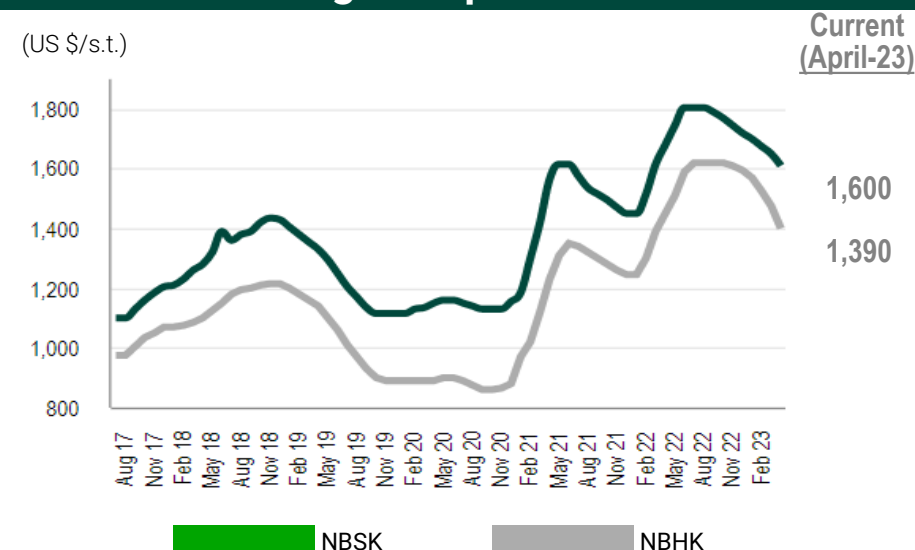


Raw Material Costs – Index List Prices

Recycled Fibre Prices



Virgin Pulp Prices



Recovered Paper Prices (US\$/s.t.)

White grades - Basket of products (Northeast average)

Brown grades - OCC No. 11 (Northeast average)

Virgin Pulp Prices (US\$/tonne)

NBSK (Canadian sources delivered to Eastern US)

NBHK (Canada/US sources delivered to Eastern US)

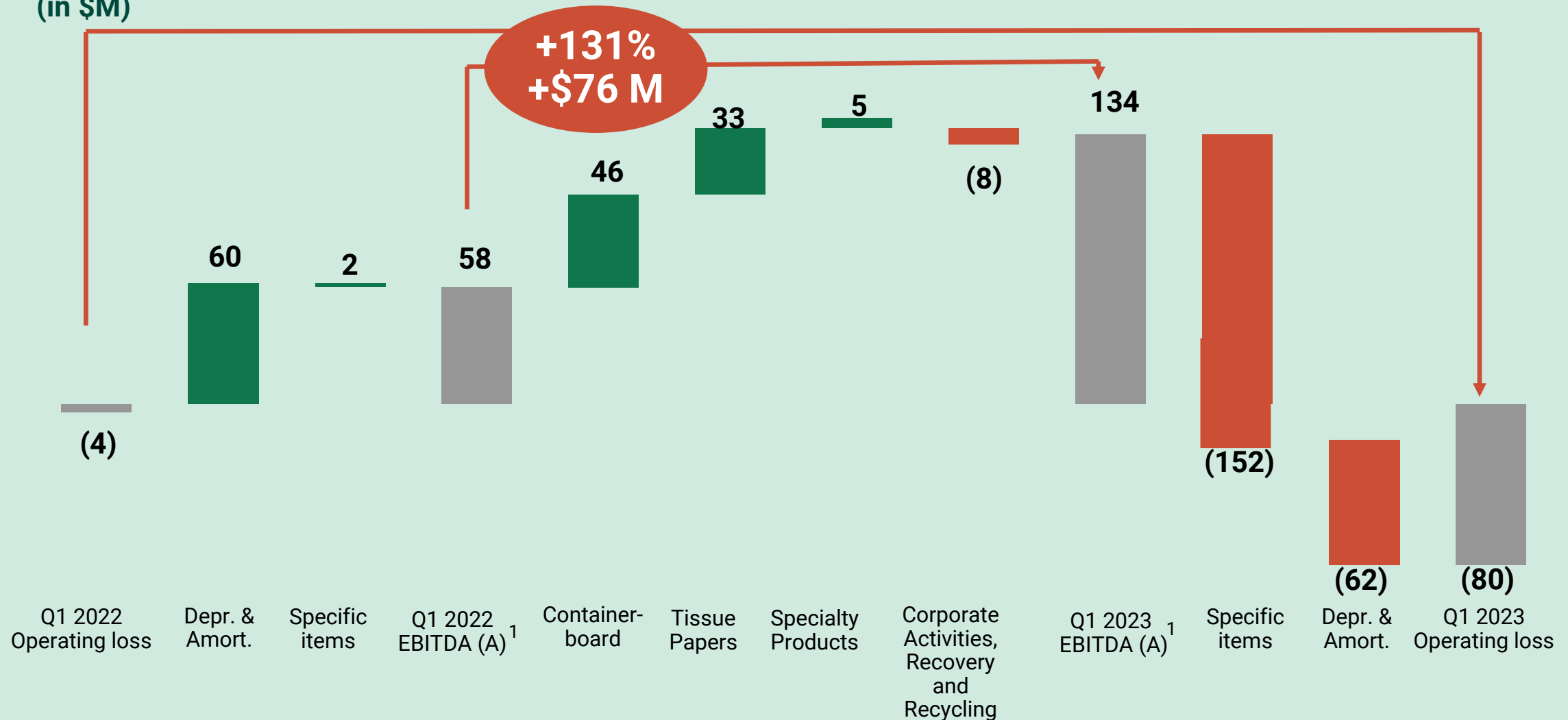
<u>Q1 2023</u>	<u>Q4 2022</u>	<u>Q1 2022</u>	<u>Q1/Q1</u>	<u>Q1/Q4</u>
230	257	213	8%	(11)%
33	35	140	(76)%	(6)%
<u>Q1 2023</u>	<u>Q4 2022</u>	<u>Q1 2022</u>	<u>Q1/Q1</u>	<u>Q1/Q4</u>
1,675	1,745	1,527	10%	(4)%
1,523	1,608	1,312	16%	(5)%



EBITDA (A)¹ and Operating Loss Variance Q1 2023

36

(in \$M)

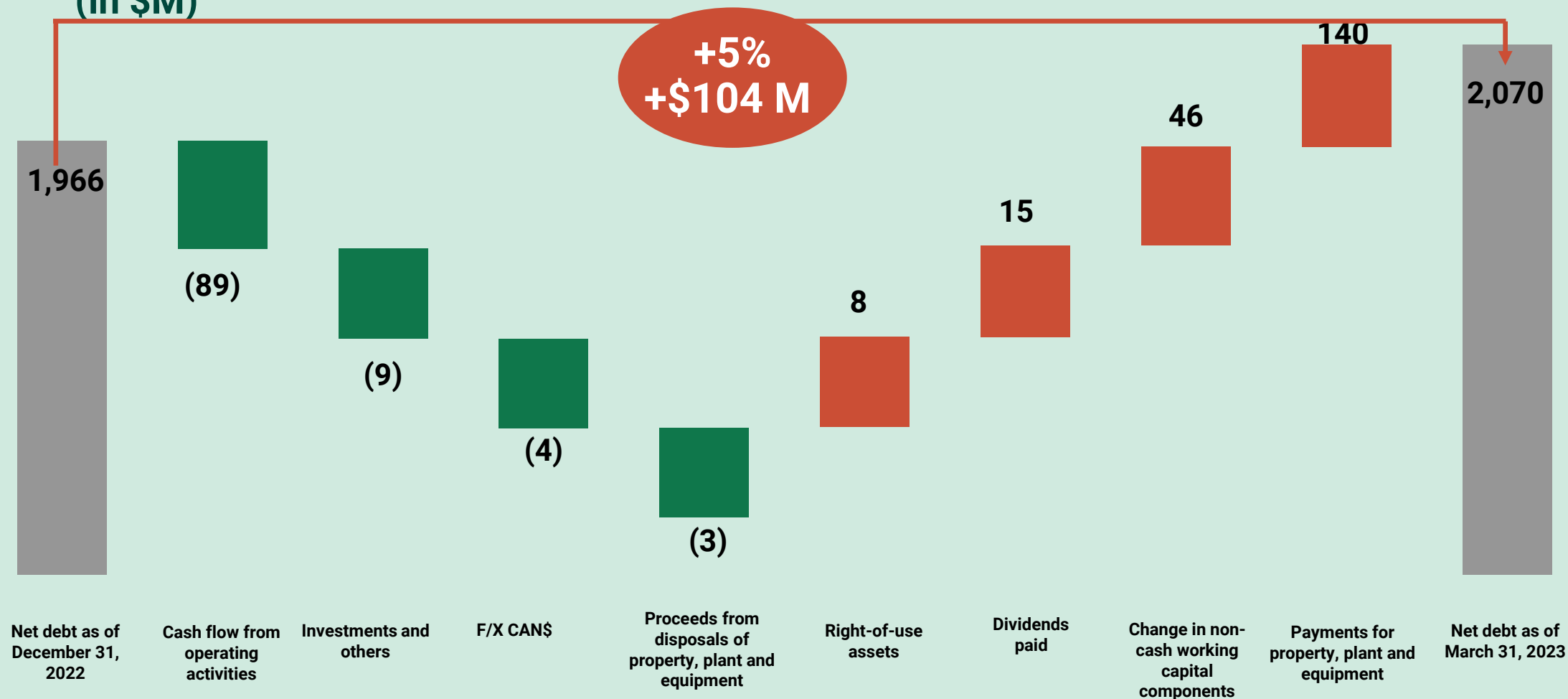


(1) Please click [here](#) for supplemental information on Non-IFRS measures and other financial measures available on pages 24 to 28 of our 2023 Quarterly Report 1, Management Discussion & Analysis, available on SEDAR at www.sedar.com.



Net Debt¹ Reconciliation Q1 2023

(in \$M)



Net debt ratio¹: 5.2x

Net debt ratio¹: 4.6x

(1) Please click [here](#) for supplemental information on Non-IFRS measures and other financial measures available on pages 24 to 28 of our 2023 Quarterly Report 1, Management Discussion & Analysis, available on SEDAR at www.sedar.com.



Outlook and Update on Strategic Plan

**Mario
Plourde**

President and
Chief Executive Officer



2023 Outlook

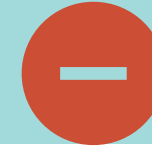


Bear Island start-up early May 2023

Stable demand for Packaging products

Steady demand for Tissue, with good retail demand mitigating some softness in AfH

Annualized benefits from Tissue profitability initiatives, lower raw material costs and announced repositioning of operational platform



Costs of logistics, energy, labour and production supplies remain elevated

Slightly lower average Containerboard selling prices

Expect slightly higher average OCC prices than historic lows seen in 2022



2022-2024 Strategic Plan Financial Target Update

40

Focus on free cash flow generation; Maintaining financial flexibility

Financial Targets

1

Sales: ~\$5.0 B+ in 2024

2

EBITDA (A)⁴ Margin: ~ 12% - 14% in 2024

3

Capex: ~\$325 M in 2023 (incl. \$175 M for Bear Island)
~\$175 M in 2024¹

4

Free cash flow^{2,3}: ~9% - 10% of sales, following completion of Bear Island project

5

Shareholder Return: Dividend maintained, NCIB not renewed to focus capital on debt reduction

6

Net debt/ EBITDA (A)⁴: 2.5x – 3.0x by the end of 2024

(1) Does not include any new converting facility investments in Containerboard

(2) Defined as EBITDA (A) – Capex

(3) Interests, cash tax, working capital, leases payments, dividends paid to non-controlling interests and other cash flow items requirements are estimated at ±\$225M-\$250M/year.

(4) Please click [here](#) for supplemental information on non-IFRS measures available on pages 46 to 52 of our 2022 Annual Report, Management Discussion & Analysis, available on SEDAR at www.sedar.com.



Sustainability Accomplishments

We have been recognized for our sustainable business practices and focus on our employees.



Driving Positive Change

Our track record and our sustainability action plan both show we are solutions driven, and we can enable our customers to reduce their footprint through our value-added eco-friendly products and services.

Where We Are



4.3x less water than the industry¹



2.4x less energy than the industry¹



42% fewer GHG emissions (scopes 1 and 2) than the industry¹



81% of the fibres used to make our products are recycled



Cascades is now a member of the **Global Compact**, and our ESG strategy is aligned with the United Nations objectives

Where We're Going



Aggressive GHG reduction targets reviewed and approved by the *Science Based Targets initiative*



All our packaging will be recyclable, compostable or reusable by 2030



All our employees will be trained on unconscious biases related to equity, diversity and inclusion by 2025



We aim for the same rigor in consolidating and disclosing our ESG data as we do for our financial data

¹ Based on the North American Pulp and Paper industry average for 2022. Source: FisherSolve Next 4.0, ©2006-2023 Fisher International, Inc.



Innovative and Sustainable Solutions



Our Employer Brand

The collage consists of six posters, each featuring a different Cascades employee in a natural setting. Each poster includes the text "Respect your true nature." at the top and "Our best resource, is you." at the bottom, followed by a small paragraph: "At Cascades, you are free to create and act. Here, you can reveal your fullest potential and make a true difference for the planet." The Cascades logo is also present on each poster.

Poster 1 (Top Left): A man in a blue shirt and orange safety vest holding a clipboard. The background shows a forest and a body of water.

Poster 2 (Top Middle): A man in a green polo shirt holding a clipboard. The background shows a forest and a body of water.

Poster 3 (Top Right): A woman in a white t-shirt and black pants holding a clipboard. The background shows a forest and a body of water.

Poster 4 (Bottom Left): A woman in a green cardigan holding a clipboard. The background shows a forest and a body of water.

Poster 5 (Bottom Middle): A man in a green long-sleeved shirt with arms crossed. The background shows a forest and a body of water.

Poster 6 (Bottom Right): A man in a green long-sleeved shirt with arms crossed. The background shows a forest and a body of water.



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Question Period



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Adjournment of the Meeting



INVESTORS

Jennifer Aitken, MBA

Director, Investor Relations

514-282-2697

investisseurs@cascades.com

MEDIA

Hugo D'Amours

Vice-President, Communications,
Public Affairs and Sustainable
Development

418-573-2348

hugo_damours@cascades.com



2023 Annual General Meeting of Shareholders

Thank you!





Cascades